## UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 10-K 

For the fiscal year ended December 31, 2012
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR<br>For the transition period from<br>$\qquad$ to<br>$\qquad$<br>Commission file number 000-25927

# MACATAWA BANK CORPORATION 

(Exact name of registrant as specified in its charter)

MICHIGAN<br>(State of other jurisdiction of incorporation or organization)<br>\section*{38-3391345}<br>(I.R.S. Employer Identification No.)

10753 Macatawa Drive, Holland, Michigan 49424
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (616) 820-1444
Securities registered pursuant to Section 12(b) of the Exchange Act:

Title of each class
Common Stock

Name of each exchange on which registered The Nasdaq Stock Market

Securities registered pursuant to Section 12(g) of the Exchange Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.
Yes $\square$ No 区

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section $15(\mathrm{~d})$ of the Exchange Act. Yes $\square$ No $\boxtimes$

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\boxtimes$ No $\square$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes $\mathbb{\boxtimes}$ No $\square$

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained in this form and no disclosure will be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendments to this Form $10-\mathrm{K}$.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.
Large accelerated filer $\square$
Smaller reporting company $\quad$ Accelerated filer $\square \quad$ Non-accelerated filer $\square$ (Do not check if smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes $\square$ No .
The aggregate market value of the registrant's common stock held by non-affiliates of the registrant, as of June 30, 2012, was $\$ 85,507,285$ based on the
closing sale price of $\$ 3.41$ as reported on the Nasdaq Stock Market. There were 27,203,825 outstanding shares of the Company's common stock as of
February 21, 2013.
DOCUMENTS INCORPORATED BY REFERENCE: Portions of the Company's Proxy Statement for the Annual Meeting of Shareholders to be held May
7,2013 are incorporated by reference into Part III of this report. 7, 2013 are incorporated by reference into Part III of this report.

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## Forward-Looking Statements

This report contains forward-looking statements that are based on management's beliefs, assumptions, current expectations, estimates and projections about the financial services industry, the economy, and Macatawa Bank Corporation. Forward-looking statements are identifiable by words or phrases such as "outlook", "plan" or "strategy"; that an event or trend "may", "should", "will", "is likely", or is "probable" to occur or "continue", has "begun" or "is scheduled" or "on track" or that the Company or its management "anticipates", "believes", "estimates", "plans", "forecasts", "intends", "predicts", "projects", or "expects" a particular result, or is "committed", "confident", "optimistic" or has an "opinion" that an event will occur, or other words or phrases such as "ongoing", "future", "signs", "efforts", "tend", "exploring", "appearing", "until", "near term", "going forward", "starting", "initiative" and variations of such words and similar expressions. Such statements are based upon current beliefs and expectations and involve substantial risks and uncertainties which could cause actual results to differ materially from those expressed or implied by such forward-looking statements. These statements include, among others, statements related to trends in credit quality metrics, future capital levels, real estate valuation, future levels of repossessed and foreclosed properties and nonperforming assets and losses and costs associated with administration and disposition of repossessed and foreclosed properties and nonperforming assets, future levels of loan charge-offs, future levels of other real estate owned, future levels of provisions for loan losses, the rate of asset dispositions, dividends, future growth and funding sources, future cost of funds, future liquidity levels, future profitability levels, future trust service income levels, future FDIC assessment levels, future net interest margin levels, building our investment portfolio, diversifying our credit risk, the effects on earnings of changes in interest rates, future economic conditions, future effects of new or changed accounting standards, future loss recoveries, future levels of mortgage banking revenue and the future level of other revenue sources. Management's determination of the provision and allowance for loan losses, the appropriate carrying value of intangible assets (including deferred tax assets) and other real estate owned, and the fair value of investment securities (including whether any impairment on any investment security is temporary or other-than-temporary and the amount of any impairment) involves judgments that are inherently forward-looking. All statements with references to future time periods are forward-looking. All of the information concerning interest rate sensitivity is forward-looking. Our ability to sell other real estate owned at its carrying value or at all, successfully implement new programs and initiatives, increase efficiencies, obtain continuing regulatory approval to make interest payments on our subordinated notes, maintain our current levels of deposits and other sources of funding, maintain liquidity, respond to declines in collateral values and credit quality, increase loan volume, originate high quality loans, maintain or improve mortgage banking income, realize the benefit of our deferred tax assets, resume payment of dividends and improve profitability is not entirely within our control and is not assured. The future effect of changes in the real estate, financial and credit markets and the national and regional economy on the banking industry, generally, and Macatawa Bank Corporation, specifically, are also inherently uncertain. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ("risk factors") that are difficult to predict with regard to timing, extent, likelihood and degree of occurrence. Therefore, actual results and outcomes may materially differ from what may be expressed or forecasted in such forward-looking statements. Macatawa Bank Corporation does not undertake to update forward-looking statements to reflect the impact of circumstances or events that may arise after the date of the forward-looking statements.

Risk factors include, but are not limited to, the risk factors described in "Item 1A - Risk Factors" of this report. These and other factors are representative of the risk factors that may emerge and could cause a difference between an ultimate actual outcome and a preceding forward-looking statement.

## PART I

## ITEM 1: Business.

As used in this report, the terms "we," "us," "our" and "Company" mean Macatawa Bank Corporation and its subsidiaries, unless the context indicates another meaning. The term "Bank" means Macatawa Bank.

## Overview

Macatawa Bank Corporation is a Michigan corporation and a registered bank holding company. The Company was incorporated in 1997. Our business is concentrated in a single industry segment - commercial banking. Through our wholly-owned subsidiary, Macatawa Bank, we offer a full range of commercial and personal banking services, including checking, savings and certificates of deposit accounts, cash management, safe deposit boxes, trust services and commercial, mortgage and consumer loans through our twenty-six branch offices and a lending and operation service facility in Ottawa County, Kent County and northern Allegan County, Michigan. Other services we offer include ATMs, internet banking, telephone banking and debit cards. The Bank provides various brokerage services, including discount brokerage through Infinex, personal financial planning and consultation regarding mutual funds.

At December 31, 2012, we had total assets of $\$ 1.56$ billion, total loans of $\$ 1.05$ billion, total deposits of $\$ 1.29$ billion and shareholders' equity of $\$ 130.5$ million. We recognized net income of $\$ 35.5$ million in 2012, a substantial improvement over the prior two years, and we experienced our eleventh consecutive quarter of net income to end 2012. Positively impacting our net income for 2012 was a $\$ 18.9$ million reversal of our deferred tax asset valuation allowance as we determined it to be more likely than not that we will be able to utilize our deferred tax asset against future taxable income. During 2012, 2011 and 2010, our interest income accounted for approximately $79 \%, 80 \%$ and $81 \%$, respectively, of our operating revenues and our non-interest income accounted for approximately $21 \%, 20 \%$ and $19 \%$, respectively, of our operating revenues. For additional information about our financial condition and results of operations, see our consolidated financial statements and related notes included in this report.

In response to our losses during 2008, 2009 and the first quarter of 2010, our Board of Directors implemented additional corporate governance practices and disciplined business and banking principles, including more conservative lending principles. The focus of our management team turned from growth in our business to executing these disciplined business and banking procedures and policies designed to limit future losses, preserve capital and improve operational efficiencies. In addition, the Board of Directors added experienced members to provide further oversight and guidance. These and other efforts were reflected in our results of operations for the past two years with lower levels of charge-offs and provisions for loan losses, reductions in operating expenses and reductions in balance sheet totals resulting in improvement in our regulatory capital and liquidity ratios. We successfully completed our shareholder rights offering and public offering of common stock in June 2011 resulting in net proceeds of $\$ 20.3$ million and contributed $\$ 10.0$ million of the proceeds from the stock offering to the Bank, retaining the remaining $\$ 10.3$ million at the holding company. As of December 31, 2012, the Company's and the Bank's riskbased regulatory capital ratios were the highest they have ever been. The Bank was categorized as "well capitalized" at December 31, 2012.

On February 22, 2010, Macatawa Bank entered into a Consent Order with the Federal Deposit Insurance Corporation ("FDIC") and the Michigan Office of Financial and Insurance Regulation ("OFIR"), the primary banking regulators of the Bank. The Company also entered into a Written Agreement with the Federal Reserve Bank of Chicago ("FRB") with an effective date of July 23, 2010. Upon completion of the Bank's 2011 joint examination, the FDIC and OFIR terminated the Bank's Consent Order effective March 2, 2012. In connection with the termination of the Consent Order, the Bank reached an understanding with the regulators in the form of a Memorandum of Understanding ("MOU").

On October 26, 2012, the FRB terminated the Written Agreement. In connection with the termination of the Written Agreement, the Board of Directors adopted a resolution requiring the Company to obtain written approval from the FRB before declaring or paying any dividends, increasing holding company debt (including the issuance of trust preferred securities), or redeeming any capital stock.

For more information about the Consent Order, Written Agreement and MOU, see "Regulatory Developments" and our consolidated financial statements and related notes included in this report.

Also within the past three years, much progress has been made at reducing our nonperforming assets. The following table reflects period end balances of these nonperforming assets as well as total loan delinquencies.

| (dollars in thousands) | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans | \$ | 16,003 | \$ | 28,946 | \$ | 75,361 |
| Other repossessed assets |  | 6 |  | --- |  | 50 |
| Other real estate owned |  | 51,582 |  | 66,438 |  | 57,984 |
| Total nonperforming assets | \$ | 67,591 | \$ | 95,384 | \$ | 133,395 |
|  |  |  |  |  |  |  |
| Total loan delinquencies 30 days or greater past due | \$ | 7,887 | \$ | 13,138 | \$ | 55,748 |

Earnings in recent years have been severely impacted by high costs associated with administration and disposition of nonperforming assets. These costs, including losses on repossessed and foreclosed properties, were $\$ 10.0$ million and $\$ 15.6$ million for the years ended December 31,2012 and 2011 , respectively. During 2012, we added $\$ 9.2$ million in other real estate and sold $\$ 18.7$ million, allowing for a meaningful reduction in our year-end balance. We expect a significant reduction in the amount of new additions to other real estate in 2013 and continued sales volume, which should allow for reductions in carrying costs in 2013.

Our earnings in 2012 and 2011 were favorably impacted by a negative provision for loan losses of $\$ 7.1$ million and $\$ 4.7$ million, respectively. As discussed in detail later in Item 7 of this report under the heading "Allowance for Loan Losses", this was primarily a result of a large recovery taken in the first quarter of 2012 and also impacted by the decline in our historical charge-off levels from prior years. We do not expect a similar level of negative provision for loan losses in 2013.

The following table reflects the provision for loan losses for the past three years along with certain metrics that impact the determination of the level of the provision for loan losses.

| (dollars in thousands) | For The Year Ended December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2010 |  |
| Provision for loan losses | \$ | $(7,100)$ | \$ | $(4,700)$ | \$ | 22,460 |
| Net charge-offs |  | 802 |  | 11,085 |  | 29,657 |
| Net charge-offs to average loans |  | 0.08\% |  | 0.99\% |  | 2.18\% |
| Nonperforming loans to total loans |  | 1.52\% |  | 2.70\% |  | 6.19\% |
| Loans transferred to ORE to average loans |  | 0.88\% |  | 3.42\% |  | 3.32\% |
| Performing troubled debt restructurings ("TDRs") to average loans |  | 6.24\% |  | 5.15\% |  | 1.91\% |

The State of Michigan entered into a recession earlier than the rest of the country and experienced heavy job loss as a result of the concentration the state has related to the automotive industry. Our market areas of Grand Rapids and Holland fared better than the state as a whole, but nevertheless the impact of our local economy on our results has been profound. The recession and job loss impacted housing values, commercial real estate values and consumer activity. Improvement has been evident during 2011 and 2012. The state's unemployment rate at the end of 2012 was $8.9 \%$, no longer the highest in the country and down dramatically from $15.2 \%$ in June 2009. The Holland area unemployment was $5.5 \%$, and the Grand Rapids area unemployment was $5.6 \%$ at the end of 2012. Residential housing values and commercial real estate property values decreased significantly over the past few years, but have shown recent signs of stabilization, with some of our newer appraisals tending to reflect values at or above prior year values.

It also appears that the housing market in our primary market area is beginning to show signs of stabilization. In the Grand Rapids market during 2012, there were $28 \%$ more single family home starts than in 2011. Similarly, in the Holland-Grand Haven/Lakeshore region, there were $42 \%$ more single family home starts in 2012 than in 2011. Also, these markets are now seeing activity in duplex, condominium and apartment starts after years of virtually no activity.

Over the past two years, we have reduced our balance of loans outstanding, diversified our commercial loan portfolio, reduced concentrations to residential real estate developers and increased our consumer loan portfolio and residential mortgage activity as a percentage of overall production. This has included adding experienced residential mortgage lenders and pulling back on commercial loan production in some cases. Our loans to residential developers have decreased from $\$ 66.3$ million at December 31, 2011 to $\$ 48.9$ million at December 31, 2012. In addition, overall commercial real estate loans have decreased from $\$ 795.3$ million at December 31, 2011 to $\$ 762.7$ million at December 31, 2012. Consumer loans have increased in 2012, totaling $\$ 289.7$ million at December 31 , 2012, compared to $\$ 275.7$ million at December 31, 2011. With our improved financial condition and successful capital raise in 2011, our focus has shifted from shrinkage in our loan portfolio to stabilizing our loan balances and growing certain portfolios in 2013.

We have no material foreign loans, assets or activities. No material part of our business is dependent on a single customer or very few customers. Our loan portfolio is not concentrated in any one industry.

Our headquarters and administrative offices are located at 10753 Macatawa Drive, Holland, Michigan 49424, and our telephone number is (616) 8201444. Our internet website address is www.macatawabank.com. We make available free of charge through this website our annual report on Form 10-K, our quarterly reports on Form 10-Q and our current reports on Form 8-K and amendments to those reports as soon as reasonably practicable after filing or furnishing such reports with the Securities and Exchange Commission. The information on our website address is not incorporated by reference into this report, and the information on the website is not part of this report.

## Regulatory Developments

## Termination of Consent Order with Macatawa Bank and its Regulators

On February 22, 2010, the Bank entered into a Consent Order with the FDIC and OFIR, the primary banking regulators of the Bank. The Bank agreed to the terms of the negotiated Consent Order without admitting or denying any charges of unsafe or unsound banking practices. The Consent Order imposed no fines or penalties on the Bank. As a result of the improvement in our financial condition and results of operations, our implementation of additional corporate governance practices and disciplined business and banking principles, and our compliance with the Consent Order, upon completion of the Bank's 2011 joint examination by the FDIC and OFIR, the FDIC and OFIR terminated the Consent Order effective March 2, 2012.

In connection with the termination of the Consent Order, the Bank reached an understanding with the regulators in the form of a MOU, which maintains many of the controls and procedures put in place by the Bank in response to the Consent Order, including: maintenance of a Tier 1 Leverage Capital Ratio of at least $8 \%$, formulating and submitting a written plan of action on each asset classified as Substandard in the Report of Examination ("ROE"), charge-off of all assets classified as "Loss" in the ROE, submission of a written Profit Plan, Board review of the adequacy of the allowance for loan and lease losses each quarter and the receipt of prior written consent of the FDIC and OFIR before the Bank declares or pays any dividends. We believe the Bank was in compliance, in all material respects, with each of these requirements as of the date of this report.

## Termination of Written Agreement with Macatawa Bank Corporation and its Regulator

The Company formally entered into a Written Agreement with the FRB. The Written Agreement became effective on July 29, 2010. Effective October 26, 2012, the FRB terminated the Written Agreement due to the improvement in the Company. In connection with the termination of the Written Agreement, the Board of Directors adopted a resolution requiring the Company to obtain written approval from the FRB before declaring or paying any dividends, increasing holding company debt (including the issuance of trust preferred securities), or redeeming any capital stock.

## Products and Services

## Loan Portfolio

We have historically offered a broad range of loan products to business customers, including commercial and industrial and commercial real estate loans, and to retail customers, including residential mortgage and consumer loans. Given current soft economic conditions, new commercial loan origination activity has been significantly lower than it was when economic conditions were stronger. However, select, well-managed loan renewal activity is taking place. Following is a discussion of our various types of lending activities.

## Commercial and Industrial Loans

Our commercial and industrial lending portfolio contains loans with a variety of purposes and security, including loans to finance operations and equipment. Generally, our commercial and industrial lending has been limited to borrowers headquartered, or doing business, in our primary market area. These credit relationships typically require the satisfaction of appropriate loan covenants and debt formulas, and generally require that the Bank be the primary depository bank of the business. These loan covenants and debt formulas are monitored through periodic, required reporting of accounts receivable aging schedules and financial statements, and in the case of larger business operations, reviews or audits by independent professional firms.

Commercial and industrial loans typically are made on the basis of the borrower's ability to make repayment from the cash flow of the borrower's business. As a result, the availability of funds for the repayment of commercial business loans may be substantially dependent on the success of the business itself and economic conditions. Further, the collateral securing the loans may depreciate over time, may be difficult to appraise and may fluctuate in value based on the success of the business.

## Commercial Real Estate Loans

Our commercial real estate loans consist primarily of construction and development loans and multi-family and other non-residential real estate loans.

Construction and Development Loans. These consist of construction loans to commercial customers for the construction of their business facilities. They also include construction loans to builders and developers for the construction of one- to four-family residences and the development of one- to four-family lots, residential subdivisions, condominium developments and other commercial developments.

This portfolio was particularly adversely affected by job losses, declines in real estate value, declines in home sale volumes, and declines in new home building. Declining real estate values resulted in sharp increases in losses, particularly in the land development and construction loan portfolios to residential developers. We curtailed this type of lending beginning in 2008. During the past several years, we made a significant effort to reduce exposure to residential land development and other construction and development loans.

Multi-Family and Other Non-Residential Real Estate Loans. These are permanent loans secured by multi-family and other non-residential real estate and include loans secured by apartment buildings, condominiums, small office buildings, small business facilities, medical facilities and other non-residential building properties, substantially all of which are located within our primary market area.

Multi-family and other non-residential real estate loans generally present a higher level of risk than loans secured by owner occupied one- to four-family residences. This greater risk is due to several factors, including the concentration of principal in a limited number of loans and borrowers, the effects of general economic conditions on income producing properties and the increased difficulty of evaluating and monitoring these types of loans. Furthermore, the repayment of these loans is typically dependent upon the successful operation of the related real estate project. For example, if leases are not obtained or renewed, or a bankruptcy court modifies a lease term, or a major tenant is unable to fulfill its lease obligations, cash flow from the project will be reduced. If cash flow from the project is reduced, the borrower's ability to repay the loan may be impaired.

## Retail Loans

Our retail loans are loans to consumers and consist primarily of residential mortgage loans and consumer loans.

Residential Mortgage Loans. We originate construction loans to individuals for the construction of their residences and owner-occupied residential mortgage loans, which are generally long-term with either fixed or adjustable interest rates. Our general policy is to sell the majority of our fixed rate residential mortgage loans in the secondary market due primarily to the interest rate risk associated with these loans.

During 2010, we sold the majority of our loan originations in the secondary market to support our goal of shrinking the loan portfolio and preserving capital. We retained loans representing only approximately $10 \%$ of the dollar volume originated. Relationships were established with new investors in 2010 and 2011, allowing us to continue our historical practice of originating and selling most of our fixed rate mortgage loan volume. During 2011 and 2012 , in an effort to further diversify our loan concentrations, we increased our targeted retention of residential mortgage loans, resulting in a $\$ 25.7$ million increase in balances held in portfolio at December 31, 2012 compared to December 31, 2011. For 2012, we retained loans representing 34.6\% of the total dollar volume originated.

Our borrowers generally qualify and are underwritten using industry standards for quality residential mortgage loans. We do not originate loans that are considered "sub-prime". Residential mortgage loan originations derive from a number of sources, including advertising, direct solicitation, real estate broker referrals, existing borrowers and depositors, builders and walk-in customers. Loan applications are accepted at most of our offices. The substantial majority of these loans are secured by one-to-four family properties in our market area.

Consumer Loans. We originate a variety of different types of consumer loans, including automobile loans, home equity lines of credit and installment loans, home improvement loans, deposit account loans and other loans for household and personal purposes. We also originate home equity lines of credit utilizing the same underwriting standards as for home equity installment loans. Home equity lines of credit are revolving line of credit loans. The majority of our existing home equity line of credit portfolio has variable rates with floors and ceilings, interest only payments and a maximum maturity of ten years.

The underwriting standards that we employ for consumer loans include a determination of the applicant's payment history on other debts and ability to meet existing obligations and payments on the proposed loan. Although creditworthiness of the applicant is of primary consideration, the underwriting process also includes a comparison of the value of the security, if any, in relation to the proposed loan amount. Consumer loans may entail greater credit risk than do residential mortgage loans, particularly in the case of consumer loans which are unsecured or are secured by rapidly depreciable assets, such as automobiles. In such cases, any repossessed collateral for a defaulted consumer loan may not provide an adequate source of repayment of the outstanding loan balance as a result of the greater likelihood of damage, loss or depreciation. In addition, consumer loan collections are dependent on the borrower's continuing financial stability, and are more likely to be affected by adverse personal circumstances. Furthermore, the application of various federal and state laws, including bankruptcy and insolvency laws, may limit the amount which can be recovered on such loans.

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## Loan Portfolio Composition

The following table reflects the composition of our loan portfolio and the corresponding percentage of our total loans represented by each class of loans as of the dates indicated.

| (Dollars in thousands) | December 31 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2010 |  | 2009 |  | 2008 |  |
|  | Amount | $\begin{gathered} \hline \% \text { of } \\ \text { Total } \\ \text { Loans } \\ \hline \end{gathered}$ | Amount | $\begin{gathered} \hline \% \text { of } \\ \text { Total } \\ \text { Loans } \end{gathered}$ | Amount | $\begin{gathered} \hline \% \text { of } \\ \text { Total } \\ \text { Loans } \end{gathered}$ | Amount$\%$ of <br> Total <br> Loans |  | Amount | $\%$ of <br> Total <br> Loans |
| Real estate - construction (1) | \$ 89,631 | 8\% | \$ 90,191 | 8\% | \$ 133,228 | 11\% | \$ 162,615 | 11\% | 237,108 | 13\% |
| Real estate - mortgage | 408,338 | 40\% | 478,076 | 45\% | 535,961 | 44\% | 640,437 | 42\% | 690,525 | 39\% |
| Commercial and industrial | 264,690 | 25\% | 227,051 | 21\% | 264,679 | 22\% | 369,523 | 24\% | 451,826 | 26\% |
| Total Commercial | 762,659 | 73\% | 795,318 | 74\% | 933,868 | 77\% | 1,172,575 | 77\% | 1,379,459 | 78\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 182,625 | 17\% | 156,891 | 15\% | 135,227 | 11\% | 163,074 | 11\% | 203,954 | 11\% |
| Consumer | 107,064 | 10\% | 118,766 | 11\% | 148,101 | 12\% | 175,167 | 12\% | 190,650 | 11\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total loans | \$ 1,052,348 | 100\% | \$1,070,975 | 100\% | \$1,217,196 | 100\% | \$1,510,816 | 100\% | \$ 1,774,063 | 100\% |
| Less: |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses | $(23,739)$ |  | $(31,641)$ |  | $(47,426)$ |  | $(54,623)$ |  | $(38,262)$ |  |
| Total loans receivable, net | $\underline{\text { \$1,028,609 }}$ |  | \$ 1,039,334 |  | \$1,169,770 |  | \$1,456,193 |  | \$ 1,735,801 |  |

(1) Consists of construction and development loans.

At December 31, 2012, there was no concentration of loans exceeding $10 \%$ of total loans which were not otherwise disclosed as a category of loans in the table above.

## Maturities and Sensitivities of Loans to Changes in Interest Rates

The following table shows the amount of total loans outstanding at December 31, 2012 which, based on remaining scheduled repayments of principal, are due in the periods indicated.

| (Dollars in thousands) | Maturing |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Within One Year |  | After One, But Within Five Years |  | After Five Years |  | Total |  |
| Real estate - construction (1) | \$ | 53,188 | \$ | 17,001 | \$ | 7,128 | \$ | 77,317 |
| Real estate - mortgage |  | 132,847 |  | 232,672 |  | 55,133 |  | 420,652 |
| Commercial and industrial |  | 134,529 |  | 116,037 |  | 14,124 |  | 264,690 |
| Total Commercial |  | 320,564 |  | 365,710 |  | 76,385 |  | 762,659 |
|  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 7,857 |  | 385 |  | 174,383 |  | 182,625 |
| Consumer |  | 12,042 |  | 39,313 |  | 55,709 |  | 107,064 |
|  |  |  |  |  |  |  |  |  |
| Total Loans | \$ | 340,463 | \$ | 405,408 | \$ | 306,477 | \$ | 1,052,348 |
|  | Maturing or Repricing |  |  |  |  |  |  |  |
| Loans above: |  |  |  |  |  |  |  |  |
| With predetermined interest rates | \$ | 110,304 | \$ | 233,976 | \$ | 128,945 | \$ | 473,225 |
| With floating or adjustable rates |  | 515,853 |  | 21,315 |  | 26,570 |  | 563,738 |
|  |  |  |  |  |  |  |  |  |
| Total (excluding nonaccrual loans) | \$ | 626,157 | \$ | 255,291 | \$ | 155,515 | \$ | 1,036,963 |
| Nonaccrual loans |  |  |  |  |  |  |  | 15,385 |
|  |  |  |  |  |  |  |  |  |
| Total Loans |  |  |  |  |  |  | \$ | 1,052,348 |

(1) Consists of construction and development loans.

Nonperforming Assets
The following table shows the composition and amount of our nonperforming assets.

| (Dollars in thousands) | December 31 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2010 |  | 2009 |  | 2008 |  |
| Nonaccrual loans | \$ | 15,385 | \$ | 26,876 | S | 74,761 | \$ | 95,725 | \$ | 89,049 |
| Loans 90 days or more delinquent and still accruing |  | 618 |  | 2,070 |  | 600 |  | 8,160 |  | 3,200 |
| Total nonperforming loans (NPLs) |  | 16,003 |  | 28,946 |  | 75,361 |  | 103,885 |  | 92,249 |
|  |  |  |  |  |  |  |  |  |  |  |
| Foreclosed assets |  | 51,582 |  | 66,438 |  | 57,984 |  | 37,184 |  | 19,516 |
| Repossessed assets |  | 6 |  | --- |  | 50 |  | 124 |  | 306 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total nonperforming assets (NPAs) |  | 67,591 |  | 95,384 |  | 133,395 |  | 141,193 |  | 112,071 |
| Accruing troubled debt restructurings (TDRs) (1) |  | 65,024 |  | 55,679 |  | 25,395 |  | 18,000 |  | --- |
| Total NPAs and accruing TDRs | \$ | 132,615 | \$ | $\underline{\text { 151,063 }}$ | \$ | $\underline{158,790}$ | \$ | $\underline{\text { 159,193 }}$ | \$ | $\underline{\text { 112,071 }}$ |
| NPLs to total loans |  | 1.52\% |  | 2.70\% |  | 6.19\% |  | 6.88\% |  | 5.20\% |
| NPAs to total assets |  | 4.33\% |  | 6.33\% |  | 8.45\% |  | 7.71\% |  | 5.21\% |

(1) Comprised of approximately $\$ 51.8$ million and $\$ 40.9$ million of commercial loans and $\$ 13.2$ million and $\$ 14.8$ million of residential mortgage loans at December 31, 2012 and 2011, respectively, whose terms have been restructured. Interest is being accrued on these loans under their restructured terms as they are less than 90 days past due.

Interest income totaling $\$ 4.0$ million was recorded in 2012 on loans that were on a non-accrual status or classified as restructured as of December 31 , 2012. Additional interest income of $\$ 959,000$ would have been recorded during 2012 on these loans had they been current in accordance with their original terms. More information about the elevated levels of nonperforming loan balances in 2012 and 2011 and our policy for placing loans on non-accrual status may be found in Item 7 of this report under the heading "Loan Portfolio and Asset Quality" included in "Management's Discussion and Analysis of Results of Operations and Financial Condition."

Loans at December 31, 2012 that were classified as substandard or worse per our internal risk rating system not included in the nonperforming assets table above that would cause management to have serious doubts as to the ability of such borrowers to comply with the present loan repayment terms are discussed in Item 7 of this report under the heading "Loan Portfolio and Asset Quality" included in "Management's Discussion and Analysis of Results of Operations and Financial Condition." At December 31, 2012, there were no other interest-bearing assets that would be required to be disclosed under Industry Guide 3, Item III, C. 1. or 2 . if such assets were loans.

## Loan Loss Experience

The following is a summary of our loan balances at the end of each period and the daily average balances of these loans. It also includes changes in the allowance for loan losses arising from loans charged-off and recoveries on loans previously charged-off, and additions to the allowance which we have expensed.

| (Dollars in thousands) | December 31 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2010 |  | 2009 |  | 2008 |  |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Average daily balance of loans for the year | \$ | 1,041,833 | \$ | 1,120,857 | \$ | 1,360,548 | \$ | 1,637,143 | \$ | 1,762,102 |
| Amount of loans outstanding at end of period |  | 1,052,348 |  | 1,070,975 |  | 1,217,196 |  | 1,510,816 |  | 1,774,063 |
|  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of year | \$ | 31,641 | \$ | 47,426 | \$ | 54,623 | \$ | 38,262 | \$ | 33,422 |
| Addition/(Reduction) to allowance charged to operations |  | $(7,100)$ |  | $(4,700)$ |  | 22,460 |  | 74,340 |  | 37,435 |
| Loans charged-off: |  |  |  |  |  |  |  |  |  |  |
| Real estate - construction (1) |  | $(1,455)$ |  | $(3,014)$ |  | $(9,768)$ |  | $(29,237)$ |  | $(15,754)$ |
| Real estate - mortgage |  | $(1,751)$ |  | $(7,967)$ |  | $(11,499)$ |  | $(17,952)$ |  | $(11,005)$ |
| Commercial and industrial |  | $(1,245)$ |  | $(2,935)$ |  | $(7,400)$ |  | $(10,632)$ |  | $(5,651)$ |
| Total Commercial |  | $(4,451)$ |  | $(13,916)$ |  | $(28,667)$ |  | $(57,821)$ |  | $(32,410)$ |
|  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | $(2,257)$ |  | $(1,559)$ |  | $(1,364)$ |  | (613) |  | (223) |
| Consumer |  | (788) |  | (976) |  | $(1,806)$ |  | $(1,508)$ |  | (684) |
| Total charge-offs |  | $(7,496)$ |  | $(16,451)$ |  | $(31,837)$ |  | (59,942) |  | $(33,317)$ |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |
| Real estate - construction (1) |  | 5,521 |  | 2,541 |  | 613 |  | 142 |  | 310 |
| Real estate - mortgage |  | 319 |  | 802 |  | 663 |  | 157 |  | 8 |
| Commercial and industrial |  | 547 |  | 1,727 |  | 694 |  | 1,608 |  | 348 |
| Total Commercial |  | 6,387 |  | 5,070 |  | 1,970 |  | 1,907 |  | 666 |
|  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 142 |  | 39 |  | 115 |  | 13 |  | 28 |
| Consumer |  | 165 |  | 257 |  | 95 |  | 43 |  | 28 |
| Total recoveries |  | 6,694 |  | 5,366 |  | 2,180 |  | 1,963 |  | 722 |
|  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs |  | (802) |  | $(11,085)$ |  | $(29,657)$ |  | $(57,979)$ |  | $(32,595)$ |
|  |  |  |  |  |  |  |  |  |  |  |
| Balance at end of year | \$ | 23,739 | \$ | 31,641 | \$ | 47,426 | \$ | 54,623 | \$ | 38,262 |
|  |  |  |  |  |  |  |  |  |  |  |
| Ratios: |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs to average loans outstanding |  | .08\% |  | . $99 \%$ |  | 2.18\% |  | 3.54\% |  | 1.85\% |
| Allowance for loan losses to loans outstanding at year end |  | 2.26\% |  | 2.95\% |  | 3.90\% |  | 3.62\% |  | 2.16\% |
| Allowance for loan losses to nonperforming loans at year end |  | 148.34\% |  | 109.31\% |  | 62.93\% |  | 52.58\% |  | 41.48\% |

(1) Consists of construction and development loans.

Additional information about our allowance for loan losses, including the factors which influenced management's judgment in determining the amount of the additions to the allowance charged to operating expense, may be found in Item 7 of this report under the heading "Allowance for Loan Losses" in "Management's Discussion and Analysis of Results of Operations and Financial Condition."

## Allocation of the Allowance for Loan Losses

The following table shows the allocation of the allowance for loan loss at the dates indicated to the extent specific allocations have been determined relative to particular loans.


## Deposit Portfolio

We offer a broad range of deposit services, including checking accounts, savings accounts and time deposits of various types. Transaction accounts and savings and time certificates are tailored to the principal market area at rates competitive with those offered in the area. All deposit accounts are insured by the FDIC up to the maximum amount permitted by law.

We solicit deposit services from individuals, businesses, associations, churches, nonprofit organizations, financial institutions and government authorities. Deposits are gathered primarily from the communities we serve through our network of 26 branches. We offer business and consumer checking accounts, regular and money market savings accounts, and certificates of deposit with many term options. We operate in a competitive environment, competing with other local banks similar in size and with significantly larger regional banks. We monitor rates at other financial institutions in the area to ascertain that our rates are competitive with the market. We also attempt to offer a wide variety of products to meet the needs of our customers. We set our deposit pricing to be competitive with other banks in our market area.

We have also utilized alternative funding sources as needed, including short-term borrowings, advances from the Federal Home Loan Bank of Indianapolis or the Federal Reserve Bank of Chicago, securities sold under agreements to repurchase ("repo borrowings") and certificates of deposit purchased from brokers.

Before November of 2008, we purchased brokered deposits to supplement funding needs from time to time. These are time accounts originated outside of our local market area. The Bank has not accepted or renewed brokered deposits since November of 2008. There were no brokered deposits remaining at December 31, 2012 or 2011.

## Deposit Portfolio Composition

The following table sets forth the average deposit balances and the weighted average rates paid (dollars in thousands).

|  | 2012 |  |  | 2011 |  |  | 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Amount | Average <br> Rate |  | Average <br> Amount | Average <br> Rate |  | Average <br> Amount | Average <br> Rate |
| Noninterest bearing demand | \$ | 323,368 | --- | \$ | 296,926 | --- | \$ | 238,974 | --- |
| Interest bearing demand |  | 225,250 | 0.2\% |  | 185,591 | 0.2\% |  | 224,843 | 0.3\% |
| Savings and money market accounts |  | 420,553 | 0.5\% |  | 369,758 | 0.6\% |  | 315,640 | 0.6\% |
| Time |  | 254,796 | 1.3\% |  | 371,870 | 1.8\% |  | 534,429 | 2.8\% |
|  |  |  |  |  |  |  |  |  |  |
| Total deposits | \$ | 1,223,967 | 0.5\% | \$ | 1,224,145 | 0.7\% | \$ | 1,313,886 | 1.3\% |

The following table summarizes time deposits in amounts of $\$ 100,000$ or more by time remaining until maturity as of December 31 , 2012 (dollars in thousands)

| Three months or less | \$ | 9,769 |
| :---: | :---: | :---: |
| Over 3 months through 6 months |  | 12,573 |
| Over 6 months through 1 year |  | 14,830 |
| Over 1 year |  | 32,055 |
|  |  |  |
| Total | \$ | 69,227 |

As of the date of this report, the Bank had no material foreign deposits.

## Securities Portfolio

Our securities portfolio is classified as either "available for sale" or "held to maturity." Securities classified as "available for sale" may be sold prior to maturity due to changes in interest rates, prepayment risks, and availability of alternative investments, or to meet our liquidity needs.

The primary objective of our investing activities is to provide for the safety of the principal invested. Our secondary considerations include the maximization of earnings, liquidity and to help decrease our overall exposure to changes in interest rates. We have generally invested in bonds with lower credit risk; primarily those secured by government agencies or insured municipalities, to assist in the diversification of credit risk within our asset base. We have not experienced any credit losses within our investment portfolio.

The following table reflects the composition of our securities portfolio as of the dates indicated.

| (Dollars in thousands) |  | December 31 |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  | 2012 | 2011 | 2010 |
| U.S. Treasury and federal agency securities | $\$$ | 42,564 | $\$$ | 27,613 |

At December 31, 2012, other than our holdings in U.S. Treasury and U.S. Government Agency Securities, we had no investments in securities of any one issuer with an aggregate book value in excess of $10 \%$ of shareholders' equity. At December 31, 2012, we had no investment in securities of issuers outside of the United States.

## Schedule of Maturities of Investment Securities and Weighted Average Yields

The following is a schedule of investment securities maturities and their weighted average yield by category at December 31, 2012.

| (Dollars in thousands) | Due Within One Year |  |  | One to Five Years |  | Five to Ten Years |  | After Ten Years |  | No Contractual Maturity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | mount | Weighted Average Yield | Amount | Weighted <br> Average <br> Yield | Amount | Weighted <br> Average $\qquad$ | Amount | Weighted <br> Average <br> Yield | Amount | Weighted <br> Average $\qquad$ |
| U.S. Treasury and federal agency securities | \$ | --- | ---- | \$22,553 | 1.22\% | \$ 20,011 | 1.32\% | \$ | ---- | \$ | ---- |
| U.S. Agency MBS and CMOs |  | --- | --- | 16 | 8.50\% | --- | --- | 23,745 | 1.92\% | --- | --- |
| Tax-exempt state and municipal bonds (1) |  | 4,000 | 1.00\% | 1,791 | 2.84\% | 7,987 | 3.94\% | 11,315 | 3.73\% | --- | --- |
| Taxable state and municipal bonds |  | 301 | 0.90\% | 17,617 | 2.80\% | 9,378 | 2.74\% | --- | --- | --- | --- |
| Corporate bonds |  | --- | --- | 7,526 | 1.42\% | --- | --- | --- | --- | --- | --- |
| Other equity securities |  | --- | --- | --- | --- | --- | --- | --- | --- | 1,557 | 3.22\% |
| Total (1) | \$ | 4,301 | .99\% | \$ 49,503 | 1.88\% | \$ 37,376 | 2.21\% | \$ 35,060 | 2.50\% | \$ 1,557 | 3.22\% |

(1) Yields on tax-exempt securities are computed on a fully taxable-equivalent basis.

## Trust Services

We began offering trust services in January 1999 to further provide for the financial needs of our customers. As of December 31, 2012, the Trust Department managed assets of approximately $\$ 547.9$ million. Our types of service include both personal trust and retirement plan services.

Our personal trust services include financial planning, investment management services, trust and estate administration and custodial services. As of December 31, 2012, personal trust assets under management totaled approximately $\$ 364.5$ million. Our retirement plan services provide all types of qualified retirement plans, including profit sharing, $401(\mathrm{k})$ and pension plans. As of December 31, 2012, retirement plan assets under management totaled approximately $\$ 183.4$ million.

## Market Area

Our primary market area includes Ottawa, Kent and northern Allegan Counties, all located in Western Michigan. This area includes two mid-sized cities, Grand Rapids and Holland, and rural areas. Grand Rapids is the second largest city in Michigan. Holland is the largest city in Ottawa County. Both cities and surrounding areas have a solid and diverse economic base, which includes health and life sciences, tourism, office and home furniture, automotive components and assemblies, pharmaceutical, transportation, equipment, food and construction supplies. Grand Valley State University, a $24,000-$ student regional university with nearly 2,000 employees, has its three main campuses in our market area. GVSU and several smaller colleges and university affiliates located in our market area help stabilize the local economy because they are not as sensitive to the fluctuations of the broader economy. Companies operating in the market area include the Van Andel Institute, Steelcase, Herman Miller, Alticor, Gentex, Spectrum Health, Haworth, Wolverine World Wide, Johnson Controls, General Motors, Gerber, Magna, Spartan Stores and Meijer.

## Competition

There are many bank, thrift, credit union and other financial institution offices located within our market area. Most are branches of larger financial institutions. We also face competition from finance companies, insurance companies, mortgage companies, securities brokerage firms, money market funds and other providers of financial services. Many of our competitors have been in business a number of years, have established customer bases, are larger and have higher lending limits than we do. We compete for loans, deposits and other financial services based on our ability to communicate effectively with our customers, to understand and meet their needs and to provide high quality customer service. Our management believes that our personal service philosophy, our local decision-making and diverse delivery channels enhances our ability to compete favorably in attracting individuals and small businesses. We actively solicit customers by offering our customers personal attention, professional service, and competitive interest rates.

## Employees

As of December 31, 2012, we had 365 full-time equivalent employees consisting of 315 full-time and 89 part-time employees. We have assembled a staff of experienced, dedicated and qualified professionals whose goal is to meet the financial needs of our customers while providing outstanding service. The majority of our management team has at least 10 years of banking experience, and several key personnel have more than 20 years of banking experience. None of our employees are represented by collective bargaining agreements with us.

## SUPERVISION AND REGULATION

The following is a summary of statutes and regulations affecting Macatawa Bank Corporation and Macatawa Bank. A change in applicable laws or regulations may have a material effect on us and our business.

## General

Financial institutions and their holding companies are extensively regulated under federal and state law. Consequently, our growth and earnings performance can be affected not only by management decisions and general economic conditions, but also by the statutes administered by, and the regulations and policies of, various governmental regulatory authorities. Those authorities include, but are not limited to, the Board of Governors of the Federal Reserve System (the "Federal Reserve Board"), the FDIC, the State of Michigan's Office of Financial and Insurance Regulation ("OFIR"), the Internal Revenue Service, and state taxing authorities. The effect of such statutes, regulations and policies can be significant, and cannot be predicted with a high degree of certainty.

Federal and state laws and regulations generally applicable to financial institutions and their holding companies regulate, among other things, the scope of business, investments, reserves against deposits, capital levels relative to operations, lending activities and practices, the nature and amount of collateral for loans, the establishment of branches, mergers, consolidations and declaration and payment of dividends. The system of supervision and regulation applicable to us and our bank establishes a comprehensive framework for our respective operations and is intended primarily for the protection of the FDIC's deposit insurance fund, our depositors, and the public, rather than our shareholders.

Federal law and regulations establish supervisory standards applicable to our lending activities, including internal controls, credit underwriting, loan documentation and loan-to-value ratios for loans secured by real property.

## Recent Developments

Dodd-Frank Act: The Dodd-Frank Act was signed into law by President Obama on July 21, 2010. The Dodd-Frank Act represents a comprehensive overhaul of the financial services industry within the United States, established the new federal Consumer Financial Protection Bureau ("CFPB"), and requires the CFPB and other federal agencies to implement many new and significant rules and regulations. The CFPB has issued significant new regulations that impact consumer mortgage lending and servicing. Those regulations become effective in January 2014. In addition, the CFPB is drafting regulations that will change the disclosure requirements and forms used under the Truth in Lending Act and Real Estate Settlement and Procedures Act. Compliance with these new laws and regulations and other regulations under consideration by the CFPB will likely result in additional costs, which could be significant and could adversely impact the Company's results of operations, financial condition or liquidity.

Deposit Insurance: The FDIC finalized changes to its deposit insurance assessment base effective April 1, 2011, which uses average consolidated total assets less average tangible equity as the assessment base instead of quarterly deposits. Additional information about these changes may be found in this Item 1 below under the heading "Macatawa Bank - Deposit Insurance."

As a result of provisions of the Dodd-Frank Act, all funds in a "noninterest-bearing transaction account" were insured in full by the FDIC from December 31, 2010, through December 31, 2012. This temporary unlimited coverage is in addition to, and separate from, the general FDIC deposit insurance coverage of up to $\$ 250,000$ available to depositors. The temporary coverage for noninterest-bearing transaction accounts expired as scheduled on December 31, 2012. Large depositors may look to reduce their exposure to individual institutions and spread their deposits among various institutions. While we don't believe the impact of the expiring deposit insurance will have a significant impact on the Bank or its customers, it is possible that large depositors could remove their uninsured balances from the Bank. However, the Bank could also benefit from movement of large uninsured balances from other financial institutions to Macatawa. The increase in maximum deposit insurance coverage to $\$ 250,000$ was made permanent under the Dodd-Frank Act.

Debit Card Interchange Fees and Routing: The Federal Reserve Board in June 2011 issued a rule to implement a provision in the Dodd-Frank Act that requires it to set debit-card interchange fees so they are "reasonable and proportional" in relation to the cost of the transaction incurred by the card issuer. The rule could result in a significant reduction in banks' debit-card interchange revenue. Though the rule technically does not apply to institutions with less than $\$ 10$ billion, there is concern that the price controls will harm community banks, such as Macatawa Bank, which will be pressured by the marketplace to lower their own interchange rates.

## Macatawa Bank Corporation

General. Macatawa Bank Corporation is registered with, and subject to regulation by, the Federal Reserve Board under the Bank Holding Company Act of 1956, as amended (the "BHCA"). Under the BHCA, Macatawa Bank Corporation is subject to periodic examination by the Federal Reserve Board, and is required to file with the Federal Reserve Board periodic reports of our operations and such additional information as the Federal Reserve Board may require.

In accordance with Federal Reserve Board policy, Macatawa Bank Corporation is expected to act as a source of financial strength to the Bank and to commit resources to support the Bank in circumstances where we might not do so absent such policy. In addition, if the OFIR deems the Bank's capital to be impaired, the OFIR may require the Bank to restore its capital by a special assessment upon Macatawa Bank Corporation as the Bank's sole shareholder. If Macatawa Bank Corporation were to fail to pay any such assessment, the directors of the Bank would be required, under Michigan law, to sell the shares of the Bank's stock owned by Macatawa Bank Corporation to the highest bidder at either a public or private auction and use the proceeds of the sale to restore the Bank's capital.

Investments and Activities. In general, any direct or indirect acquisition by us of any voting shares of any bank which would result in our direct or indirect ownership or control of more than $5 \%$ of any class of voting shares of such bank, and any merger or consolidation between us and another financial holding company or bank holding company, will require the prior written approval of the Federal Reserve Board under the BHCA.

The merger or consolidation of the Bank with another bank, or the acquisition by the Bank of assets of another bank, or the assumption of liability by the Bank to pay any deposits of another bank, will require the prior written approval of the responsible federal depository institution regulatory agency under the Bank Merger Act. In addition, in certain such cases, an application to, and the prior approval of, the Federal Reserve Board under the BHCA or the OFIR under the Michigan Banking Code, may be required.

Capital Requirements. The Federal Reserve Board uses capital adequacy guidelines in its examination and regulation of bank holding companies. If capital falls below minimum guidelines, a bank holding company may, among other items, be denied approval to acquire or establish additional banks or non-bank businesses.

Additional information on our capital ratios may be found in Item 7 of this report under the heading "Capital Resources" included in "Management's Discussion and Analysis of Results of Operations and Financial Condition" and in Item 8 of this report in the Notes to the Consolidated Financial Statements, and is here incorporated by reference.

Dividends. Macatawa Bank Corporation is a corporation separate and distinct from the Bank. Most of our revenues are dividends paid by the Bank. Thus, Macatawa Bank Corporation's ability to pay dividends to our shareholders is indirectly limited by restrictions on the Bank's ability to pay dividends described below. Further, in a policy statement, the Federal Reserve Board has expressed its view that a bank holding company should not pay cash dividends if its net income available to shareholders for the past four quarters, net of dividends paid during that period, is not sufficient to fully fund the dividends, its prospective rate of earnings retention is not consistent with capital needs and overall current and prospective financial condition, or it will not meet, or is in danger of not meeting, its minimum regulatory capital adequacy ratios. The Federal Reserve Board also possesses enforcement powers over bank holding companies and their non-bank subsidiaries to prevent or remedy actions that represent unsafe or unsound practices or violations of applicable statutes and regulations. Among these powers is the ability to proscribe the payment of dividends by banks and bank holding companies. Similar enforcement powers over our bank are possessed by the FDIC. The "prompt corrective action" provisions of federal law and regulation authorizes the FDIC to restrict the payment of dividends to Macatawa Bank Corporation by our bank if it fails to meet specified capital levels.

In addition, the Michigan Business Corporation Act provides that dividends may be legally declared or paid only if after the distribution a corporation, like Macatawa Bank Corporation, can pay its debts as they come due in the usual course of business and its total assets equal or exceed the sum of its liabilities plus the amount that would be needed to satisfy the preferential rights upon dissolution of any holders of preferred stock whose preferential rights are superior to those receiving the distribution.

Macatawa Bank Corporation has suspended the payment of dividends on common and preferred stock and deferred interest payments on trust preferred securities. Additional information regarding the suspension of dividends and deferral of interest payments may be found in Item 5 of this report, Item 7 of this report under the heading "Capital Resources" included in "Management's Discussion and Analysis of Results of Operations and Financial Condition" and in Item 8 of this report in the Notes to the Consolidated Financial Statements, and is here incorporated by reference. Additional information about restrictions on the payment of dividends by the Bank may be found in this Item 1 under the heading "Regulatory Developments" and in Item 8 of this report in Notes 1 and 17 to the Consolidated Financial Statements and is here incorporated by reference.

Federal Securities Regulation. Our common stock is registered under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). We are subject to the information, proxy solicitation, insider trading and other restrictions and requirements of the SEC under the Exchange Act. We are subject to the Sarbanes-Oxley Act, which imposes numerous reporting, accounting, corporate governance and business practices on companies, as well as financial and other professionals who have involvement with the U.S. public markets. We are generally subject to these requirements and applicable SEC rules and regulations.

## Macatawa Bank

General. Macatawa Bank is a Michigan banking corporation, and its deposit accounts are insured by the Deposit Insurance Fund (the "DIF") of the FDIC. As a DIF-insured Michigan-chartered bank, the Bank is subject to the examination, supervision, reporting and enforcement requirements of the OFIR, as the chartering authority for Michigan banks, and the FDIC, as administrator of the DIF. These agencies, and the federal and state laws applicable to the Bank and its operations, extensively regulate various aspects of the banking business, including, among other things, permissible types and amounts of loans, investments and other activities, capital adequacy, branching, interest rates on loans and on deposits, the maintenance of non-interest bearing reserves on deposit accounts, and the safety and soundness of banking practices.

As discussed in this Item 1 under the heading "Regulatory Developments," the Bank's Consent Order was terminated effective March 2, 2012 and, in connection with termination of the Consent Order, the Bank reached an understanding with its regulators in the form of the MOU. This information is here incorporated by reference.

Deposit Insurance. As an FDIC-insured institution, the Bank is required to pay deposit insurance premium assessments to the FDIC. The FDIC has adopted a risk-based assessment system under which all insured depository institutions are placed into one of four categories and assessed insurance premiums, based upon their respective levels of capital and results of supervisory evaluation. Institutions categorized as well-capitalized (as defined by the FDIC) and considered healthy pay the lowest premium, while institutions that are categorized as less than adequately capitalized (as defined by the FDIC) and considered of substantial supervisory concern pay the highest premium. Risk classification of all insured institutions is made by the FDIC for each semiannual assessment period.

The FDIC is required to establish assessment rates for insured depository institutions at levels that will maintain the DIF at a Designated Reserve Ratio (DRR) selected by the FDIC within a range of $1.15 \%$ to $1.50 \%$ of estimated insured deposits. The FDIC is allowed to manage the pace at which the reserve ratio varies within this range. Due to recent disruptions in the financial markets and large numbers of bank failures in recent years, the DRR fell below $1.15 \%$. The FDIC has adopted an Amended Restoration Plan which established the time within which the reserve ratio must be returned to $1.15 \%$ at seven years. The FDIC imposed a special assessment on all insured depository institutions that was collected on September 30, 2009. The FDIC may impose additional special assessments under certain circumstances. Additionally, in the fourth quarter of 2009, insured institutions were required to prepay their estimated risk-based assessments for all of 2010, 2011 and 2012 based on a $5 \%$ annual growth rate.

The FDIC implemented changes to its deposit insurance assessment base effective April 1, 2011, which uses average consolidated total assets less average tangible equity as the assessment base instead of quarterly deposits. Under this new calculation, most well capitalized banks will pay 5 to 9 basis points annually, increasing up to 35 basis points for banks that post significant supervisory concerns. This base rate may be adjusted for the level of unsecured debt and brokered deposits, resulting in adjusted rates ranging from 2.5 to 9 basis points annually for most well capitalized banks to 30 to 45 basis points for banks that pose significant supervisory concerns. We estimate our annual assessment rate under these new guidelines to be 14 basis points in 2013 .

FICO Assessments. The Bank, as a member of the DIF, is subject to assessments to cover the payments on outstanding obligations of the Financing Corporation ("FICO"). From now until the maturity of the outstanding FICO obligations in 2019, DIF members will share the cost of the interest on the FICO bonds on a pro rata basis. It is estimated that FICO assessments during this period will be less than $0.025 \%$ of deposits.

Capital Requirements. The FDIC has established the following minimum capital standards for FDIC insured banks: a leverage requirement consisting of a ratio of Tier 1 capital to total average assets and risk-based capital requirements consisting of a ratio of total capital to total risk-weighted assets and a ratio of Tier 1 capital to total risk-weighted assets. Tier 1 capital consists principally of shareholders' equity.

Federal regulations define these capital categories as follows:

|  | Total Risk-Based Capital Ratio | Tier 1 Risk-Based Capital Ratio | Leverage Ratio |
| :---: | :---: | :---: | :---: |
| Well capitalized | 10\% or above | 6\% or above | 5\% or above |
| Adequately capitalized | 8\% or above | 4\% or above | $4 \%$ or above |
| Undercapitalized | Less than 8\% | Less than 4\% | Less than 4\% |
| Significantly undercapitalized | Less than 6\% | Less than 3\% | Less than 3\% |
| Critically undercapitalized | -- | -- | A ratio of tangible equity to total assets of $2 \%$ or less |

Federal law provides the federal banking regulators with broad power to take prompt corrective action to resolve the problems of undercapitalized institutions. Depending upon the capital category to which an institution is assigned, the regulators' corrective powers include: requiring the submission of a capital restoration plan; placing limits on asset growth and restrictions on activities; requiring the institution to issue additional capital stock (including additional voting stock) or to be acquired; restricting transactions with affiliates; restricting the interest rate the institution may pay on deposits; ordering a new election of directors of the institution; requiring that senior executive officers or directors be dismissed; prohibiting the institution from accepting deposits from correspondent banks; requiring the institution to divest certain subsidiaries; prohibiting the payment of principal or interest on subordinated debt; and ultimately, appointing a receiver for the institution.

In general, a depository institution may be reclassified to a lower category than is indicated by its capital levels if the appropriate federal depository institution regulatory agency determines the institution to be otherwise in an unsafe or unsound condition or to be engaged in an unsafe or unsound practice. This could include a failure by the institution, following receipt of a less-than-satisfactory rating on its most recent examination report, to correct the deficiency.

As of December 31, 2012, the Bank was categorized as "well capitalized". Additional information on our capital ratios may be found in Item 8 of this report in the Notes to the Consolidated Financial Statements, and is here incorporated by reference.

Dividends. Under Michigan law, the Bank is restricted as to the maximum amount of dividends it may pay on its common stock. The Bank may not pay dividends except out of net income after deducting its losses and bad debts. A Michigan state bank may not declare or pay a dividend unless the bank will have surplus amounting to at least $20 \%$ of its capital after the payment of the dividend.

Federal law generally prohibits a depository institution from making any capital distribution (including payment of a dividend) or paying any management fee to its holding company if the depository institution would thereafter be undercapitalized. The FDIC may prevent an insured bank from paying dividends if the bank is in default of payment of any assessment due to the FDIC. In addition, the FDIC may prohibit the payment of dividends by our bank, if such payment is determined to be an unsafe and unsound banking practice.

Additional information about restrictions on payment of dividends by the Bank may be found in this Item 1 under the heading "Regulatory Developments" and in Item 8 of this report in Notes 1 and 17 to the Consolidated Financial Statements, and is here incorporated by reference.

Insider Transactions. The Bank is subject to certain restrictions imposed by federal law on any extensions of credit to Macatawa or any subsidiary of Macatawa, on investments in the stock or other securities of Macatawa or any subsidiary of Macatawa and the acceptance of the stock or other securities of Macatawa or any subsidiary of Macatawa as collateral for loans. Certain limitations and reporting requirements are also placed on extensions of credit by our bank to its directors and officers, to Macatawa's directors and officers, to our principal shareholders and to "related interests" of such directors, officers and principal shareholders. In addition, federal law and regulations may affect the terms upon which any person becoming a director or officer of our company or any subsidiary or a principal shareholder in our company may obtain credit from banks with which our bank maintains a correspondent relationship.

Safety and Soundness Standards. The federal banking agencies have adopted guidelines to promote the safety and soundness of federally insured depository institutions. These guidelines establish standards for internal controls, information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, compensation, fees and benefits, asset quality and earnings.

Investments and Other Activities. Under federal law and FDIC regulations, FDIC insured state banks are prohibited, subject to certain exceptions, from making or retaining equity investments of a type, or in an amount, that are not permissible for a national bank. Federal law, as implemented by FDIC regulations, also prohibits FDIC insured state banks and their subsidiaries, subject to certain exceptions, from engaging as principal in any activity that is not permitted for a national bank or its subsidiary, respectively, unless the bank meets, and continues to meet, its minimum regulatory capital requirements and the FDIC determines the activity would not pose a significant risk to the DIF. Impermissible investments and activities must be divested or discontinued within certain time frames set by the FDIC in accordance with federal law.

Consumer Protection Laws. The Bank's business includes making a variety of types of loans to individuals. In making these loans, we are subject to state usury and regulatory laws and to various federal laws and regulations, including the privacy of consumer financial information provisions of the Gramm-Leach-Bliley Act, the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Real Estate Settlement Procedures Act, and the Home Mortgage Disclosure Act, which prohibit discrimination, specify disclosures to be made to borrowers regarding credit and settlement costs, and regulate the mortgage loan servicing activities of the Bank, including the maintenance and operation of escrow accounts and the transfer of mortgage loan servicing. In receiving deposits, the Bank is subject to extensive regulation under state and federal law and regulations, including the Truth in Savings Act, the Expedited Funds Availability Act, the Bank Secrecy Act, the Electronic Funds Transfer Act, and the Federal Deposit Insurance Act. Violation of these laws could result in the imposition of significant damages and fines upon the Bank and its directors and officers.

Branching Authority. Michigan banks have the authority under Michigan law to establish branches anywhere in the State of Michigan, subject to receipt of all required regulatory approvals. Banks may establish interstate branch networks through acquisitions of other banks. The establishment of de novo interstate branches or the acquisition of individual branches of a bank in another state (rather than the acquisition of an out-of-state bank in its entirety) is allowed only if specifically authorized by state law.

Michigan law permits both U.S. and non-U.S. banks to establish branch offices in Michigan. The Michigan Banking Code permits, in appropriate circumstances and with the approval of OFIR, (1) acquisition of Michigan banks by FDIC-insured banks, savings banks or savings and loan associations located in other states, (2) sale by a Michigan bank of branches to an FDIC-insured bank, savings bank or savings and loan association located in a state in which a Michigan bank could purchase branches of the purchasing entity, (3) consolidation of Michigan banks and FDIC-insured banks, savings banks or savings and loan associations located in other states having laws permitting such consolidation, (4) establishment of branches in Michigan by FDIC-insured banks located in other states, the District of Columbia or U.S. territories or protectorates having laws permitting a Michigan bank to establish a branch in such jurisdiction, and (5) establishment by foreign banks of branches located in Michigan. A Michigan bank holding company may acquire a non-Michigan bank and a non-Michigan bank holding company may acquire a Michigan bank.

## ITEM 1A: Risk Factors.

## Risks related to the our Business

Earnings in 2011 and 2012 were supported, in part, by negative provisions for loan losses and non-recurring events, which will not necessarily be available in future years.

We were profitable in 2011 and 2012. Earnings in these years were supported, in part, by negative provisions for loan losses and non-recurring events. We have recorded negative provisions for loan losses of $\$ 7.1$ million and $\$ 4.7$ million for the years ended December 31, 2012 and 2011 , respectively. Earnings in 2012 were significantly impacted by the reversal of an $\$ 18.9$ million valuation allowance on our deferred tax assets, the receipt of a large prepayment fee of $\$ 2.8$ million, and large recoveries of previously charged-off loans. We do not expect a similar level of negative provisions for loan losses in 2013, and non-recurring events with similar levels of positive impact on earnings are not likely to occur in 2013.

## Our elevated level of nonperforming assets and other problem loans could continue to have an adverse effect on the Company's results of operations and financial condition.

Our nonperforming assets (which includes non-accrual loans, foreclosed properties and other accruing loans past due 90 days or more) were approximately $\$ 67.6$ million at December 31, 2012. These elevated levels could continue to negatively impact operating results through higher loan losses, lost interest and higher costs to administer problem assets. Until these elevated levels of problem assets are reduced, the Company could record operating losses that further materially deteriorate the Company's financial condition and reduce capital levels, further exposing the Company to additional risk factors discussed below.

National, state and local economic conditions could have a material adverse effect on the Company's results of operations and financial condition .
The results of operations for financial institutions, including our Bank, may be materially and adversely affected by changes in prevailing national, state and local economic conditions. Our profitability is heavily influenced by the quality of the Company's loan portfolio and the stability of the Company's deposits. Unlike larger national or regional banks that are more geographically diversified, the Company provides banking and financial services to customers primarily in Ottawa, Kent and Allegan Counties of Western Michigan. The local economic conditions in these areas have a significant impact on the demand for the Company's products and services, and the ability of the Company's customers to repay loans, the value of the collateral securing loans and the stability of the Company's deposit funding sources. A significant decline in general economic conditions, caused by inflation, recession, acts of terrorism, outbreak of hostilities or other international or domestic occurrences, unemployment, changes in securities, financial, capital or credit markets or other factors, could impact national and local economic conditions and have a material adverse effect on the Company's results of operations and financial condition.

## Our credit losses could increase and our allowance for loan losses may not be adequate to cover actual loan losses.

The risk of nonpayment of loans is inherent in all lending activities and nonpayment of loans may have a material adverse effect on our earnings and overall financial condition, and the value of our common stock. We make various assumptions and judgments about the collectability of our loan portfolio and provide an allowance for potential losses based on a number of factors. If our assumptions are wrong, our allowance for loan losses may not be sufficient to cover our losses, which could have an adverse affect on our operating results, and may cause us to increase the allowance in the future. The actual amount of future provisions for loan losses cannot now be determined and may exceed the amounts of past provisions for loan losses. Federal banking regulators, as an integral part of their supervisory function, periodically review our allowance for loan losses. These regulatory agencies may require us to increase our provision for loan losses or to recognize further loan charge-offs based upon their judgments, which may be different from ours. Any increase in the allowance for loan losses could have a negative effect on our regulatory capital ratios, net income, financial condition and results of operations.

## Failure to comply with our Memorandum of Understanding could result in enforcement proceedings.

In connection with the termination of the Consent Order, the Bank has reached an understanding in the form of the MOU with its regulators. Failure to comply with the terms of the MOU could result in enforcement orders or penalties from its regulators, under the terms of which the Bank could, among other things, become subject to restrictions on its ability to develop any new business and restrictions on its existing business, and it could be required to raise additional capital, dispose of certain assets and liabilities within a prescribed period of time, or both. The terms of any such enforcement order or action could have a material negative effect on our business, operations, financial condition, results of operations or the value of our common stock.

## We are subject to liquidity risk in our operations, which could adversely affect our ability to fund various obligations.

Liquidity risk is the possibility of being unable to meet obligations as they come due, pay deposits when withdrawn, and fund loan and investment opportunities as they arise because of an inability to liquidate assets or obtain adequate funding on a timely basis, at a reasonable cost and within acceptable risk tolerances. Liquidity is required to fund various obligations, including credit obligations to borrowers, mortgage originations, withdrawals by depositors, repayment of debt, operating expenses and capital expenditures. Liquidity of the Bank is derived primarily from retail deposit growth and retention, principal and interest payments on loans and investment securities, net cash provided from operations and access to other funding sources. Liquidity is essential to our business. We must maintain sufficient funds to respond to the needs of depositors and borrowers. An inability to raise funds through deposits, borrowings, the sale or pledging as collateral of loans and other assets could have a material adverse effect on our liquidity. An inability to retain the current level of deposits, including the loss of one or more of the Bank's larger deposit relationships, could have a material adverse effect on the Bank's liquidity. Our access to funding sources in amounts adequate to finance activities could be impaired by factors that affect us specifically or the financial services industry in general. Factors that could detrimentally impact our access to liquidity sources include a decrease in the level of the business activity due to a market down turn or regulatory action that limits or eliminates access to alternate funding sources, including brokered deposits discussed above. Our ability to borrow could also be impaired by factors that are nonspecific to the Company, such as severe disruption of the financial markets or negative expectations about the prospects for the financial services industry as a whole.

## Our construction and development lending has exposed us to significant risks and has resulted in a disproportionate amount of the increase in our provision for loan losses in 2008 through 2010.

Construction and development loans consist of loans to commercial customers for the construction of their business facilities. They also include construction loans to builders and developers for the construction of one- to four-family residences and the development of one- to four-family lots, residential subdivisions, condominium developments and other commercial developments. This portfolio has been particularly adversely affected by job losses, declines in real estate values, declines in home sale volumes, and declines in new home building. Declining real estate values have resulted in sharp increases in losses, particularly in the land development and construction loan portfolios to residential developers. This type of lending is generally considered to have more complex credit risks than traditional single-family residential lending because the principal is concentrated in a limited number of loans with repayment dependent on the successful completion and sales of the related real estate project. Consequently, these loans are often more sensitive to adverse conditions in the real estate market or the general economy than other real estate loans. These loans are generally less predictable and more difficult to evaluate and monitor and collateral may be difficult to dispose of in a market decline. Additionally, we may experience significant construction loan losses if independent appraisers or project engineers inaccurately estimate the cost and value of construction loan projects. The Company curtailed this type of lending beginning in 2008. During 2009 through 2012, the Company also made a significant effort to reduce its exposure to residential land development and other construction and development loans.

Construction and development loans have contributed disproportionately to the increase in our provisions for loan losses in recent periods. As of December 31, 2012, we had approximately $\$ 48.9$ million in loans to residential developers, or approximately $4.6 \%$ of our loan portfolio. Approximately $\$ 28.9$ million, or $49.8 \%$, of our net charge-offs during 2009, approximately $\$ 9.2$ million, or $31.0 \%$, of our net charge-offs during 2010, approximately $\$ 473,000$, or $4.3 \%$, of our net charge-offs during 2011 and approximately $\$ 351,000$, or $43.8 \%$ of our net charge-offs during 2012 , were attributable to construction and development loans. Further deterioration in our construction and development loan portfolio could result in additional increases in the provision for loan losses and an increase in charge-offs, all of which could have a material adverse effect on our financial condition and results of operations.

## We have significant exposure to risks associated with commercial and residential real estate.

A substantial portion of our loan portfolio consists of commercial and residential real estate-related loans, including real estate development, construction and residential and commercial mortgage loans. As of December 31, 2012, we had approximately $\$ 498.0$ million of commercial real estate loans outstanding, which represented approximately $47 \%$ of our loan portfolio. As of that same date, we had approximately $\$ 182.6$ million in residential real estate loans outstanding, or approximately $17 \%$ of our loan portfolio. Consequently, real estate-related credit risks are a significant concern for us. The adverse consequences from real estate-related credit risks tend to be cyclical and are often driven by national economic developments that are not controllable or entirely foreseeable by us or our borrowers. General difficulties in our real estate markets have recently contributed to significant increases in our nonperforming loans, charge-offs, and decreases in our income.

## Commercial loans may expose us to greater financial and credit risk than other loans.

Our commercial loan portfolio, including commercial mortgages, was approximately $\$ 762.7$ million at December 31, 2012, comprising approximately $73 \%$ of our total loan portfolio. Commercial loans generally carry larger loan balances and can involve a greater degree of financial and credit risk than other loans. Any significant failure to pay on time by our customers would hurt our earnings. The increased financial and credit risk associated with these types of loans are a result of several factors, including the concentration of principal in a limited number of loans and borrowers, the size of loan balances, the effects of general economic conditions on income-producing properties and the increased difficulty of evaluating and monitoring these types of loans. In addition, when underwriting a commercial or industrial loan, we may take a security interest in commercial real estate, and, in some instances upon a default by the borrower, we may foreclose on and take title to the property, which may lead to potential financial risks for us under applicable environmental laws. If hazardous substances were discovered on any of these properties, we may be liable to governmental agencies or third parties for the costs of remediation of the hazard, as well as for personal injury and property damage. Many environmental laws can impose liability regardless of whether we knew of, or were responsible for, the contamination.

## Our loan portfolio has and will continue to be affected by the ongoing correction in residential real estate prices and reduced levels of home sales.

Loans to residential developers involved in the development or sale of 1-4 family residential properties were approximately $\$ 48.9$ million, $\$ 66.3$ million, $\$ 95.7$ million, $\$ 153.3$ million and $\$ 204.4$ million at December 31, 2012, 2011, 2010, 2009 and 2008, respectively. While activity has increased in 2012, the housing market in our market area continues to be soft, reflecting declining prices and excess inventories of houses to be sold. As a result, home builders have experienced financial deterioration. We expect the home builder market to continue to be volatile and anticipate continued pressure on the home builder segment. As we continue our on-going portfolio monitoring, we will make credit and reserve decisions based on the current conditions of the borrower or project combined with our expectations for the future. If the housing market deteriorates, we could experience higher charge-offs and delinquencies in this portfolio.

## We may face increasing pressure from historical purchasers of our residential mortgage loans to repurchase those loans or reimburse purchasers for losses related to those loans.

We generally sell the fixed rate long-term residential mortgage loans we originate on the secondary market and retain adjustable rate mortgage loans for our portfolios. In response to the financial crisis, purchasers of residential mortgage loans, such as government sponsored entities, are increasing their efforts to seek to require sellers of residential mortgage loans to either repurchase loans previously sold or reimburse purchasers for losses related to loans previously sold when losses are incurred on a loan previously sold due to actual or alleged failure to strictly conform to the purchaser's purchase criteria. As a result, while we have not yet been required to repurchase such loans, we may face increasing pressure from historical purchasers of our residential mortgage loans to repurchase those loans or reimburse purchasers for losses related to those loans and we may face increasing expenses to defend against such claims. If we are required in the future to repurchase loans previously sold, reimburse purchasers for losses related to loans previously sold, or if we incur increasing expenses to defend against such claims, our financial condition and results of operations would be negatively affected, and would lower our capital ratios as a result of increasing assets and lowering income through expenses and any loss incurred.

For the five-year period ended December 31, 2012, the Company has sold an aggregate of $\$ 650.6$ million of residential mortgage loans on the secondary market. As of December 31, 2012, the Company had two pending make whole requests with respect to loans having an aggregate of $\$ 152,000$ in principal amount, and had not realized any loss, related to residential mortgage loans sold on the secondary market during the five-year period ended December 31, 2012.

## Changes in interest rates may negatively affect our earnings and the value of our assets.

Our earnings and cash flows depend substantially upon our net interest income. Net interest income is the difference between interest income earned on interest-earning assets, such as loans and investment securities, and interest expense paid on interest-bearing liabilities, such as deposits and borrowed funds. Interest rates are sensitive to many factors that are beyond our control, including general economic conditions, competition and policies of various governmental and regulatory agencies and, in particular, the policies of the Federal Reserve Board. Changes in monetary policy, including changes in interest rates, could influence not only the interest we receive on loans and investment securities and the amount of interest we pay on deposits and borrowings, but such changes could also affect: (i) our ability to originate loans and obtain deposits; (ii) the fair value of our financial assets and liabilities, including our securities portfolio; and (iii) the average duration of our interest-earning assets. This also includes the risk that interest-earning assets may be more responsive to changes in interest rates than interest-bearing liabilities, or vice versa (repricing risk), the risk that the individual interest rates or rates indices underlying various interest-earning assets and interest-bearing liabilities may not change in the same degree over a given time period (basis risk), and the risk of changing interest rate relationships across the spectrum of interest-earning asset and interest-bearing liability maturities (yield curve risk), including a prolonged flat or inverted yield curve environment. Any substantial, unexpected, prolonged change in market interest rates could have a material adverse affect on our financial condition and results of operations.

The global market crisis has triggered a series of cuts in interest rates. During fiscal 2010, 2011 and 2012, the Federal Open Market Committee kept the target federal funds between $0 \%$ and $0.25 \%$ and we expect the low interest rate environment to continue in 2013. The low interest rate environment has compressed our net interest spread and reduced our spread-based revenues, which has had an adverse impact on our revenue and results of operations.

## The Dodd-Frank Act may adversely impact the Company's results of operations, financial condition or liquidity.

The Dodd-Frank Act was signed into law by President Obama on July 21, 2010. The Dodd-Frank Act represents a comprehensive overhaul of the financial services industry within the United States, established the new federal Consumer Financial Protection Bureau (the "CFPB"), and requires the CFPB and other federal agencies to implement many new and significant rules and regulations. The CFPB has issued significant new regulations that impact consumer mortgage lending and servicing. Those regulations will become effective in January 2014. In addition, the CFPB is drafting regulations that will change the disclosure requirements and forms used under the Truth in Lending Act and Real Estate Settlement and Procedures Act. Compliance with these new laws and regulations and other regulations under consideration by the CFPB will likely result in additional costs, which could be significant, and could adversely impact the Company's results of operations, financial condition or liquidity.

## We are subject to significant government regulation, and any regulatory changes may adversely affect us.

The banking industry is heavily regulated under both federal and state law. These regulations are primarily intended to protect customers and the Deposit Insurance Fund, not our creditors or shareholders. We are subject to extensive regulation by the Federal Reserve, the FDIC and OFIR, in addition to other regulatory and self-regulatory organizations. Future regulatory changes or accounting pronouncements may increase our regulatory capital requirements or adversely affect our regulatory capital levels. Regulations affecting banks and financial services companies undergo continuous change, and we cannot predict the ultimate effect of such changes, which could have a material adverse effect on our profitability or financial condition.

## The Company could be adversely affected by the soundness of other financial institutions, including defaults by larger financial institutions.

The Company's ability to engage in routine funding transactions could be adversely affected by the actions and commercial soundness of other financial institutions. Financial services institutions are interrelated as a result of credit, trading, clearing, counterparty or other relationships between financial institutions. The Company has exposure to multiple counterparties, and the Company routinely executes transactions with counterparties in the financial industry. As a result, defaults by, or even rumors or questions about, one or more financial services institutions, or the financial services industry generally, have led to market-wide liquidity problems and could lead to losses or defaults by the Company or by other institutions. This is sometimes referred to as "systemic risk" and may adversely affect financial intermediaries, such as clearing agencies, clearing houses, banks, securities firms and exchanges, with which the Company interacts on a daily basis, and therefore could adversely affect the Company.

## We rely heavily on our management and other key personnel, and the loss of any of them may adversely affect our operations.

We are and will continue to be dependent upon the services of our management team and other key personnel. Losing the services of one or more key members of our management team could adversely affect our operations.

## Our controls and procedures may fail or be circumvented.

Management regularly reviews and updates our internal controls, disclosure controls and procedures, and corporate governance policies and procedures. Any system of controls, however well designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. If we fail to identify and remediate control deficiencies, it is possible that a material misstatement of interim or annual financial statements will not be prevented or detected on a timely basis. In addition, any failure or circumvention of our other controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on our business, results of operations and financial condition.

## The Bank may be required to pay additional insurance premiums to the FDIC, which could negatively impact earnings.

Insured institution failures, as well as deterioration in banking and economic conditions, have significantly increased FDIC loss provisions, resulting in a decline in the designated reserve ratio to historical lows. The reserve ratio may continue to decline in the future. In addition, the limit on FDIC coverage has been increased to $\$ 250,000$. Depending upon any future losses that the FDIC insurance fund may suffer, there can be no assurance that there will not be additional premium increases in order to replenish the fund. The FDIC may need to set a higher base rate schedule or impose special assessments due to future financial institution failures and updated failure and loss projections. Increased FDIC assessment rates could have an adverse impact on our results of operations.

## If we cannot raise additional capital when needed, our ability to further expand our operations through organic growth and acquisitions could be materially impaired.

We are required by federal and state regulatory authorities to maintain specified levels of capital to support our operations. We may need to raise additional capital to support our current level of assets or our growth. Our ability to raise additional capital will depend on conditions in the capital markets at that time, which are outside our control, and on our financial performance. We cannot assure that we will be able to raise additional capital in the future on terms acceptable to us or at all. If we cannot raise additional capital when needed, our ability to maintain our current level of assets or to expand our operations through organic growth and acquisitions could be materially limited. Additional information on the capital requirements applicable to the Bank may be found under the heading "Capital Requirements" in Item 1 and "Regulatory Capital" in Note 17 in Item 8.

## We may be a defendant in a variety of litigation and other actions, which may have a material adverse effect on our financial condition and results of operations.

We may be involved from time to time in a variety of litigation arising out of our business. Our insurance may not cover all claims that may be asserted against us, and any claims asserted against us, regardless of merit or eventual outcome, may harm our reputation or cause us to incur unexpected expenses, which could be material in amount. Should the ultimate expenses, judgments or settlements in any litigation exceed our insurance coverage, they could have a material adverse effect on our financial condition and results of operations. In addition, we may not be able to obtain appropriate types or levels of insurance in the future, and we may not be able to obtain adequate replacement of our existing policies with acceptable terms, if at all.

## Our future success is dependent on our ability to compete effectively in the highly competitive banking industry.

We face substantial competition in all phases of our operations from a variety of different competitors. Our future growth and success will depend on our ability to compete effectively in this highly competitive environment. We compete for deposits, loans and other financial services with numerous Michigan-based and out-of-state banks, thrifts, credit unions and other financial institutions as well as other entities which provide financial services. Some of the financial institutions and financial services organizations with which we compete are not subject to the same degree of regulation as we are. Most of our competitors have been in business for many years, have established customer bases, are larger, and have substantially higher lending limits than we do. The financial services industry is also likely to become more competitive as further technological advances enable more companies to provide financial services. Competition for limited, high-quality lending opportunities and core deposits in an increasingly competitive marketplace may adversely affect our results of operations.

## Evaluation of investment securities for other-than-temporary impairment involves subjective determinations and could materially impact our results of operations and financial condition.

The evaluation of impairments is a quantitative and qualitative process, which is subject to risks and uncertainties and is intended to determine whether declines in the fair value of investments should be recognized in current period earnings. The risks and uncertainties include changes in general economic conditions, the issuer's financial condition or future recovery prospects, the effects of changes in interest rates or credit spreads and the expected recovery period. Estimating future cash flows involves incorporating information received from third-party sources and making internal assumptions and judgments regarding the future performance of the underlying collateral and assessing the probability that an adverse change in future cash flows has occurred. The determination of the amount of other-than-temporary impairments is based upon our periodic evaluation and assessment of known and inherent risks associated with the respective asset class. Such evaluations and assessments are revised as conditions change and new information becomes available. Our management considers a wide range of factors about the security issuer and uses reasonable judgment in evaluating the cause of the decline in the estimated fair value of the security and in assessing the prospects for recovery. Inherent in management's evaluation of the security are assumptions and estimates about the operations of the issuer and its future earnings potential. Impairments to the carrying value of our investment securities may need to be taken in the future, which could have a material adverse effect on our results of operations and financial condition.

## We depend upon the accuracy and completeness of information about customers.

In deciding whether to extend credit to customers, we rely on information provided to us by our customers, including financial statements and other financial information. We also rely on representations of customers as to the accuracy and completeness of that information and, with respect to financial statements, on reports of independent auditors. Our financial condition and results of operations could be negatively impacted to the extent that we extend credit in reliance on financial statements or other information provided by customers that is false, misleading or incomplete.

Unauthorized disclosure of sensitive or confidential client or customer information, whether through a breach of computer systems or otherwise, or failure or interruption of the Company's communication or information systems, could severely harm the Company's business.

As part of its business, the Company collects, processes and retains sensitive and confidential client and customer information on behalf of the Company and other third parties. Despite the security measures the Company has in place for its facilities and systems, and the security measures of its third party service providers, the Company may be vulnerable to security breaches, acts of vandalism, computer viruses, misplaced or lost data, programming and/or human errors or other similar events.

The Company relies heavily on communications and information systems to conduct its business. Any failure or interruption of these systems could result in failures or disruptions in the Company's customer relationship management, general ledger, deposit, loan and other systems. In addition, customers could lose access to their accounts and be unable to conduct financial transactions during a period of failure or interruption of these systems.

Any security breach involving the misappropriation, loss or other unauthorized disclosure of confidential customer information, whether by the Company or by its vendors, or failure or interruption of the Company's communication or information systems, could severely damage the Company's reputation, expose it to risks of regulatory scrutiny, litigation and liability, disrupt the Company's operations, or result in a loss of customer business, the occurrence of any of which could have a material adverse effect on the Company's business.

## We continually encounter technological change, and we may have fewer resources than our competitors to continue to invest in technological improvements.

The banking industry is undergoing rapid technological changes with frequent introductions of new technology-driven products and services. In addition to better serving customers, the effective use of technology increases efficiency and enables financial institutions to reduce costs. Our future success will depend, in part, on our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands for convenience as well as to create additional efficiencies in our operations. Many of our competitors have substantially greater resources to invest in technological improvements. There can be no assurance that we will be able to effectively implement new technology-driven products and services or be successful in marketing such products and services to our customers.

An "ownership change" for purposes of Section 382 of the Internal Revenue Code could materially impair our ability to use our deferred tax assets.

At December 31, 2012, our gross deferred tax asset was $\$ 21.7$ million. Our ability to use our deferred tax assets to offset future taxable income will be limited if we experience an "ownership change" as defined in Section 382 of the Internal Revenue Code. In general, an ownership change will occur if there is a cumulative increase in our ownership by "5-percent shareholders" (as defined in the Code) that exceeds 50 percentage points over a rolling three-year period. A corporation that experiences an ownership change will generally be subject to an annual limitation on the use of its pre-ownership change deferred tax assets equal to the equity value of the corporation immediately before the ownership change, multiplied by the long-term tax-exempt rate.

If an "ownership change" occurs, we could realize a permanent loss of a significant portion of our U.S. federal deferred tax assets (related to net operating loss carryforwards) and lose certain built-in losses that have not been recognized for tax purposes. The amount of the permanent loss would depend on the size of the annual limitation (which is in part a function of our market capitalization at the time of an "ownership change") and the remaining carry forward period (U.S. federal net operating losses generally may be carried forward for a period of 20 years).

Under the MOU, the Bank is restricted from paying any dividends to Macatawa Bank Corporation without the prior written consent of the Bank's regulators. While Macatawa Bank Corporation believes it had sufficient cash and cash equivalents as of the date of this report to meet its financial obligations as they come due during 2013, if the Bank is unable to pay dividends to Macatawa Bank Corporation and Macatawa Bank Corporation is unable to access additional funds through capital raising efforts or other funding sources, it could be unable to meet its financial obligations as they came due in future years.

Under the terms of the MOU, the Bank may not declare or pay any dividends to Macatawa Bank Corporation without the prior written approval of the FDIC and OFIR. At December 31, 2012, Macatawa Bank Corporation held at the holding company level cash and cash equivalents of $\$ 9.8$ million and Macatawa Bank Corporation believes this level of cash and cash equivalents will be sufficient to meet its financial obligations as they come due in 2013 .

In December 2009, we exercised our right to defer interest payments on our trust preferred securities for 20 consecutive quarters or until such earlier time as is determined by further action of the Board of Directors. Through December 31, 2012, we have deferred interest payments for thirteen quarters. We continue to accrue interest during the deferral period and at December 31, 2012 total interest accrued for trust preferred securities was $\$ 4.7$ million, compared to $\$ 3.1$ million at December 31, 2011. If we defer interest payments for the full 20 quarters, total interest accrued for the trust preferred securities will be approximately $\$ 7.8$ million, payment of which would be due during the fourth quarter of 2014, and required quarterly interest payments on our trust preferred securities would resume thereafter, unless we again exercise our right to defer interest payments on our trust preferred securities.

If the Bank is unable to pay dividends to Macatawa Bank Corporation and Macatawa Bank Corporation is unable to access additional funds through capital raising efforts or other funding sources, it could be unable to meet its financial obligations as they came due in future years.

## Risks Associated With the Company's Stock

## The market price of our common stock can be volatile, which may make it more difficult to resell our common stock at a desired time and price.

Stock price volatility may make it more difficult for a shareholder to resell our common stock when a shareholder wants to and at prices a shareholder finds attractive or at all. Our stock price can fluctuate significantly in response to a variety of factors, regardless of operating results. These factors include, among other things:

- Variations in our anticipated or actual operating results or the results of our competitors;
- Changes in investors' or analysts' perceptions of the risks and conditions of our business;
- The size of the public float of our common stock;
- Regulatory developments, including changes to regulatory capital levels, components of regulatory capital and how regulatory capital is calculated;
- Interest rate changes or credit loss trends;
- Trading volume in our common stock;
- Market conditions; and
- General economic conditions.


## The Company may issue additional shares of its common stock in the future, which could dilute a shareholder's ownership of common stock.

The Company's articles of incorporation authorize its Board of Directors, without shareholder approval, to, among other things, issue additional shares of common or preferred stock. The issuance of any additional shares of common or preferred stock could be dilutive to a shareholder's ownership of Company common stock. The Company may offer additional shares of its common stock in exchange for its outstanding $11 \%$ Subordinated Notes due in 2017 and may seek to issue additional shares of common stock in exchange for some or all outstanding shares of its preferred stock.

As of December 31, 2012, subordinated notes (comprised of the $11 \%$ Subordinated Notes due in 2017) having an aggregate principal amount of $\$ 1,650,000$ were outstanding. The Company has no present plans to issue any additional shares of common stock in exchange for subordinated notes.

To the extent that the Company issues options or warrants to purchase common stock in the future and the options or warrants are exercised, the Company's shareholders may experience further dilution. Holders of shares of Company common stock have no preemptive rights that entitle holders to purchase their pro rata share of any offering of shares of any class or series and, therefore, shareholders may not be permitted to invest in future issuances of Company common or preferred stock.

## Exercise of our outstanding Warrants to purchase common stock or conversion of our outstanding preferred stock could substantially dilute a shareholder's ownership of common stock.

We have issued Warrants to purchase a total of $1,478,811$ shares of our common stock at an exercise price of $\$ 9.00$ per share. We have outstanding 31,290 shares of Class A Preferred Stock, which are convertible into approximately $3,496,032$ shares of our common stock at a conversion price of $\$ 8.95$ per share. We have outstanding 2,600 shares of Class B Preferred Stock, which are convertible into approximately 433,333 shares of our common stock at a conversion price of $\$ 6.00$ per share. Additional information about the preferred stock and Warrants may be found in Item 8 , Note $17-$ "Shareholders' Equity."

The exercise or conversion, in whole or in part, of these securities into shares of our common stock could substantially dilute a shareholder's ownership of common stock.

## The Company's ability to pay dividends is limited and it may be unable to pay future dividends.

We have suspended payment of dividends on our common and preferred stock in order to preserve capital and we do not expect to resume payment of dividends in the near term. Our ability to pay dividends is limited by regulatory restrictions and the need to maintain sufficient regulatory capital. The ability of the Bank to pay dividends to Macatawa Bank Corporation is limited by its obligation to maintain sufficient capital and by other general restrictions on dividends that are applicable to us. Under Michigan law, the Bank may not pay dividends to the Company in excess of its retained earnings. The Bank had retained earnings of approximately $\$ 3.6$ million at December 31, 2012.

In addition, the Company may not pay dividends on shares of common stock if the Company has not paid full cash dividends for the most recently completed dividend period for both the Series A and Series B Preferred Stock. Additional information on restrictions on payments of dividends by us may be found in Item 1 of this report under the headings "Regulatory Developments" and "Supervision and Regulation," in Item 7 of this report under the heading "Capital Resources" included in "Management's Discussion and Analysis of Results of Operations and Financial Condition" and in Item 8 of this report in Notes 1 and 17 to the Consolidated Financial Statements, and is here incorporated by reference.

## Although publicly traded, our common stock has substantially less liquidity than the average liquidity of stocks listed on The Nasdaq Global Select Market.

Although our common stock is listed for trading on The Nasdaq Global Select Market, our common stock has substantially less liquidity than the average liquidity for companies listed on The Nasdaq Global Select Market. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the marketplace of willing buyers and sellers of our common stock at any given time. This marketplace depends on the individual decisions of investors and general economic and market conditions over which we have no control. This limited market may affect a shareholder's ability to sell their shares on short notice, and the sale of a large number of shares at one time could temporarily depress the market price of our common stock. For these reasons, our common stock should not be viewed as a short-term investment.

## The Company's common stock is not insured by any governmental entity.

Our common stock is not a deposit account or other obligation of any bank and is not insured by the FDIC or any other governmental entity. Investment in Company common stock is subject to risk, including possible loss.

The Company may issue debt and equity securities that are senior to Company common stock as to distributions and in liquidation, which could negatively affect the value of Company common stock.

The Company has in the past and may in the future increase its capital by entering into debt or debt-like financing or issuing debt or equity securities, which could include issuances of senior notes, subordinated notes, preferred stock or common stock. In the event of the Company's liquidation, its lenders and holders of its debt securities would receive a distribution of the Company's available assets before distributions to the holders of Company common stock. The Company's decision to incur debt and issue securities in future offerings will depend on market conditions and other factors beyond its control. The Company cannot predict or estimate the amount, timing or nature of its future offerings and debt financings. Future offerings could reduce the value of shares of Company common stock and dilute a shareholder's interest in the Company.

## Our articles of incorporation and bylaws and Michigan laws contain certain provisions that could make a takeover more difficult.

Our articles of incorporation and bylaws, and the laws of Michigan, include provisions which are designed to provide our Board of Directors with time to consider whether a hostile takeover offer is in our best interest and the best interests of our shareholders. These provisions could discourage potential acquisition proposals and could delay or prevent a change in control. The provisions also could diminish the opportunities for a holder of our common stock to participate in tender offers, including tender offers at a price above the then-current price for our common stock. These provisions could also prevent transactions in which our shareholders might otherwise receive a premium for their shares over then current market prices, and may limit the ability of our shareholders to approve transactions that they may deem to be in their best interests.

The Michigan Business Corporation Act contains provisions intended to protect shareholders and prohibit or discourage certain types of hostile takeover activities. In addition to these provisions and the provisions of our articles of incorporation and bylaws, federal law requires the Federal Reserve Board's approval prior to acquisition of "control" of a bank holding company. All of these provisions may have the effect of delaying or preventing a change in control of the Company without action by our shareholders, and therefore, could adversely affect the price of our common stock.

If an entity holds as little as a 5\% interest in our outstanding securities, that entity could, under certain circumstances, be subject to regulation as a "bank holding company."

Any entity, including a "group" composed of natural persons, owning or controlling with the power to vote $25 \%$ or more of our outstanding securities, or $5 \%$ or more if the holder otherwise exercises a "controlling influence" over us, may be subject to regulation as a "bank holding company" in accordance with the Bank Holding Company Act of 1956, as amended (the "BHC Act"). In addition, any bank holding company or foreign bank with a U.S. presence may be required to obtain the approval of the Federal Reserve Board under the BHC Act to acquire or retain $5 \%$ or more of our outstanding securities. Becoming a bank holding company imposes statutory and regulatory restrictions and obligations, such as providing managerial and financial strength for its bank subsidiaries. Regulation as a bank holding company could require the holder to divest all or a portion of the holder's investment in our securities or those nonbanking investments that may be deemed impermissible or incompatible with bank holding company status, such as a material investment in a company unrelated to banking.

## Any person not defined as a company by the BHC Act may be required to obtain the approval of the Federal Reserve Board under the Change in Bank Control Act of 1978, as amended, to acquire or retain 10\% or more of our outstanding securities.

Any person not otherwise defined as a company by the BHC Act and its implementing regulations may be required to obtain the approval of the Federal Reserve Board under the Change in Bank Control Act of 1978, as amended, to acquire or retain 10\% or more of our outstanding securities. Applying to obtain this approval could result in a person incurring substantial costs and time delays. There can be no assurance that regulatory approval will be obtained.

## ITEM 1B: Unresolved Staff Comments.

None.

## ITEM 2: Properties.

We own or lease facilities located in Ottawa County, Allegan County and Kent County, Michigan. Our administrative offices are located at 10753 Macatawa Drive, Holland, Michigan 49424. Our administrative offices are approximately 49,000 square feet and contain our administration, human resources, trust, loan underwriting and processing, and deposit operations. We believe our facilities are well-maintained and adequately insured. We own each of the facilities except those identified in the "Use" column as "(Leased facility)". Our facilities as of February 21, 2013, were as follows:

| Location of Facility | $\underline{U s e}$ |
| :--- | :--- |
| 10753 Macatawa Drive, Holland | Main Branch, Administrative, and Loan Processing Offices |
| 815 E. Main Street, Zeeland | Branch Office |
| 126 Ottawa Avenue N.W., Grand Rapids | Branch Office (Leased facility) |
| 141 E. 8th Street, Holland | Branch Office |
| 489 Butternut Dr., Holland | Branch Office |
| 701 Maple Avenue, Holland | Branch Office |
| 699 E. 16th Street, Holland | Branch Office |
| 41 N. State Street, Zeeland | Branch Office |
| 2020 Baldwin Street, Jenison | Branch Office |
| 6299 Lake Michigan Dr., Allendale | Branch Office |
| 132 South Washington, Douglas | Branch Office |
| 4758 - 136th Street, Hamilton | Branch Office (Leased facility) |
| 3526 Chicago Drive, Hudsonville | Branch Office |
| 20 E. Lakewood Blvd., Holland | Branch Office |
| 3191 - 44th Street, S.W., Grandville | Branch Office |
| 2261 Byron Center Avenue S.W., Byron Center | Branch Office |
| 5271 Clyde Park Avenue, S.W., Wyoming | Branch Office and Loan Center |
| 4590 Cascade Road, Grand Rapids | Branch Office |
| 3177 Knapp Street, N.E., Grand Rapids | Branch Office and Loan Center |
| 15135 Whittaker Way, Grand Haven | Branch Office and Loan Center |
| 12415 Riley Street, Holland | Branch Office |
| 2750 Walker N.W., Walker | Branch Office |
| 1575 - $68 t h$ Street S.E., Grand Rapids | Branch Office |
| 2820 - 10 Mile Road, Rockford | Branch Office |
| 520 Baldwin Street, Jenison | Branch Office |
| 2440 Burton Street, S.E., Grand Rapids | Branch Office |
| $633028{ }^{\text {th }}$ Street, S.E., Grand Rapids | Branch Office |

## ITEM 3: Legal Proceedings.

As of the date of this report, there are no material pending legal proceedings, other than routine litigation incidental to the business of banking, to which Macatawa Bank Corporation or the Bank are a party or of which any of our properties are the subject.

## ITEM 4: Mine Safety Disclosures.

Not applicable.

PART II

ITEM 5: Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.
Our common stock is quoted on the Nasdaq Global Select Market under the symbol MCBC. High and low closing prices (as reported on the Nasdaq Global Select Market) of our common stock for each quarter for the years ended December 31, 2012 and 2011 are set forth in the table below.

| Quarter |  | 2012 |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | High |  | Low |  | High |  | Low |  |
| First Quarter |  | \$ | 3.50 | \$ | 2.20 | \$ | 4.91 | \$ | 2.42 |
| Second Quarter |  | \$ | 3.66 | \$ | 3.09 | \$ | 2.82 | \$ | 2.24 |
| Third Quarter |  | \$ | 3.47 | \$ | 2.92 | \$ | 3.15 | \$ | 2.55 |
| Fourth Quarter |  | \$ | 3.50 | \$ | 2.80 | \$ | 2.95 | \$ | 2.06 |

On February 21, 2013, there were approximately 778 owners of record and approximately 6,330 beneficial owners of our common stock.
We did not declare dividends on our common stock in 2011 or 2012. Information on restrictions on payments of dividends by us may be found in Item 1 of this report under the headings "Regulatory Developments" and "Supervision and Regulation," in Item 7 of this report under the under the heading "Capital Resources" included in "Management's Discussion and Analysis of Results of Operations and Financial Condition" and in Item 8 of this report in Notes 1 and 17 to the Consolidated Financial Statements, and is here incorporated by reference. Information regarding our equity compensation plans may be found in Item 12 of this report and is here incorporated by reference.

## ITEM 6: Selected Financial Data.

The following unaudited table sets forth selected historical consolidated financial information as of and for the years ended December 31, 2012, 2011, 2010, 2009 , and 2008 which is derived from our audited consolidated financial statements. You should read this information in conjunction with our consolidated financial statements and related notes and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included elsewhere in this report.
(Dollars in thousands, except per share data)

| (Dollars in thousands, except per share data) | As of and for the Year Ended December 31 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2010 |  | 2009 |  | 2008 |  |
| Financial Condition |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 1,560,718 | \$ | 1,507,667 | \$ | 1,578,261 | \$ | 1,830,172 | \$ | 2,149,372 |
| Securities |  | 127,797 |  | 55,046 |  | 9,203 |  | 129,504 |  | 186,516 |
| Loans |  | 1,052,348 |  | 1,070,975 |  | 1,217,196 |  | 1,510,816 |  | 1,774,063 |
| Deposits |  | 1,286,261 |  | 1,215,289 |  | 1,276,620 |  | 1,416,337 |  | 1,665,761 |
| Long term debt |  | 42,888 |  | 42,888 |  | 42,888 |  | 42,888 |  | 41,238 |
| Other borrowed funds |  | 91,822 |  | 148,603 |  | 185,336 |  | 278,023 |  | 284,790 |
| Shareholders' equity |  | 130,507 |  | 94,426 |  | 67,842 |  | 87,991 |  | 149,213 |
|  |  |  |  |  |  |  |  |  |  |  |
| Share Information* |  |  |  |  |  |  |  |  |  |  |
| Basic earnings (loss) per common share | \$ | 1.31 | \$ | . 26 | \$ | (1.01) | \$ | (3.81) | \$ | (2.33) |
| Diluted earnings (loss) per common share |  | 1.31 |  | . 26 |  | (1.01) |  | (3.81) |  | (2.33) |
| Book value per common share |  | 3.59 |  | 2.26 |  | 1.96 |  | 3.10 |  | 6.91 |
| Tangible book value per common share |  | 3.59 |  | 2.26 |  | 1.94 |  | 3.07 |  | 6.88 |
| Dividends per common share | \$ | --- | \$ | --- | \$ | --- | \$ | --- | \$ | . 26 |
| Dividend payout ratio |  | - --- |  | --- |  | 17,686 --- |  | ---- |  | (11.16)\% |
| Average dilutive common shares outstanding |  | 27,086,792 |  | 22,739,990 |  | 17,686,362 |  | 17,449,943 |  | 17,044,893 |
| Common shares outstanding at end of period |  | 27,203,825 |  | 27,082,823 |  | 17,679,621 |  | 17,698,108 |  | 7,161,515 |
|  |  |  |  |  |  |  |  |  |  |  |
| Operations |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 57,276 | \$ | 60,779 | \$ | 76,003 | \$ | 95,878 | \$ | 116,075 |
| Interest expense |  | 9,814 |  | 14,480 |  | 25,436 |  | 43,085 |  | 57,944 |
| Net interest income |  | 47,462 |  | 46,299 |  | 50,567 |  | 52,793 |  | 58,131 |
| Provision for loan losses |  | $(7,100)$ |  | $(4,700)$ |  | 22,460 |  | 74,340 |  | 37,435 |
| Net interest income (loss) after provision for loan losses |  | 54,562 |  | 50,999 |  | 28,107 |  | $(21,547)$ |  | 20,696 |
| Total noninterest income |  | 15,628 |  | 14,892 |  | 18,023 |  | 16,697 |  | 18,144 |
| Total noninterest expense |  | 53,283 |  | 60,062 |  | 62,681 |  | 67,391 |  | 86,067 |
| Income (loss) before tax |  | 16,907 |  | 5,829 |  | $(16,551)$ |  | $(72,241)$ |  | $(47,227)$ |
| Federal income tax (benefit) |  | $(18,583)$ |  | --- |  | 1,303 |  | $(8,600)$ |  | $(8,373)$ |
| Net income (loss) |  | 35,490 |  | 5,829 |  | $(17,854)$ |  | $(63,641)$ |  | $(38,854)$ |
| Dividend declared on preferred shares |  | --- |  | , |  | (17 |  | 2,870 |  | 817 |
| Net income (loss) available to common shares | \$ | 35,490 | \$ | 5,829 | \$ | $(17,854)$ | \$ | $(66,511)$ | \$ | $(39,671)$ |
|  |  |  |  |  |  |  |  |  |  |  |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |
| Return on average equity |  | 34.39\% |  | 7.08\% |  | (24.99)\% |  | (50.60)\% |  | (24.06)\% |
| Return on average assets |  | 2.37 |  | . 38 |  | (1.08) |  | (3.16) |  | (1.82) |
| Yield on average interest-earning assets |  | 4.21 |  | 4.32 |  | 4.93 |  | 5.10 |  | 5.86 |
| Cost on average interest-bearing liabilities |  | 0.92 |  | 1.26 |  | 1.88 |  | 2.56 |  | 3.23 |
| Average net interest spread |  | 3.29 |  | 3.06 |  | 3.05 |  | 2.54 |  | 2.63 |
| Average net interest margin |  | 3.49 |  | 3.29 |  | 3.28 |  | 2.82 |  | 2.94 |
| Efficiency ratio |  | 84.46 |  | 98.15 |  | 91.39 |  | 96.98 |  | 112.84 |
|  |  |  |  |  |  |  |  |  |  |  |
| Capital Ratios |  |  |  |  |  |  |  |  |  |  |
| Period-end equity to assets |  | 8.36\% |  | 6.26\% |  | 4.30\% |  | 4.81\% |  | 6.94\% |
| Average equity to average assets |  | 6.89 |  | 5.37 |  | 4.30 |  | 6.24 |  | 7.58 |
| Total risk-based capital ratio (consolidated) |  | 14.98 |  | 13.15 |  | 9.65 |  | 9.23 |  | 11.26 |
|  |  |  |  |  |  |  |  |  |  |  |
| Credit Quality Ratios |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses to total loans |  | 2.26\% |  | 2.95\% |  | 3.90\% |  | 3.62\% |  | 2.16\% |
| Nonperforming assets to total assets |  | 4.33 |  | 6.33 |  | 8.45 |  | 7.71 |  | 5.21 |
| Net charge-offs to average loans |  | . 08 |  | . 99 |  | 2.18 |  | 3.54 |  | 1.85 |

*Retroactively adjusted to reflect the effect of all stock splits and dividends.

## ITEM 7: Management's Discussion and Analysis of Results of Operations and Financial Condition.

Management's discussion and analysis of results of operations and financial condition contains forward-looking statements. Please refer to the discussion of forward-looking statements at the beginning of this report.

The following section presents additional information to assess our results of operations and financial condition. This section should be read in conjunction with the consolidated financial statements and the supplemental financial data contained elsewhere in this report.

## OVERVIEW

Macatawa Bank Corporation is a Michigan corporation and a registered bank holding company. It wholly-owns Macatawa Bank, Macatawa Statutory Trust I and Macatawa Statutory Trust II. Macatawa Bank is a Michigan chartered bank with deposit accounts insured by the FDIC. The Bank operates twenty-six branch offices and a lending and operational service facility, providing a full range of commercial and consumer banking and trust services in Kent County, Ottawa County, and northern Allegan County, Michigan. Macatawa Statutory Trusts I and II are grantor trusts and issued $\$ 20.0$ million each of pooled trust preferred securities. These trusts are not consolidated in our Consolidated Financial Statements. For further information regarding consolidation, see the Notes to the Consolidated Financial Statements.

At December 31, 2012, we had total assets of $\$ 1.56$ billion, total loans of $\$ 1.05$ billion, total deposits of $\$ 1.29$ billion and shareholders' equity of $\$ 130.5$ million. We recognized net income of $\$ 35.5$ million in 2012, a substantial improvement over the prior two years, and we experienced our eleventh consecutive quarter of net income to end 2012. Positively impacting our net income for 2012 was an $\$ 18.9$ million reversal of our deferred tax asset valuation allowance as we determined it to be more likely than not that we will be able to utilize our deferred tax asset against future taxable income. During 2012, 2011 and 2010, our interest income accounted for approximately $79 \%, 80 \%$ and $81 \%$, respectively, of our operating revenues and our non-interest income accounted for approximately $21 \%, 20 \%$ and $19 \%$, respectively, of our operating revenues. For additional information about our financial condition and results of operations, see our consolidated financial statements and related notes included in this report.

In response to our losses during 2008, 2009 and the first quarter of 2010, our Board of Directors implemented additional corporate governance practices and disciplined business and banking principles, including more conservative lending principles. The focus of our management team turned from growth in our business to executing these disciplined business and banking procedures and policies designed to limit future losses, preserve capital and improve operational efficiencies. In addition, the Board of Directors added experienced members to provide further oversight and guidance. These and other efforts were reflected in our results of operations for the past two years with lower levels of charge-offs and provision for loan losses, reductions in operating expenses and reduction in balance sheet totals resulting in improvement in our regulatory capital and liquidity ratios. We successfully completed our shareholder rights offering and public offering of common stock in June 2011 resulting in net proceeds of $\$ 20.3$ million and contributed $\$ 10.0$ million of the proceeds from the stock offering to the Bank, retaining the remaining $\$ 10.3$ million at the holding company. As of December 31, 2012, the Company's and the Bank's risk-based regulatory capital ratios were the highest they have ever been. The Bank was categorized as "well capitalized" at December 31, 2012.

On February 22, 2010, Macatawa Bank entered into a Consent Order with the FDIC and OFIR, the primary banking regulators of the Bank. The Company also entered into a Written Agreement with the FRB with an effective date of July 23, 2010. Upon completion of the Bank's 2011 joint examination, the FDIC and OFIR terminated the Bank's Consent Order effective March 2, 2012. In connection with the termination of the Consent Order, the Bank reached an understanding with the regulators in the form of a MOU. As of December 31, 2012, we believe that the Bank was in compliance in all material respects with all of the provisions of the MOU.

On October 26, 2012, the FRB terminated the Written Agreement. In connection with the termination of the Written Agreement, the Board of Directors adopted a resolution requiring the Company to obtain written approval from the FRB before declaring or paying any dividends, increasing holding company level debt (including the issuance of trust preferred securities), or redeeming any capital stock.

For more information about the Consent Order, Written Agreement and MOU, see "Regulatory Developments" and our consolidated financial statements and related notes included in this report.

Also within the past three years, much progress has been made at reducing our nonperforming assets. The following table reflects period end balances of these nonperforming assets as well as total loan delinquencies.

| (dollars in thousands) | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans | \$ | 16,003 | \$ | 28,946 | \$ | 75,361 |
| Other repossessed assets |  | 6 |  | --- |  | 50 |
| Other real estate owned |  | 51,582 |  | 66,438 |  | 57,984 |
| Total nonperforming assets | \$ | 67,591 | \$ | 95,384 | \$ | 133,395 |
|  |  |  |  |  |  |  |
| Total loan delinquencies 30 days or greater past due | \$ | 7,887 | \$ | 13,138 | \$ | 55,748 |

Earnings in recent years have been severely impacted by high costs associated with administration and disposition of nonperforming assets. These costs, including losses on repossessed and foreclosed properties, were $\$ 10.0$ million and $\$ 15.6$ million for the years ended December 31 , 2012 and 2011 , respectively. Going forward, as further reductions in nonperforming assets are accomplished, we expect the costs associated with these assets to continue to decline thereby allowing for improved earnings in future periods.

Our earnings in 2012 and 2011 were favorably impacted by negative provision for loan losses of $\$ 7.1$ million and $\$ 4.7$ million, respectively. As discussed in detail later in Item 7 of this report under the heading "Allowance for Loan Losses", this was primarily a result of a large recovery taken in the first quarter of 2012 and also impacted by a decline in our historical charge-off levels from prior years. We do not expect a similar level of negative provision for loan losses in 2013.

The following table reflects the provision for loan losses for the past three years along with certain metrics that impact the determination of the level of the provision for loan losses.

| (dollars in thousands) | For The Year Ended December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  | 2010 |  |
| Provision for loan losses | \$ | $(7,100)$ | \$ | $(4,700)$ | \$ | 22,460 |
| Net charge-offs |  | 802 |  | 11,085 |  | 29,657 |
| Net charge-offs to average loans |  | 0.08\% |  | 0.99\% |  | 2.18\% |
| Nonperforming loans to total loans |  | 1.52\% |  | 2.70\% |  | 6.19\% |
| Loans transferred to ORE to average loans |  | 0.88\% |  | 3.42\% |  | 3.32\% |
| Performing troubled debt restructurings ("TDRs") to average loans |  | 6.24\% |  | 5.15\% |  | 1.91\% |

The State of Michigan entered into a recession earlier than the rest of the country and has experienced heavy job loss as a result of the concentration the state has related to the automotive industry. Our market areas of Grand Rapids and Holland fared better than the state as a whole, but nevertheless the impact of our local economy on our results has been profound. The recession and job loss impacted housing values, commercial real estate values and consumer activity. Improvement has been evident during 2011 and 2012. The state's unemployment rate at the end of 2012 was $8.9 \%$, no longer the highest in the country and down dramatically from $15.2 \%$ in June 2009. The Holland area unemployment was $5.5 \%$, and the Grand Rapids area unemployment was $5.6 \%$ at the end of 2012. Residential housing values and commercial real estate property values decreased significantly over the past few years, but have shown recent signs of stabilization, with some of our newer appraisals tending to reflect values at or above prior year values.

It also appears that the housing market in our primary market area is beginning to show signs of stabilization. In the Grand Rapids market during 2012, there were $28 \%$ more single family home starts than in 2011. Similarly, in the Holland-Grand Haven/Lakeshore region, there were $42 \%$ more single family home starts in 2012 than in 2011. Also, these markets are now also seeing activity in duplex, condominium and apartment starts after years of virtually no activity.

Over the past two years, we have reduced our balance of loans outstanding, diversified our commercial loan portfolio, reduced concentrations to residential real estate developers and increased our consumer loan portfolio and residential mortgage activity as a percentage of overall production. This has included adding experienced residential mortgage lenders and pulling back on commercial loan production in some cases. Our loans to residential developers have decreased from $\$ 66.3$ million at December 31, 2011 to $\$ 48.9$ million at December 31, 2012. In addition, overall commercial real estate loans have decreased from $\$ 795.3$ million at December 31, 2011 to $\$ 762.7$ million at December 31, 2012. Consumer loans have increased in 2012, totaling $\$ 289.7$ million at December 31,2012 , compared to $\$ 275.7$ million at December 31, 2011. With our improved financial condition and successful capital raise in 2011, our focus has shifted from shrinkage in our loan portfolio to stabilizing our loan balances and growing certain portfolios in 2013.

## RESULTS OF OPERATIONS

Summary: Net income available to common shares was $\$ 35.5$ million or $\$ 1.31$ per common share for 2012 compared to $\$ 5.8$ million or $\$ 0.26$ per common share for 2011.

The results for 2012 were significantly impacted by the reversal of an $\$ 18.9$ million valuation allowance on our deferred tax assets ("DTA") as we determined it to be more likely than not that we will be able to utilize the DTA against future taxable income. Also contributing to net income in 2012 was a negative provision for loan losses of $\$ 7.1$ million (due to a large loan loss recovery collected in the first quarter of 2012 and favorable trends in credit quality metrics) and a large loan prepayment fee of $\$ 2.8$ million collected in the third quarter of 2012 . The results for 2011 were impacted by a negative provision for loan losses of $\$ 4.7$ million, a result of a significantly lower level of net charge-offs experienced over the prior two years, along with a reduction in the overall level of nonperforming loans in 2011. These items are discussed more fully below.

The overall improvement in financial results for 2012 compared to 2011 (excluding the impact of the DTA valuation allowance reversal) related primarily to the performance of the loan portfolio. The provision for loan losses was a negative $\$ 7.1$ million for 2012 compared to a negative $\$ 4.7$ million for 2011 . Net charge-offs of loans were down sharply in 2012 at just $\$ 802,000$, compared to $\$ 11.1$ million in 2011, which was down $\$ 18.6$ million from 2010 . Costs associated with nonperforming assets were $\$ 10.0$ million in 2012, compared to $\$ 15.6$ million in 2011. Lost interest from nonperforming assets decreased to approximately $\$ 6.7$ million for 2012 compared to $\$ 7.5$ million for 2011 . Each of these items is discussed more fully below.

Net Interest Income: Net interest income totaled $\$ 47.5$ million during 2012 compared to $\$ 46.3$ million during 2011.
The increase in net interest income during 2012 compared to 2011 was due primarily to the collection of a one-time prepayment fee of $\$ 2.8$ million related to prepayment on a commercial loan in the third quarter of 2012. Partially offsetting this was the impact of a $\$ 41.6$ million decrease in average earning assets as a result of our focus on reducing credit exposure within certain segments of our loan portfolio and liquidity improvement. Our net interest income as a percentage of average interest-earning assets (i.e. "net interest margin" or "margin") increased by 20 basis points compared to 2011. The prepayment fee discussed above contributed 21 basis points to the margin in 2012. As is customary in the banking industry, interest income on tax-exempt securities is adjusted in the computation of the yield on tax-exempt securities and net interest margin using a $35 \%$ tax rate to report these items on a fully taxable equivalent basis. Average interest earning assets decreased from $\$ 1.39$ billion to $\$ 1.35$ billion throughout 2012.

The yield on earning assets decreased 11 basis points to $4.21 \%$ for 2012 from $4.32 \%$ for 2011 . The decrease was due to decreases in the yield on our commercial, residential and consumer loan portfolios, which repriced in the generally lower rate environment during 2012. Our margin was negatively impacted by our decision to hold significant balances in liquid and short-term investments in the past two years. Going forward, as we deploy these balances into higher yielding assets within the investment securities and loan portfolios, we expect our net interest margin to be positively impacted.

Our net interest margin for 2012 benefitted from a 34 basis point decrease in our cost of funds from $1.26 \%$ for 2011 to $0.92 \%$ for 2012 . Average interest bearing liabilities decreased from $\$ 1.15$ billion in 2011 to $\$ 1.06$ billion in 2012. A decrease in the rates paid on our deposit accounts in response to declining market rates and the rollover of time deposits and other borrowings at lower rates within the current rate environment caused the reduction in our cost of funds.

Margin continued to be dampened by the impact of our elevated levels of nonperforming assets, including other real estate owned and nonaccrual loans. However, as we work to further reduce these levels, our margin is expected to benefit. The estimated negative impact of these nonperforming assets on net interest margin decreased from 54 basis points in 2011 to 37 basis points in 2012.

The continued decline in the level of average earning assets may have a further negative impact on net interest income in 2013; however, we expect the balances to stabilize and begin to grow in 2013.

The following table shows an analysis of net interest margin for the years ended December 31, 2012, 2011 and 2010.

| (Dollars in Thousands) | For the years ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  | 2011 |  |  |  | 2010 |  |  |
|  | Average Balance | Interest Earned or Paid | Average Yield or Cost | Average <br> Balance |  | terest arned r Paid | Average Yield or Cost | Average <br> Balance | Interest Earned or Paid | Average Yield or Cost |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| Taxable securities | \$ 79,379 | \$ 1,544 | 1.94\% | \$ 25,452 | \$ | 497 | 1.95\% | 36,332 | \$ 1,049 | 2.79\% |
| Tax-exempt securities (1) | 13,769 | 330 | 4.03\% | 1,235 |  | 38 | 5.24\% | 18,137 | 775 | 6.58\% |
| Loans (2) | 1,049,501 | 54,549 | 5.14\% | 1,123,295 |  | 59,334 | 5.23\% | 1,364,207 | 73,544 | 5.34\% |
| Federal Home Loan Bank stock | 11,236 | 351 | 3.08\% | 11,539 |  | 294 | 2.51\% | 12,234 | 230 | 1.86\% |
| Federal funds sold and other shortterm investments | 197,423 | 502 | 0.25\% | 231,417 |  | 616 | 0.26\% | 104,236 | 405 | 0.39\% |
| Total interest earning assets <br> (1) | 1,351,308 | 57,276 | 4.21\% | 1,392,938 |  | 60,779 | 4.32\% | 1,535,146 | 76,003 | 4.93\% |
| Noninterest earning assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | 23,042 |  |  | 23,011 |  |  |  | 24,307 |  |  |
| Other | 124,510 |  |  | 115,552 |  |  |  | 101,456 |  |  |
| Total assets | $\underline{\underline{\$ 1,498,860}}$ |  |  | \$1,531,501 |  |  |  | \$1,660,909 |  |  |

## Liabilities and Shareholders'

## Equity:

| Deposits: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest bearing demand | \$ 225,250 | \$ 346 | 0.15\% | \$ 185,591 | \$ 424 | 0.23\% | \$ | 224,843 | \$ 689 | 0.31\% |
| Savings and money market accounts | 420,553 | 2,003 | 0.48\% | 369,758 | 2,063 | 0.56\% |  | 315,640 | 1,785 | 0.57\% |
| Time deposits | 254,796 | 3,372 | 1.32\% | 371,870 | 6,786 | 1.83\% |  | 534,429 | 14,821 | 2.77\% |
| Borrowings: |  |  |  |  |  |  |  |  |  |  |
| Other borrowed funds | 121,300 | 2,374 | 1.92\% | 175,063 | 3,609 | 2.03\% |  | 226,340 | 6,579 | 2.87\% |
| Long-term debt | 41,238 | 1,537 | 3.67\% | 41,238 | 1,413 | 3.38\% |  | 41,238 | 1,380 | 3.30\% |
| Subordinated debt | 1,650 | 182 | 11.00\% | 1,839 | 185 | 10.05\% |  | 1,650 | 182 | 11.03\% |
| Federal funds purchased | --- | --- | ---\% | ---- | --- | ---\% |  | --- | --- | ---\% |
| Total interest bearing liabilities | 1,064,787 | 9,814 | 0.92\% | \$1,145,359 | 14,480 | 1.26\% |  | 1,344,140 | 25,436 | 1.88\% |
| Noninterest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Noninterest bearing demand accounts | 323,368 |  |  | 296,926 |  |  |  | 238,974 |  |  |
| Other noninterest bearing liabilities | 7,507 |  |  | 6,934 |  |  | Other noninterest bearing | 6,350 |  |  |
| Shareholders' equity | 103,198 |  |  | 82,282 |  |  |  | 71,445 |  |  |
| Total liabilities and |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | $\underline{\underline{\$ 1,498,860}}$ |  |  | \$1,531,501 |  |  |  | ,660,909 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest income |  | \$47,462 |  |  | \$46,299 |  |  |  | \$50,567 |  |
| Net interest spread (1) |  |  | 3.29\% |  |  | 3.06\% |  |  |  | 3.05\% |
| Net interest margin (1) |  |  | 3.49\% |  |  | 3.29\% |  |  |  | 3.28\% |
| Ratio of average interest earning assets |  |  |  |  |  |  |  |  |  |  |
| to average interest bearing liabilities | 126.91\% |  |  | 121.62 |  |  |  | 114.21\% |  |  |

(1) Yields are presented on a tax equivalent basis using a $35 \%$ tax rate.
(2) Loan fees of $\$ 4.0$ million, $\$ 678,000$, and $\$ 1.6$ million for 2012, 2011 and 2010 are included in interest income. Includes average nonaccrual loans of approximately $\$ 24.1$ million, $\$ 51.1$ million and $\$ 90.8$ million for 2012, 2011 and 2010.

The following table presents the dollar amount of changes in net interest income due to changes in volume and rate.

| (Dollars in thousands) | For The Year Ended December 31 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2012 \text { vs } 2011$ <br> Increase (Decrease) Due to |  |  |  |  |  | 2011 vs 2010Increase (Decrease) Due to |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Volume |  | Rate |  | Total |  | Volume |  | Rate |  | Total |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable securities | \$ | 1,049 | \$ | (2) | \$ | 1,047 | \$ | (265) | \$ | (287) | \$ | (552) |
| Tax-exempt securities |  | 311 |  | (19) |  | 292 |  | (567) |  | (170) |  | (737) |
| Loans |  | $(3,848)$ |  | (937) |  | $(4,785)$ |  | $(12,752)$ |  | $(1,458)$ |  | $(14,210)$ |
| FHLB stock |  | (8) |  | 65 |  | 57 |  | (13) |  | 77 |  | 64 |
| Fed funds sold and other short-term investments |  | (87) |  | (27) |  | (114) |  | 368 |  | (157) |  | (211) |
| Total interest income | \$ | $(2,583)$ | \$ | (920) | \$ | $(3,503)$ | \$ | $(13,229)$ | \$ | $(1,995)$ | \$ | (15,224) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest bearing demand | \$ | 79 | \$ | (157) | \$ | (78) | \$ | (108) | \$ | (157) | \$ | (265) |
| Savings and money market accounts |  | 263 |  | (323) |  | (60) |  | (302) |  | (24) |  | 278 |
| Time deposits |  | $(1,822)$ |  | $(1,592)$ |  | $(3,414)$ |  | $(3,782)$ |  | $(4,253)$ |  | $(8,035)$ |
| Other borrowed funds |  | $(1,060)$ |  | (175) |  | $(1,235)$ |  | $(1,301)$ |  | $(1,669)$ |  | $(2,970)$ |
| Long-term debt |  | --- |  | 124 |  | 124 |  | --- |  | 33 |  | 33 |
| Subordinated debt |  | (7) |  | 4 |  | (3) |  | 24 |  | (21) |  | 3 |
| Fed funds purchased |  | --- |  | --- |  | --- |  | --- |  | --- |  | --- |
| Total interest expense |  | $(2,547)$ |  | $(2,119)$ |  | $(4,666)$ |  | $(4,865)$ |  | $(6,091)$ |  | $(10,956)$ |
| Net interest income | \$ | (36) | \$ | $\underline{1,199}$ | \$ | $\underline{1,163}$ | \$ | $\stackrel{(8,364)}{ }$ | \$ | 4,096 | \$ | $\underline{(4,268)}$ |

Provision for Loan Losses: The provision for loan losses for 2012 was a negative $\$ 7.1$ million compared to a negative $\$ 4.7$ million for 2011 . The provision for both periods were significantly impacted by decreases in net charge-offs and sustained improvement in our levels of nonperforming loans over the past two years. The provision for loan losses for 2012 was also affected by a $\$ 4.4$ million recovery on a previously charged-off loan in the first quarter of 2012 . Net charge-offs were $\$ 58.0$ million in 2009 and $\$ 29.7$ million in 2010 , compared to $\$ 11.1$ million in 2011 and just $\$ 802,000$ in 2012 . The lower level of net charge-offs was a result of a slowing in the rate of declines in real estate values and success at reducing our levels of nonperforming loans as well as positive results in recovery collection efforts.

In response to our elevated loan losses in 2009 and the need to comply with the requirements of the Consent Order, our Board of Directors increased the governance over the lending function and, working directly with the management team, took steps to reduce our exposure within certain credit concentrations, establish more conservative lending principles that comply with regulatory standards and implemented new lending and compliance procedures and policies and new problem loan identification and resolution plans. These steps have had a profound impact on our credit performance and loss mitigation over the past two years.

The ultimate amount of the loan loss provision in all periods is a byproduct of establishing our allowance for loan losses at levels believed to be adequate under our methodology for determining the adequacy of the allowance. More information about our allowance for loan losses and our methodology for establishing its level may be found in this Item 7 of the report under the heading "Allowance for Loan Losses" below and in Item 8 of this report in Note 4 of the Consolidated Financial Statements.

Noninterest Income: Noninterest income totaled $\$ 15.6$ million in 2012 compared to $\$ 14.9$ million in 2011. As discussed below, net gains on mortgage loan sales was the primary reason for the increase in noninterest income from 2011 to 2012.

Revenue from deposit services decreased $\$ 369,000$ to $\$ 3.3$ million in 2012 compared to $\$ 3.7$ million in 2011. The decline in 2012 was related primarily to decreases in fees driven from account balances as our average deposit balances were lower in 2012 than in 2011. We began to see deposit balances increase in the latter half of 2012, which may have the effect of reversing the downward trend going forward.

Net gains on mortgage loans included gains on the sale of real estate mortgage loans in the secondary market. We sell the majority of the fixed-rate mortgage loans we originate. We do not retain the servicing rights for the loans we sell. This income was up significantly during 2012 as a result of our renewed focus on residential mortgage volume and the addition of experienced mortgage professionals in recent periods. This activity was also impacted positively by the low interest rate environment that existed throughout 2012.

A summary of net gains on mortgage loans and related volume was as follows:

| (Dollars in thousands) | For The Year Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Net gains on sales of loans | \$ | 2,882 | \$ | 1,728 |
| Real estate mortgage loans originated for sale | \$ | 140,151 | \$ | 84,470 |
| Real estate mortgage loans sold |  | 135,929 |  | 87,709 |
| Net gain on the sale of real estate mortgage loans as a percent of real estate mortgage loans sold ("Loan sales margin") |  | 2.12\% |  | 1.97\% |

As mortgage rates remained low at the end of 2012, we anticipate continued elevated levels of mortgage banking income in the first part of 2013, but do expect 2013 volumes to decrease from 2012 levels. Loan sales margin improved during 2012 as we refined our product pricing during the year.

Trust service revenue declined $\$ 154,000$ to $\$ 2.4$ million in 2012 from $\$ 2.5$ million in 2011. Our financial performance in previous years and the existence of the Consent Order and Written Agreement likely impacted how we were perceived in the marketplace, resulting in challenges to retain trust customers and maintain levels of trust revenue. We believe that our improved financial performance in the past two years and the termination of the Consent Order and Written Agreement could have a positive impact on our future trust service revenue.

ATM and debit card processing income increased $\$ 167,000$ in 2012 to $\$ 4.1$ million compared to $\$ 4.0$ million in 2011. The increase reflected a continued increase in usage from current customers and overall growth in the number of debit and ATM card customers. Promotional efforts to increase volume in these low cost transaction alternatives continued to be successful. Recent regulatory changes implementing price controls over what financial institutions can charge for these services may impact the level of such income we recognize in the future.

We sold one security in the second quarter of 2012 and one in the third quarter of 2012 , resulting in net gains of $\$ 73,000$ for 2012 . We did not sell any investment securities during 2011, and therefore had no gains on sale of securities during the year.

Other income was $\$ 2.8$ million in 2012 compared to $\$ 3.0$ million in 2011. Earnings from bank owned life insurance decreased $\$ 96,000$ from 2011 as the underlying investments performed better in 2011 than in 2012. ORE rental income increased to $\$ 684,000$ in 2012 from $\$ 549,000$ in 2011. The increase was due to a higher level of average other real estate owned balances during 2012.

Noninterest Expense: Total noninterest expense was $\$ 53.3$ million in 2012, compared to $\$ 60.1$ million in 2011. The steady decline in our other expense areas reflects our active management of controllable costs to offset the high level of nonperforming asset costs.

Costs associated with nonperforming assets continue to remain elevated, but decreased by $\$ 5.6$ million in 2012 to $\$ 10.0$ million compared to $\$ 15.6$ million in 2011. These costs included legal costs, repossessed and foreclosed property administration expense and losses on repossessed and foreclosed properties. Repossessed and foreclosed property administration expense included survey and appraisal, property maintenance and management and other disposition and carrying costs. Losses on repossessed and foreclosed properties included both net losses on the sale of properties and unrealized losses from value declines for outstanding properties.

Costs associated with nonperforming assets are itemized in the following table (in thousands):

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Legal and professional | \$ | 1,149 | \$ | 2,389 |
| Repossessed and foreclosed property administration |  | 3,516 |  | 4,841 |
| Losses on repossessed and foreclosed properties |  | 5,295 |  | 8,371 |
| Total | \$ | 9,960 | \$ | 15,601 |

In response to the elevated problem asset levels, the related costs to administer these assets and the need to comply with the requirements of the Consent Order, the Board of Directors and management took tangible steps to reduce problem asset levels. These steps are discussed further in this Item 7 under the heading "Loan Portfolio and Asset Quality" below. Because of these additional steps, and as problems loans move through the collection process, the costs associated with nonperforming assets have remained elevated, yet decreased significantly during 2012. During 2012, we added $\$ 9.2$ million in other real estate and sold $\$ 18.7$ million, allowing for a meaningful reduction in our year end balance. We expect very little in new additions to other real estate owned in 2013 and continued sales volume, which should allow not only for balance reductions, but also reductions in carrying costs in 2013.

Salaries and benefit expense increased $\$ 769,000$, or $3.5 \%$, to $\$ 23.0$ million in 2012 from $\$ 22.2$ million in 2011. This increase was primarily due to increases in expenses related to the employee medical benefit plan, salary and wage cost of living increases reinstated in 2012 and commissions paid for mortgage origination activity, which was more than $51 \%$ higher in 2012 than in 2011 . The impact of these increased costs was mitigated by our continued focus on operational efficiencies and managed attrition. Beginning in January 2013, we have reinstituted our 401(k) plan matching contribution, so we expect salaries and benefit expense to increase in 2013.

Legal and professional fees decreased significantly in 2012, from $\$ 971,000$ in 2011 to $\$ 664,000$ in 2012. These expenses have been unusually high in recent years as a result of legal fees associated with consultation related to the Consent Order and Written Agreement we had been under and our implementation of additional corporate governance procedures, including more consultation with corporate legal counsel. We anticipate continued reductions in legal and professional expenses in 2013.

FDIC assessments decreased to $\$ 2.2$ million in 2012 compared to $\$ 3.5$ million in 2011 primarily due to the termination of our Consent Order on March 2, 2012 and also as a result of our reduced level of deposits. Further discussion regarding the determination of FDIC assessments for the Bank may be found in Item 1 of this report under the heading "Supervision and Regulation."

Insurance costs for bond and directors and officers ("D\&O") insurance decreased significantly from $\$ 1.5$ million in 2011 to $\$ 909,000$ in 2012 . The reductions experienced in 2012 were a result of the improvement in our regulatory status and financial condition, which demonstrated to the insurance carriers lower risk and resulted in a reduction in premiums charged. We expect further reductions in these costs in 2013 with the terminations of the Consent Order and Written Agreement and as we continue to improve our financial performance.

Occupancy expense declined $\$ 134,000$ in 2012 following a decrease of $\$ 107,000$ in 2011 . Furniture and equipment expense was down $\$ 59,000$ in 2012 after a decrease of $\$ 236,000$ in 2011. Marketing expenses increased $\$ 95,000$ in 2012 due to some significant marketing campaigns and data processing expenses increased slightly in 2012.

We incurred a $\$ 322,000$ prepayment fee in 2012 associated with the early payoff of $\$ 20$ million in FHLB advances. Other expense in 2012 increased $\$ 55,000$ to $\$ 5.8$ million, from $\$ 5.7$ million in 2011 . Enhancements to our personal online banking delivery channel contributed to an increase in electronic banking expense of $\$ 238,000$. These increases were largely offset by other declines in 2012 within these expense areas that were the direct result of our continued initiatives to reduce controllable costs. In addition to eliminating or outsourcing certain backroom functions, these initiatives included restructuring third party contracts, acceleration of electronic delivery for certain customers and trimming controllable costs.

Federal Income Tax Expense (Benefit): We recorded a federal income tax benefit of $\$ 18.6$ million in 2012 and no federal income tax expense or benefit in 2011. A valuation allowance had been maintained on our deferred tax assets each reporting period from the second quarter of 2009 through the third quarter of 2012. The realization of deferred tax assets (net of a recorded valuation allowance) is largely dependent upon future taxable income, future reversals of existing taxable temporary differences and the ability to carry-back losses to available tax years. In assessing the need for a valuation allowance, we consider all positive and negative evidence, including taxable income in carry-back years, scheduled reversals of deferred tax liabilities, expected future taxable income and tax planning strategies. The realization of our deferred tax assets is largely dependent upon our ability to generate future taxable income. We returned to profitability in each of the last three quarters of 2010, each quarter of 2011 and each quarter of 2012, for eleven consecutive quarters of profitability. We perform an analysis each quarter as to the need to maintain the valuation allowance. During the first quarter of 2012, the Consent Order was terminated by the FDIC and OFIR and, during the fourth quarter of 2012, the Written Agreement was terminated by the Federal Reserve Bank, reducing regulatory uncertainty. With the fourth quarter results, we had cumulative income for the current three year period for the first time since 2008. Further, our projections show positive future taxable income. As such, at December 31, 2012, we determined that the positive evidence supporting the realizability of our deferred tax assets outweighed the negative evidence supporting the continued maintenance of the valuation allowance. Therefore, the full $\$ 18.9$ valuation allowance was reversed at December 31, 2012. Also impacting federal income tax for 2012 were total payments of $\$ 275,000$ in Alternative Minimum Tax ("AMT") due to a limitation on the amount of net operating loss carryforwards that can be used for AMT purposes.

## FINANCIAL CONDITION

Summary: Due to the continuing soft economic conditions, we have been focused on improving our loan portfolio, reducing exposure in higher loan concentration types and improving our financial condition through increased liquidity, diversification of credit risk, improved capital ratios and reduced reliance on non-core funding. We have experienced positive results in each of these areas over the past three years.

Total assets were $\$ 1.56$ billion at December 31, 2012, an increase of $\$ 53.1$ million from $\$ 1.51$ billion at December 31 , 2011. The increase in total assets was largely from an increase of $\$ 72.8$ million in our securities portfolio, partially offset by a decline of $\$ 18.6$ million in our loan portfolio due to efforts to reduce concentration in certain loan types.

Increases in deposits within our local market area since December 31, 2011 allowed us to reduce wholesale funding. Total deposits were $\$ 1.29$ billion at December 31, 2012, up $\$ 71.0$ million, from $\$ 1.22$ billion at December 31, 2011. The last of our brokered deposits were paid off in 2011 and during 2012, local jumbo time deposits were down $\$ 36.9$ million to $\$ 70.4$ million. During 2012, we also paid down our FHLB advances, decreasing the outstanding balances from \$148.6 million at December 31, 2011 to $\$ 91.8$ at December 31, 2012.

Total shareholders' equity increased by $\$ 36.1$ million primarily from earnings recognized in 2012. As discussed previously, our earnings in 2012 were significantly positively impacted by the reversal of our $\$ 18.9$ million valuation allowance on our DTA at December 31, 2012. As of December 31, 2012, the Bank was categorized as "well capitalized" under applicable regulatory guidelines.

Cash and Cash Equivalents: Our cash and cash equivalents, which include federal funds sold and short-term investments, were $\$ 226.4$ million at December 31, 2012 compared to $\$ 243.0$ million at December 31, 2011. The $\$ 16.7$ million decrease was primarily the result of our efforts to deploy excess liquidity built up over the past two years caused by our loan portfolio shrinkage. These balances have also been elevated due to high short term balances maintained by our large deposit customers. In 2012, we deployed some of this excess liquidity by building our investment portfolio as discussed below. We expect our balances of short term investments to remain elevated until loan demand materially increases and more attractive investment opportunities emerge.

Securities: Securities increased $\$ 72.8$ million to $\$ 127.8$ million at December 31, 2012 from $\$ 55.0$ million at December 31, 2011. We began rebuilding our investment portfolio during the second quarter of 2011. The balance at December 31, 2012 primarily consisted of U.S. agency securities, agency mortgage backed securities and various municipal investments. We expect to continue to reinvest excess liquidity and selectively rebuild our investment portfolio to continue our diversification of asset quality throughout 2013.

Loan Portfolio and Asset Quality: Total portfolio loans declined by $\$ 18.6$ million to $\$ 1.05$ billion at December 31, 2012 compared to $\$ 1.07$ billion at December 31, 2011. During 2012, our commercial and consumer loan portfolios (excluding residential mortgages) decreased by $\$ 32.6$ million and $\$ 11.7$ million, respectively, while our residential mortgage portfolio increased by $\$ 25.7$ million as a result of our initiative to increase this portfolio segment to further diversify our credit risk.

We also had a significant increase in the volume of residential mortgage loans originated for sale in 2012 compared to 2011. Residential mortgage loans originated for sale nearly doubled to $\$ 140.2$ million in 2012 compared to $\$ 84.5$ million in 2011 . This increase was primarily due to market conditions and our focus on increasing our residential mortgage lending volume.

The decline in the commercial loan portfolio balances in recent quarters reflected the continuing soft economic conditions in West Michigan and our interest in improving the quality of our loan portfolio through reducing our exposure to these generally higher credit risk assets. We have focused our efforts on reducing our exposure to residential land development loans, diversifying our commercial loan portfolio and improving asset quality. We believe our loan portfolio has stabilized. During the fourth quarter of 2012, we achieved growth in our commercial loan portfolio for the first time since the fourth quarter of 2008. We plan to continue measured, high quality loan portfolio growth in future periods.

Commercial and commercial real estate loans remained our largest loan segment and accounted for approximately $72 \%$ of the total loan portfolio at December 31,2012 and $74 \%$ at December 31, 2011. Residential mortgage and consumer loans comprised approximately $28 \%$ and $26 \%$ of total loans at December 31 , 2012 and December 31, 2011, respectively.

A further breakdown of the composition of the loan portfolio is shown in the table below (in thousands):

|  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | Percent of <br> Total <br> Loans | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  | Percent of <br> Total <br> Loans |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate: ${ }^{(1)}$ |  |  |  |  |  |  |
| Residential developed |  | 26,090 | 2.5\% | \$ | 33,829 | 3.2\% |
| Unsecured to residential developers |  | 557 | 0.1 |  | 5,937 | 0.5 |
| Vacant and unimproved |  | 56,525 | 5.3 |  | 66,046 | 6.2 |
| Commercial development |  | 1,799 | 0.2 |  | 4,586 | 0.4 |
| Residential improved |  | 75,813 | 7.2 |  | 82,337 | 7.7 |
| Commercial improved |  | 255,738 | 24.3 |  | 304,070 | 28.4 |
| Manufacturing and industrial |  | 81,447 | 7.7 |  | 71,462 | 6.7 |
| Total commercial real estate loans |  | 497,969 | 47.3 |  | 568,267 | 53.1 |
| Commercial and industrial |  | 264,690 | 25.2 |  | 227,051 | 21.2 |
| Total commercial loans |  | 762,659 | 72.5 |  | 795,318 | 74.3 |
|  |  |  |  |  |  |  |
| Consumer: |  |  |  |  |  |  |
| Residential mortgage |  | 182,625 | 17.3 |  | 156,891 | 14.6 |
| Unsecured |  | 1,683 | 0.2 |  | 1,952 | 0.2 |
| Home equity |  | 92,764 | 8.8 |  | 101,074 | 9.4 |
| Other secured |  | 12,617 | 1.2 |  | 15,740 | 1.5 |
| Total consumer |  | 289,689 | 27.5 |  | 275,657 | 25.7 |
|  |  |  |  |  |  |  |
| Total loans | \$ | 1,052,348 | 100.0\% | \$ | 1,070,975 | 100.0\% |

(1) Includes both owner occupied and non-owner occupied commercial real estate.

Commercial real estate loans accounted for approximately $47 \%$ of the total loan portfolio at December 31, 2012 and consisted primarily of loans to business owners and developers of owner and non-owner occupied commercial properties and loans to developers of single and multi-family residential properties. In the table above, we show our commercial real estate portfolio by loans secured by residential and commercial real estate, and by stage of development. Improved loans are generally secured by properties that are under construction or completed and placed in use. Development loans are secured by properties that are in the process of development or fully developed. Vacant and unimproved loans are secured by raw land for which development has not yet begun and agricultural land.

Total commercial real estate loans declined $\$ 70.3$ million since December 31, 2011 as we continued to focus on reducing our real estate loan concentrations and balances. Commercial loans secured by residential real estate, the portfolio that had created the majority of stress within our loan portfolio, declined $\$ 19.6$ million. The balance of loans secured by nonresidential real estate declined $\$ 50.7$ million since December 31, 2011.

The decline in the commercial loan portfolio during 2012 and 2011 reflected the continuing soft economic conditions in West Michigan and efforts to reduce our exposure within certain credit concentrations. We focused our efforts throughout the past few years on reducing our exposure to residential land development loans which were the source of most of our loan losses since 2008, thereby diversifying our commercial loan portfolio and improving asset quality. We expect continued shrinkage, though at a slower pace, in our real estate development portfolios as we continue to diversify our credit exposure.

Our commercial and industrial loan portfolio increased by $\$ 37.6$ million to $\$ 264.7$ million at December 31, 2012 and represented $25 \%$ of our commercial portfolio. The increase was primarily from a general improvement in business activity resulting from the stabilizing economy, and our focus on generating growth in this category of lending in order to better diversify our commercial portfolio.

Our consumer residential mortgage loan portfolio, which also includes residential construction loans made to individual homeowners, comprised approximately $17 \%$ of portfolio loans at the end of 2012, up from $15 \%$ of portfolio loans at the end of 2011 as we execute our strategy to diversify our credit risk from commercial real estate. A large portion of our residential mortgage loan origination volume of these types of loans continues to be sold on the secondary market with servicing released.

Despite holding more of our residential mortgage production in portfolio, we saw a significant increase in the volume of residential mortgage loans originated for sale during 2012 compared to 2011 as discussed above. We have not yet had to repurchase any loans sold; however, due to market conditions many banks are being required to repurchase loans due to actual or alleged failure to strictly conform to the investor's purchase criteria. During 2013 , we expect to continue to retain in our loan portfolio certain types of residential mortgage loans (primarily high quality, low loan to value loans) in an effort to stabilize the recent decreases we have experienced in the loan portfolio and diversify our credit risk.

Our portfolio of other consumer loans includes loans secured by personal property and home equity fixed term and line of credit loans. These types of loans decreased to $\$ 107.1$ million at December 31, 2012 from $\$ 118.8$ million at December 31, 2011 and comprised approximately $10 \%$ of our portfolio loans at the end of 2012 and $11 \%$ at the end of 2011.

The following table shows our loan origination activity for portfolio loans during 2012, broken out by loan type and also shows average originated loan size (dollars in thousands):

|  | Portfolio Loan Originations 2012 |  | Percent of Total Originations | Average Loan Size 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate: |  |  |  |  |  |
| Residential developed | \$ | 2,083 | 0.4\% | \$ | 208 |
| Unsecured to residential developers |  | --- | --- |  | --- |
| Vacant and unimproved |  | 9,954 | 2.1 |  | 356 |
| Commercial development |  | --- | --- |  | --- |
| Residential improved |  | 45,627 | 9.4 |  | 202 |
| Commercial improved |  | 36,005 | 7.4 |  | 419 |
| Manufacturing and industrial |  | 31,077 | 6.4 |  | 622 |
| Total commercial real estate loans |  | 124,746 | 25.7 |  | 312 |
| Commercial and industrial |  | 256,874 | 53.0 |  | 38 |
| Total commercial loans |  | 381,620 | 78.7 |  | 54 |
|  |  |  |  |  |  |
| Consumer: |  |  |  |  |  |
| Residential mortgage |  | 74,305 | 15.4 |  | 162 |
| Unsecured |  | 498 | 0.1 |  | 20 |
| Home equity |  | 24,670 | 5.1 |  | 65 |
| Other secured |  | 3,552 | 0.7 |  | 12 |
| Total consumer |  | 103,025 | 21.3 |  | 89 |
|  |  |  |  |  |  |
| Total portfolio loan originations | \$ | 484,645 | 100.0\% | \$ | 58 |

Our loan portfolio is reviewed regularly by our senior management, our loan officers, and an internal loan review team that is independent of our loan originators and credit administration. An administrative loan committee consisting of senior management and seasoned lending and collections personnel meets monthly to manage our internal watch list and proactively manage high risk loans.

When reasonable doubt exists concerning collectability of interest or principal of one of our loans, that loan is placed in non-accrual status. Any interest previously accrued but not collected is reversed and charged against current earnings.

Nonperforming assets are comprised of nonperforming loans, foreclosed assets and repossessed assets. At December 31, 2012, nonperforming assets totaled $\$ 67.6$ million compared to $\$ 95.4$ million at December 31, 2011. Significant progress has been made to accelerate workout strategies with problem assets, leading to several properties moving to other real estate owned. Additions to other real estate owned in 2012 were $\$ 9.2$ million compared to $\$ 38.4$ million in 2011. Based on the loans currently in their redemption period, we expect significantly reduced levels of loans moving into other real estate owned in 2013 compared to 2012. Proceeds from sales of foreclosed properties were $\$ 18.7$ million in 2012 resulting in a small net realized loss on sale of $\$ 59,000$. The volume of sales in 2011 generated proceeds of $\$ 21.5$ million and a net gain of $\$ 1.5$ million. We expect the level of sales activity in 2013 to be similar to the levels experienced in 2012 and 2011.

Nonperforming loans include loans on non-accrual status and loans delinquent more than 90 days but still accruing. As of December 31, 2012, nonperforming loans totaled $\$ 16.0$ million, or $1.52 \%$ of total portfolio loans, compared to $\$ 28.9$ million, or $2.70 \%$ of total portfolio loans, at December 31 , 2011.

Loans for development or sale of 1-4 family residential properties comprised a large portion of nonperforming loans. They were approximately $\$ 3.2$ million, or $19.7 \%$ of total nonperforming loans, at December 31,2012 compared to $\$ 8.5$ million, or $29.4 \%$ of total nonperforming loans, at December 31 , 2011. The remaining balance of nonperforming loans at December 31, 2012 consisted of $\$ 4.1$ million of commercial real estate loans secured by various types of nonresidential property, $\$ 7.6$ million of commercial and industrial loans, and $\$ 1.1$ million of consumer and residential mortgage loans.

Foreclosed and repossessed assets include assets acquired in settlement of loans. Foreclosed assets totaled $\$ 51.6$ million at December 31,2012 compared to $\$ 66.4$ million at December 31, 2011. Of this balance, there were 108 commercial real estate properties totaling approximately $\$ 47.7$ million. The remaining balance was comprised of 49 residential properties totaling approximately $\$ 3.9$ million. Five commercial real estate properties comprised $\$ 18.7$ million, or $36 \%$, of total other real estate owned at December 31, 2012. All properties acquired through or in lieu of foreclosure are initially transferred at their fair value less estimated costs to sell and then evaluated monthly for impairment after transfer using a lower of cost or market approach. Updated property valuations are obtained at least annually on all foreclosed assets.

At December 31, 2012, our foreclosed asset portfolio had a weighted average age held in portfolio of 787 days. Below is a breakout of our foreclosed asset portfolio at December 31, 2012 by property type and the percentages the property has been written down since taken into our possession and the combined writedown percentage, including losses taken when the property was loan collateral (dollars in thousands):

| Foreclosed Asset Property type | Carrying Value <br> at <br> December 31, <br> 2012 |  | Foreclosed Asset Writedown | Combined Writedown (Loan and Foreclosed Asset) |
| :---: | :---: | :---: | :---: | :---: |
| Single Family | \$ | 2,819 | 4.4\% | 49.6\% |
| Residential Lot |  | 1,100 | 34.0\% | 61.9\% |
| Multi-Family |  | 244 | --- | 31.8\% |
| Vacant Land |  | 6,828 | 26.9\% | 45.7\% |
| Residential Development |  | 16,285 | 34.6\% | 70.6\% |
| Commercial Office |  | 3,773 | 28.0\% | 51.7\% |
| Commercial Industrial |  | 315 | 19.9\% | 35.6\% |
| Commercial Improved |  | 20,218 | 17.2\% | 31.2\% |
|  | \$ | 51,582 | 25.4\% | 55.1\% |

The following table shows the composition and amount of our nonperforming assets (dollars in thousands):

|  | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans | \$ | 15,385 | \$ | 26,876 |
| Loans 90 days past due and still accruing |  | 618 |  | 2,070 |
| Total nonperforming loans (NPLs) |  | 16,003 |  | 28,946 |
| Foreclosed assets |  | 51,582 |  | 66,438 |
| Repossessed assets |  | 6 |  | -- |
| Total nonperforming assets (NPAs) |  | 67,591 |  | 95,384 |
| Accruing restructured loans (ARLs) (1) |  | 65,024 |  | 55,679 |
| Total NPAs and ARLs | \$ | 132,615 | \$ | 151,063 |
|  |  |  |  |  |
| NPLs to total loans |  | 1.52\% |  | 2.70\% |
| NPAs to total assets |  | 4.33\% |  | 6.33\% |

(1) Comprised of approximately $\$ 51.8$ million and $\$ 40.9$ million of commercial loans and $\$ 13.2$ million and $\$ 14.8$ million of consumer loans whose terms have been restructured at December 31, 2012 and December 31, 2011, respectively. Interest is being accrued on these loans under their restructured terms as they are less than 90 days past due.

Allowance for Loan Losses: Determining the appropriate level of the allowance for loan losses is highly subjective. Timely identification of risk rating changes within the commercial loan portfolio is key to our process of establishing an appropriate allowance balance. The internal risk rating system is discussed below.

In early 2010, our Loan Review function began reporting functionally to the Audit Committee. The Risk Management department is now administratively responsible for the Loan Review function. Under this framework, all commercial loan risk ratings at the Officer Loan Committee level and higher are independently evaluated by our internal loan review function upon origination or renewal. In addition, the majority of our commercial loans are independently reviewed by our internal loan review function at least annually to monitor the accuracy and completeness of the watch list and all risk ratings. These actions were intended to further strengthen our process for establishing, in a timely fashion, the amount of the allowance for loan losses that management believes to be appropriate in light of changes in the condition of our loan portfolio.

The allowance for loan losses at December 31, 2012 was $\$ 23.7$ million, a decrease of $\$ 7.9$ million, compared to $\$ 31.6$ million at December 31 , 2011. The balance of the allowance for loan losses represented $2.26 \%$ of total portfolio loans at December 31, 2012 compared to $2.95 \%$ of total portfolio loans at December 31, 2011. While this ratio decreased, the allowance to nonperforming loan coverage ratio increased significantly from $109.31 \%$ at December 31 , 2011 to $148.34 \%$ at December 31, 2012.

The following is a summary of our portfolio loan balances and changes in the allowance for loan losses and related ratios.

| (Dollars in thousands) | December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
| Portfolio Loans: |  |  |  |  |
| Average daily balance of loans for the year | \$ | 1,041,833 | \$ | 1,120,857 |
| Amount of loans outstanding at end of period |  | 1,052,348 |  | 1,070,975 |
|  |  |  |  |  |
| Allowance for loan losses: |  |  |  |  |
| Balance at beginning of year | \$ | 31,641 | \$ | 47,426 |
| Provision for loan losses |  | $(7,100)$ |  | $(4,700)$ |
| Loans charged-off: |  |  |  |  |
| Real estate - construction |  | $(1,455)$ |  | $(3,014)$ |
| Real estate - mortgage |  | $(1,751)$ |  | $(7,967)$ |
| Commercial and industrial |  | $(1,245)$ |  | $(2,935)$ |
| Total Commercial |  | $(4,451)$ |  | $(13,916)$ |
| Residential mortgage |  | $(2,257)$ |  | $(1,559)$ |
| Consumer |  | (788) |  | (976) |
|  |  | $(7,496)$ |  | $(16,451)$ |
| Recoveries: |  |  |  |  |
| Real estate - construction |  | 5,521 |  | 2,541 |
| Real estate - mortgage |  | 319 |  | 802 |
| Commercial and industrial |  | 547 |  | 1,727 |
| Total Commercial |  | 6,387 |  | 5,070 |
| Residential mortgage |  | 142 |  | 39 |
| Consumer |  | 165 |  | 257 |
|  |  | 6,694 |  | 5,366 |
| Net charge-offs |  | (802) |  | $(11,085)$ |
| Balance at end of year | \$ | 23,739 | \$ | 31,641 |
|  |  |  |  |  |
| Ratios: |  |  |  |  |
| Net charge-offs to average loans outstanding |  | .08\% |  | .99\% |
| Allowance for loan losses to loans outstanding at year end |  | 2.26\% |  | 2.95\% |
| Allowance for loan losses to nonperforming loans at year-end |  | 148.34\% |  | 109.31\% |

The continued reduction in net charge-offs over the last three years had a significant effect on the historical loss component of our allowance for loan loss computation as did the improvements in our credit quality metrics. The table below shows the changes in these metrics over the past three years:

| (in millions) | Year Ended December 31, 2012 |  | Year Ended December 31, 2011 |  | $\begin{gathered} \text { Year Ended } \\ \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial loans | \$ | 762.7 | \$ | 795.3 | \$ | 933.9 |
| Nonperforming loans |  | 16.0 |  | 28.9 |  | 75.4 |
| Other real estate owned and repo assets |  | 51.6 |  | 66.4 |  | 58.0 |
| Total nonperforming assets |  | 67.6 |  | 95.4 |  | 133.4 |
| Net charge-offs |  | 0.8 |  | 11.1 |  | 29.7 |
| Total delinquencies |  | 7.9 |  | 13.11 |  | 55.77 |

Nonperforming loans have continually declined since the first quarter of 2010 to $\$ 16.0$ million at December 31, 2012, which was our lowest level of nonperforming loans since the second quarter of 2007. The first three quarters of 2012 reflected net recoveries. While net charge-offs during the fourth quarter increased, they were still below prior year quarters and had been previously reserved for. Perhaps even more importantly, our total delinquencies have continued to decline, from $\$ 124.8$ million at March 31, 2010 to just $\$ 7.9$ million at December 31, 2012.

As discussed earlier, the sustained reduced level of net charge-offs has had a significant effect on our 18 month (6 quarter) historical loss ratios, which are the base for our allowance for loan loss computation. The change in the 18 month historical loss ratios from December 31, 2011 to December 31,2012 reduced the historical loss allocations in our allowance computation by $\$ 3.2$ million.

These factors all provide for a reduction in our provision for loan losses. The provision for loan losses decreased $\$ 2.4$ million to a negative $\$ 7.1$ million for 2012 compared to a negative $\$ 4.7$ million for 2011 . Net charge-offs were just $\$ 802,000$ for 2012 compared to $\$ 11.1$ million for 2011 , a reduction of $\$ 10.3$ million. The ratio of net charge-offs to average loans was $0.08 \%$ for 2012 compared to $0.99 \%$ for 2011.

We are encouraged by the reduced level of charge-offs over the past three years. We do, however, recognize that future charge-offs and resulting provisions for loan losses are expected to be impacted by the timing and extent of changes in the overall economy and the real estate markets. We believe we have seen some stabilization in the pace of decline in economic conditions and real estate markets. However, we expect it to take additional time for sustained improvement in the economy and real estate markets in order for us to reduce our nonperforming and impaired loans to acceptable levels.

Our allowance for loan losses is maintained at a level believed appropriate based upon our monthly assessment of the probable estimated losses inherent in the loan portfolio. Our methodology for measuring the appropriate level of allowance and related provision for loan losses relies on several key elements, which include specific allowances for loans considered impaired, general allowance for commercial loans not considered impaired based upon applying our loan rating system, and general allocations based on historical trends for homogeneous loan groups with similar risk characteristics.

Overall, impaired loans decreased to $\$ 83.3$ million at December 31, 2012, from $\$ 84.6$ million at December 31, 2011. The specific allowance for overall impaired loans decreased $\$ 3.5$ million to $\$ 6.1$ million, or $7.3 \%$ of total impaired loans, at December 31,2012 compared to $\$ 9.6$ million, or $11.3 \%$ of total impaired loans, at December 31, 2011. The decrease in impaired loans was primarily attributable to migration to other real estate owned, loan payoffs and upgrades more than offsetting new loans moving into an impaired status. The overall balance of impaired loans remained high due to an accounting rule (ASU 2011-02) adopted in 2011 that requires us to identify classified loans that renew at existing contractual rates as troubled debt restructurings ("TDRs") if the contractual rate is less than market rates for similar loans at the time of renewal. As TDRs are also considered impaired, this increased our impaired loan balance for each period presented as most of our classified loans renewed in this time period.

Specific allowances are established on individually impaired credits where we believe it is probable that a loss may be incurred. Specific allowances are determined based on discounting estimated cash flows over the life of the loan or based on the fair value of collateral supporting the loan. For commercial real estate loans, generally appraisals are used to estimate the fair value of the collateral and determine the appropriate specific allowance. Estimated selling costs are also considered in the estimate. When it becomes apparent that liquidation of the collateral is the only source of repayment, the collateral shortfall is charged off rather than carried as a specific allowance

The general allowance (referred to as "formula allowance") allocated to commercial loans that were not considered to be impaired was based upon the internal risk grade of such loans. We use a loan rating method based upon an eight point system. Loans are stratified between real estate secured and non real estate secured. The real estate secured portfolio is further stratified by the type of real estate. Each stratified portfolio is assigned a loss allocation factor. A lower grade assigned to a loan category generally results in a greater allocation percentage. Changes in risk grade of loans affect the amount of the allowance allocation.

The determination of our loss factors is based upon our actual loss history by loan grade and adjusted for significant factors that, in management's judgment, affect the collectability of the portfolio as of the analysis date. We use a rolling 18 month ( 6 quarter) actual net charge-off history as the base for our computation for commercial loans. The 18 month period ended December 31, 2012 reflected a sizeable decrease in net charge-off experience. We addressed this volatility in the qualitative factor considerations applied in our allowance computation. Adjustments to the qualitative factors also involved consideration of different loss periods for the Bank, including 12 and 24 month periods. Considering the change in our qualitative factors and the decrease in our commercial loan portfolio balances, the general commercial loan allowance decreased to $\$ 14.7$ million at December 31,2012 compared to $\$ 18.9$ million at December 31, 2011. This resulted in a general reserve percentage allocated at December 31, 2012 of $2.12 \%$ of commercial loans, a decrease from $2.61 \%$ at December 31, 2011. The qualitative component of our allowance allocated to commercial loans was $\$ 13.8$ million at December 31, 2012 (down from $\$ 14.3$ million at December 31, 2011) to maintain the allowance balances despite the reduction in the historical loss rate.

Groups of homogeneous loans, such as residential real estate and open- and closed-end consumer loans, receive allowance allocations based on loan type. A rolling 12 month (4 quarter) historical loss experience period was applied to residential mortgage and consumer loan portfolios. As with commercial loans that are not considered impaired, the determination of the allowance allocation percentage is based principally on our historical loss experience. These allocations are adjusted for consideration of general economic and business conditions, credit quality and delinquency trends, collateral values, and recent loss experience for these similar pools of loans. The homogeneous loan allowance was $\$ 3.0$ million at December 31, 2012 compared to $\$ 3.1$ million at December 31 , 2011. The decrease was related to improvements in delinquencies in both residential mortgage and consumer loan portfolios.

As noted above, the formula allowance allocated to commercial loans that are not considered to be impaired is calculated by applying historical loss factors to outstanding loans based on the internal risk rating of such loans. We use a loan rating method based upon an eight point system. Loans rated a 4 or better are considered of acceptable risk. Loans rated a 5 exhibit above normal risk to the Company and warrant a greater level of attention by management. These loans are subject to on-going review and assessment by our Administrative Loan Committee. Loans rated a 6 or worse are considered substandard, doubtful or loss, exhibit a greater relative risk of loss to the Company based upon the rating and warrant an active workout plan administered by our Special Asset Group, as discussed above.

Loans are assigned a loss allocation factor for each loan class based principally on the loss history for each risk rating within each loan category. Commercial real estate loans are stratified and grouped by the type of real estate securing such loans for determining the loan classification category. For 2009 and the first three quarters of 2010 , the loss history was based upon the latest 12 month period, as this was considered most representative within the then current economic cycle. However, given the significant improvement in our charge-off history over the 12 month periods in late 2010 , we determined that an 18 month ( 6 quarter) historical period was more appropriate for the fourth quarter 2010 as heavy charge-off months would have rolled off the 12 month period, and would have resulted in a substantially smaller overall allowance balance. Until overall levels of nonperforming loans decline over a sustained period, we believe such a reduction in the allowance balance would be premature. The historical loss allocation factor used is adjusted for consideration of significant qualitative factors that affect the collectability of the portfolio as of the analysis date. The worse the risk rating assigned to a loan category, the greater the loss allocation factor that is applied.

The qualitative factors assessed and used to adjust historical loss experience reflect our assessment of the impact of economic trends, delinquency and other problem loan trends, trends in valuations supporting underlying collateral, changes in loan portfolio concentrations and changes in internal credit administration practices have on probable losses inherent in our loan portfolio. Qualitative adjustments are inherently subjective and there can be no assurance that these adjustments have properly identified probable losses in our loan portfolio. More information regarding the subjectivity involved in determining the estimate of the allowance for loan losses may be found in this Item 7 of the report under the heading "Critical Accounting Policies and Estimates."

The following table shows the allocation of the allowance for loan losses by portfolio type at the dates indicated.

| (Dollars in thousands) | December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  | 2011 |  |  |
|  | Allowance Amount |  | \% of Each Category to Total Loans | Allowance <br> Amount |  | \% of Each Category to Total Loans |
| Commercial and commercial real estate | \$ | 19,952 | 73\% | \$ | 26,820 | 74\% |
| Residential mortgage |  | 2,544 | 17\% |  | 3,093 | 15\% |
| Consumer |  | 1,243 | 10\% |  | 1,728 | 11\% |
|  |  |  |  |  |  |  |
| Total | \$ | 23,739 | 100\% | \$ | 31,641 | 100\% |

The components of the allowance for loan losses were as follows:

| (Dollars in thousands) | December 31 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  |  | 2011 |  |  |  |
|  | Balance of Loans |  | Allowance <br> Amount |  | Balance of Loans |  | Allowance <br> Amount |  |
| Commercial and commercial real estate: |  |  |  |  |  |  |  |  |
| Impaired with allowance recorded | \$ | 45,245 | \$ | 5,338 | \$ | 48,738 | \$ | 7,845 |
| Impaired with no allowance recorded |  | 23,976 |  | --- |  | 20,788 |  | 0 |
| Loss allocation factor on non-impaired loans |  | 693,438 |  | 14,614 |  | 725,792 |  | 18,975 |
|  |  | 762,659 |  | 19,952 |  | 795,318 |  | 26,820 |
| Residential mortgage and consumer: |  |  |  |  |  |  |  |  |
| Reserves on residential mortgage troubled debt restructurings |  | 14,086 |  | 716 |  | 15,085 |  | 1,752 |
| Loss allocation factor |  | 275,603 |  | 3,071 |  | 260,572 |  | 3,069 |
|  |  |  |  |  |  |  |  |  |
| Total | \$ | 1,052,348 | \$ | 23,739 | \$ | 1,070,975 | \$ | 31,641 |

With the exception of certain TDRs, impaired commercial loans at December 31, 2012 were classified as substandard or worse per our internal risk rating system. The $\$ 14.1$ million of residential mortgage troubled debt restructurings were associated with programs approved by the U.S. government during 2009 to minimize the number of consumer foreclosures. These loans involved the restructuring of terms on consumer mortgages to allow customers to mitigate foreclosure by meeting a lower loan payment requirement based upon their current cash flow. We have been active at utilizing these programs and working with our customers to reduce the risk of foreclosure. Additional information regarding impaired loans at December 31, 2012 and 2011 may be found in Item 8 of this report in the Notes to the Consolidated Financial Statements in Note 3.

The decrease in the level of the allowance for 2012 was due to decreases in net charge-offs from commercial loans, shrinkage in the overall loan portfolio during 2012, a reduction in the level of impaired loans and nonperforming loans, a reduction in specific reserves on these impaired loans, and improvement in the loan grades, which provides a lower allocation. Our weighted average loan grade improved from 4.38 at December 31, 2010 to 4.19 at December 31, 2011 and to 4.01 at December 31, 2012. The decrease of $\$ 6.9$ million in reserves on commercial loans was due to a $\$ 4.4$ million decrease in the loss allocation factor allowance on non-impaired loans, and a $\$ 2.5$ decrease in specific reserves on impaired loans. The decrease in the loss experience incurred during this period and a general improvement in the credit quality and the overall risk ratings of commercial loans is the primary reason for this decrease.

The general allowance for residential real estate and consumer loans was unchanged at $\$ 3.1$ million at December 31, 2012 and December 31, 2011.
Of the $\$ 23.7$ million allowance at December 31, 2012, $25 \%$ related to specific allocations on impaired loans, $62 \%$ related to formula allowance on commercial loans and $13 \%$ related to general allocations for homogeneous loans. Of the $\$ 31.6$ million allowance at December 31, 2011, $30 \%$ related to specific allocations on impaired loans, $60 \%$ related to the formula allowance on commercial loans and $10 \%$ related to general allocations for homogeneous loans.

Of the $\$ 17.7$ million total formula based allowance for loan loss allocations at December 31, 2012, $\$ 15.2$ million is from general/environmental allocations with $\$ 2.5$ million driven from historical experience. Of the $\$ 22.0$ million total formula based allowance for loan loss allocations at December $31,2011, \$ 15.0$ million was from general/environmental allocations with $\$ 7.0$ million driven from historical experience.

The above allocations are not intended to imply limitations on usage of the allowance. The entire allowance is available for any loan losses without regard to loan type.

More information regarding steps to address the elevated levels of substandard, impaired and nonperforming loans may be found in this Item 7 of the report under the heading "Loan Portfolio and Asset Quality" above and in Item 8 of this report in the Notes to the Consolidated Financial Statements in Note 3.

Although we believe our allowance for loan losses has captured the losses that are probable in our portfolio as of December 31, 2012, there can be no assurance that all losses have been identified or that the allowance is sufficient. The additional efforts by management to accelerate the identification and disposition of problem assets discussed above, and the impact of the lasting economic slowdown may result in additional losses in 2013.

Premises and Equipment: Premises and equipment totaled $\$ 53.6$ million at December 31, 2012, representing a decrease of $\$ 1.8$ million from $\$ 55.4$ million at December 31, 2011. The decline was largely from depreciation of current facilities in excess of capital additions during 2012. When economic conditions and financial performance improve, we will assess the prospects for future branch expansion.

Deposits: Total deposits increased $\$ 71.0$ million to $\$ 1.29$ billion at December 31, 2012, as compared to $\$ 1.22$ billion at December 31, 2011. We decreased our higher costing deposits, certificates of deposits, by $\$ 114.0$ million in 2012. The decline in certificates of deposit balances was more than offset by growth in balances of personal and business checking and savings accounts. Non-interest checking account balances increased $\$ 15.3$ million during 2012 . Interest bearing demand account balances increased $\$ 74.4$ million and savings and money market account balance increased $\$ 95.3$ million in 2012. These increases are particularly noteworthy considering the limited economic expansion in Western Michigan. We believe our growth in balances of personal and business checking and savings accounts was primarily attributable to our focus on quality customer service, the desire of customers to deal with a local bank, the convenience of our maturing branch network and the breadth and depth of our sophisticated product line.

Noninterest bearing demand accounts comprised $26 \%$ of total deposits at December 31, 2012 compared to $27 \%$ of total deposits at December 31 , 2011. Because of the generally low rates paid on interest bearing account alternatives, many of our business customers chose to keep their balances in these more liquid and insured account types. Interest bearing demand, including money market and savings accounts, comprised $59 \%$ of total deposits at December 31,2012 compared to $48 \%$ at the end of 2011 . Time accounts as a percentage of total deposits were $15 \%$ at December 31,2012 compared to $25 \%$ at December 31, 2011.

Additional information about the restrictions on the Bank's deposit gathering activities may be found in Item 8 of this report in the Notes to the Consolidated Financial Statements in Note 1 and is here incorporated by reference.

Borrowed Funds: Borrowed funds consist of advances from the Federal Home Loan Bank, long-term debt associated with the issuance of trust preferred securities, subordinated debt, and federal funds purchased provided by our correspondent banks.

Borrowed funds totaled $\$ 134.7$ million at December 31, 2012; including $\$ 91.8$ million of Federal Home Loan Bank advances, $\$ 41.2$ million in long-term debt associated with trust preferred securities and $\$ 1.7$ million in subordinated debt. Borrowed funds totaled $\$ 191.5$ million at December 31 , 2011; including $\$ 148.6$ million of Federal Home Loan Bank advances, $\$ 41.2$ million in long-term debt associated with trust preferred securities and $\$ 1.7$ million in subordinated debt.

In December 2009, we exercised our right to defer interest payments on our trust preferred securities for 20 consecutive quarters or until such earlier time as is determined by further action of the Board of Directors. During the deferral period, we may not declare or pay any dividends on our common stock or preferred stock or make any payment on any outstanding debt obligations that rank equally with or junior to the trust preferred securities. Through December 31, 2012, we have deferred interest payments for thirteen quarters. We continue to accrue interest during the deferral period and at December 31,2012 total interest accrued for trust preferred securities was $\$ 4.7$ million, compared to $\$ 3.1$ million at December 31, 2011.

Borrowed funds decreased during 2012 as we were able to pay off maturing borrowings with excess liquidity derived from shrinkage in assets on our balance sheet. During the third quarter of 2012 , advances totaling $\$ 20.0$ million were paid off early, resulting in a prepayment fee of $\$ 322,000$.

The Company did not have any short-term borrowings for which the average balance outstanding during each of the years ended December 31, 2012, 2011 and 2010 was in excess of $30 \%$ of shareholders' equity at the end of each such period, respectively.

## CAPITAL RESOURCES

## Holding Company:

Total shareholders' equity was $\$ 130.5$ million at December 31, 2012 compared to $\$ 94.4$ million at December 31, 2011. The increase was primarily a result of earnings for 2012 totaling $\$ 35.5$ million, which was significantly impacted by the $\$ 18.9$ reversal of our deferred tax asset valuation allowance as discussed previously.

Our regulatory capital ratios improved throughout 2012 and ended the year at their highest levels in the Company's history. The following table shows our regulatory capital ratios (on a consolidated basis) for the past several quarters.

|  | $\begin{gathered} \text { Dec } 31 \text {, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { Sept } 30 \\ 2012 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2012 \end{gathered}$ | $\begin{gathered} \text { March } 31, \\ 2012 \end{gathered}$ | $\begin{gathered} \text { Dec } 31 \text {, } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { Sept } 30, \\ 2011 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2011 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total capital to risk weighted assets | 15.0\% | 14.9\% | 14.2\% | 13.7\% | 13.2\% | 12.9\% | 12.7\% | 10.3\% |
| Tier 1 capital to average assets | 10.4\% | 9.5\% | 9.0\% | 8.8\% | 8.3\% | 8.1\% | 8.1\% | 5.8\% |

Cash dividends of $\$ 2.9$ million were declared on preferred shares during 2009. Following this, we suspended payment of cash dividends on our common and preferred stock for the remainder of 2009 and ever since then in an effort to preserve capital. As disclosed in Note 1 of the Consolidated Financial Statements, the Bank has an understanding with its regulators that it will not declare or pay any dividend without their prior written consent. As the payment of future cash dividends by Macatawa Bank Corporation is largely dependent upon dividends received from the Bank out of its earnings, we do not expect to pay cash dividends in the near term. During the period that we do not declare and pay cash dividends on our preferred stock, we may not declare and pay cash dividends on our common stock. We expect to reassess our ability to resume the payment of dividends on our preferred and common stock if and when current levels of cash, earnings and capital are at acceptable levels and the prospects are positive for sustained economic growth and improved performance.

Additional information on restrictions on payments of dividends by us may be found in Item 1 of this report under the headings "Regulatory Developments" and "Supervision and Regulation," and in Item 8 of this report in Notes 1 and 17 to the Consolidated Financial Statements, and is here incorporated by reference.

We earlier increased our capital through the sale of $\$ 31.3$ million of Series A Preferred Stock in the fourth quarter of 2008. During second and third quarters of 2009 , we increased our capital by $\$ 5.9$ million through the issuance of Series B Preferred Stock, common stock and the subordinated debt discussed above. We had no preferred or common stock issuances during 2010. We successfully completed our shareholder rights offering and public offering of common stock in June 2011 resulting in net proceeds of $\$ 20.3$ million and contributed $\$ 10.0$ million of the proceeds from the stock offering to the Bank, retaining the remaining $\$ 10.3$ million at the holding company. We had no common stock or preferred stock issuances in 2012. For more information regarding the offerings, see Item 8 of this report under the Notes to the Consolidated Financial Statements in Note 17.

Approximately $\$ 37.7$ million of the $\$ 40.0$ million of trust preferred securities outstanding at December 31, 2012 qualified as Tier 1 capital. The remaining $\$ 2.3$ million qualified as Tier II capital, a component of total risk-based capital.

Capital sources include, but are not limited to, additional private and public common stock offerings, preferred stock offerings and subordinated debt.

## Macatawa Bank:

The Bank was categorized as "well capitalized" at December 31, 2012. The Bank's regulatory capital ratios exceeded the levels ordinarily required to be categorized as "well capitalized" at December 31, 2011. However, because the Bank was subject to the Consent Order at December 31, 2011, the Bank could not be categorized as "well capitalized" regardless of its actual capital levels. Under the Consent Order, the Bank was required to have and maintain a Tier 1 Leverage Capital Ratio of at least $8 \%$ and a Total Risk Based Capital Ratio of at least $11 \%$. At December 31, 2011, the Bank was in compliance with each of these capital ratios. The following table shows the Bank's various capital ratios at December 31, 2012 and 2011.

| As of and for the year ended December 31, | 2012 | 2011 |
| :--- | ---: | ---: |
| Average equity to average assets | $9.2 \%$ | $7.8 \%$ |
| Total risk-based capital | $14.5 \%$ | $12.5 \%$ |
| Tier 1 risk-based capital | $13.3 \%$ | $1.2 \%$ |
| Tier 1 capital to average assets | $10.3 \%$ | $8.4 \%$ |

As discussed earlier in this report in Item 1 under "Regulatory Developments", the Consent Order has been terminated. In connection with the termination of the Consent Order, the Bank reached an understanding with the regulators to maintain a Tier 1 Leverage Capital Ratio of at least $8 \%$. With its ratio at $10.3 \%$, the Bank exceeded this requirement at December 31, 2012. At December 31, 2012, the Bank was categorized as "well capitalized" under applicable regulatory guidelines.

## LIQUIDITY

Liquidity of Macatawa Bank: The liquidity of a financial institution reflects its ability to manage a variety of sources and uses of funds. Our Consolidated Statements of Cash Flows categorize these sources and uses into operating, investing and financing activities. We primarily focus on developing access to a variety of borrowing sources to supplement our deposit gathering activities and provide funds for growing our investment and loan portfolios. Our sources of liquidity include our borrowing capacity with the Federal Reserve Bank of Chicago's discount window, the Federal Home Loan Bank, federal funds purchased lines and other secured borrowing sources with our correspondent banks, loan payments by our borrowers, maturity and sales of our securities available for sale, growth of our deposits and deposit equivalents, federal funds sold, and the various capital resources discussed above.

Liquidity management involves the ability to meet the cash flow requirements of our customers. Our customers may be either borrowers with credit needs or depositors wanting to withdraw funds. Our liquidity management involves periodic monitoring of our assets considered to be liquid and illiquid, and our funding sources considered to be core and non-core and short-term (less than 12 months) and long-term. We have established parameters that monitor, among other items, our level of liquid assets to short-term liabilities, our level of non-core funding reliance and our level of available borrowing capacity. We have also developed a contingency funding plan to stress test our liquidity requirements arising from certain events that may trigger liquidity shortages, such as rapid loan growth in excess of normal growth levels or the loss of deposits and other funding sources under extreme circumstances.

Prior to 2008, our balance sheet size was led by loan growth. During that time, the Bank utilized brokered deposits and other wholesale funding sources to augment its local deposits within its liquidity and interest rate risk tolerances. Limits have always been placed on brokered deposit and wholesale funding exposure and monitored monthly by the ALCO Committee. We maintained a diversified wholesale funding structure and actively manage our maturing wholesale sources to reduce the risk to liquidity shortages.

In response to the volatile conditions in the national markets since 2008, we have actively pursued initiatives to further strengthen our liquidity position. The Bank reduced its reliance on non-core funding sources, including brokered deposits, and focused on achieving a non-core funding dependency ratio below its peer group average. During 2011, we paid off $\$ 48.2$ million in brokered deposits and had no such deposits outstanding at December 31, 2011 or 2012. Since December 31, 2008, we have reduced our brokered deposits by $\$ 337.8$ million. We also reduced other borrowed funds by $\$ 56.8$ million in 2012 . We sold our investment security portfolio in the second quarter of 2010 and reinvested the proceeds into short term investments. We continued to maintain a large portion of these proceeds in liquid investments throughout 2011 and 2012. The Bank held $\$ 192.8$ million of liquid money market investments at December 31, 2012.

In addition to strategies focused on improving the liquidity of the balance sheet, the Bank's borrowing capacity from correspondent banks has been improved and was approximately $\$ 183.6$ million as of December 31, 2012.

In the normal course of business, we enter into certain contractual obligations including obligations which are considered in our overall liquidity management. The table below summarizes our significant contractual obligations at December 31, 2012.

| (Dollars in thousands) | Less than 1 year |  | 1-3 years |  | 3-5 years |  | More than 5 years |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long term debt | \$ | --- | \$ | --- | \$ | --- | \$ | 41,238 |
| Subordinated debt |  | --- |  | --- |  | 1,650 |  | --- |
| Time deposit maturities |  | 109,776 |  | 65,330 |  | 16,067 |  | --- |
| Other borrowed funds |  | 1,831 |  | 23,822 |  | 64,051 |  | 2,118 |
| Total | \$ | 111,607 | \$ | 89,152 | \$ | 81,768 | \$ | 43,356 |

In addition to normal loan funding, we also maintain liquidity to meet customer financing needs through unused lines of credit, unfunded loan commitments and standby letters of credit. The level and fluctuation of these commitments is also considered in our overall liquidity management. At December 31, 2012, we had a total of $\$ 276.6$ million in unused lines of credit, $\$ 75.3$ million in unfunded loan commitments and $\$ 8.2$ million in standby letters of credit.

Liquidity of Holding Company: The primary sources of liquidity for the Company are dividends from the Bank, existing cash resources and the various capital resources discussed above. Banking regulations and the laws of the state of Michigan in which our Bank is chartered limit the amount of dividends the Bank may declare and pay to the Company in any calendar year. Under the state law limitations, the Bank is restricted from paying dividends to the Company in excess of retained earnings. Throughout 2011 and 2012, the Company has not received dividends from the Bank, and the Company has suspended payment of dividends on its common stock. At December 31, 2012, the Bank had a retained earnings balance of approximately $\$ 3.6$ million. Under the MOU and Board resolution, the Bank and the Company may not pay any dividends without prior regulatory approval.

The Company continued to suspend payments of cash dividends on its preferred stock during 2010, 2011 and 2012 until further action by the Board of Directors. During the period that the Company does not declare and pay cash dividends on its preferred stock, it may not declare and pay cash dividends on its common stock.

During 2010, 2011 and 2012, the Company also continued to exercise its right to defer interest payments on its trust preferred securities for 20 consecutive quarters or until such earlier time as is determined by further action of the Board of Directors. During the deferral period, the Company may not declare or pay any dividends on its common stock or preferred stock or make any payment on any outstanding debt obligations that rank equally with or junior to the trust preferred securities.

As discussed earlier, on June 7, 2011, the Company closed its shareholder rights offering, resulting in the issuance of 4,456,186 shares of common stock. On June 29, 2011, the Company closed its public offering, resulting in the issuance of $4,456,186$ shares of common stock. These offerings resulted in net proceeds of $\$ 19.3$ million. The conversion of our $2 \%$ Subordinated Note due 2018 into 491,830 shares of common stock provided another $\$ 1.0$ million in proceeds. The Company contributed $\$ 10.0$ million of the proceeds to the Bank and retained the remaining $\$ 10.3$ million at the holding company level.

Additional information on restrictions on payments of dividends by us may be found in Item 1 of this report under the headings "Regulatory Developments" and "Supervision and Regulation," in this Item 7 under the under the heading "Capital Resources," and in Item 8 of this report in Notes 1 and 17 to the Consolidated Financial Statements, and is here incorporated by reference.

The Company's cash balance at December 31, 2012 was $\$ 9.8$ million. The Company believes it has sufficient liquidity to meet its cash flow requirements for 2013.

For information on the liquidity risks we face, see the risk factors in Item 1 A of this report entitled "We are subject to liquidity risk in our operations, which could adversely affect our ability to fund various obligations."

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES:

To prepare financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and future results could differ. The allowance for loan losses, other real estate owned valuation, loss contingencies and income taxes are deemed critical due to the required level of management judgment and the use of estimates, making them particularly subject to change.

Our methodology for determining the allowance for loan losses and the related provision for loan losses is described above in the "Allowance for Loan Losses" discussion. This area of accounting requires significant judgment due to the number of factors which can influence the collectability of a loan. Unanticipated changes in these factors could significantly change the level of the allowance for loan losses and the related provision for loan losses. Although, based upon our internal analysis, and in our judgment, we believe that we have provided an adequate allowance for loan losses, there can be no assurance that our analysis has properly identified all of the probable losses in our loan portfolio. As a result, we could record future provisions for loan losses that may be significantly different than the levels that we recorded in 2012.

Assets acquired through or instead of foreclosure, primarily other real estate owned, are initially recorded at fair value less estimated costs to sell when acquired, establishing a new cost basis. New real estate appraisals are generally obtained at the time of foreclosure and are used to establish fair value. If fair value declines, a valuation allowance is recorded through expense. Estimating the initial and ongoing fair value of these properties involves a number of factors and judgments including holding time, costs to complete, holding costs, discount rate, absorption and other factors.

Loss contingencies are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. This, too, is an accounting area that involves significant judgment. Although, based upon our judgment, internal analysis, and consultations with legal counsel we believe that we have properly accounted for loss contingencies, future changes in the status of such contingencies could result in a significant change in the level of contingent liabilities and a related impact to operating earnings.

Our accounting for income taxes involves the valuation of deferred tax assets and liabilities primarily associated with differences in the timing of the recognition of revenues and expenses for financial reporting and tax purposes. At December 31, 2012, we had gross deferred tax assets of $\$ 21.7$ million, gross deferred tax liabilities of $\$ 2.9$ million resulting in a net deferred tax asset of $\$ 18.8$ million. Accounting standards require that companies assess whether a valuation allowance should be established against their deferred tax assets based on the consideration of all available evidence using a "more likely than not" standard. Since mid 2009, we had maintained a full valuation allowance on our net deferred tax asset. At December 31, 2012, we considered all reasonably available positive and negative evidence and determined that with completing our eleventh consecutive profitable quarter, continued significant improvement in asset quality measures for the third straight year, the termination of Consent Order in the first quarter of 2012 and termination of the Written Agreement in the fourth quarter of 2012 and our moving to a cumulative income position in the most recent three year period, that it is "more likely than not" that we will be able to realize our deferred tax assets and, as such, the full $\$ 18.9$ million valuation allowance was reversed as of December 31, 2012. Changes in tax laws, changes in tax rates, changes in ownership and our future level of earnings can impact the ultimate realization of our net deferred tax asset.

## ITEM 7A: Quantitative and Qualitative Disclosures About Market Risk.

Not Applicable.

## ITEM 8: Financial Statements and Supplementary Data.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders
Macatawa Bank Corporation
Holland, Michigan

We have audited the accompanying consolidated balance sheets of Macatawa Bank Corporation as of December 31, 2012 and 2011 and the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Macatawa Bank Corporation at December 31, 2012 and 2011, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Macatawa Bank Corporation's internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated February 21, 2013 expressed an unqualified opinion thereon.
/s/ BDO USA, LLP

Grand Rapids, Michigan
February 21, 2013

MACATAWA BANK CORPORATION

## CONSOLIDATED BALANCE SHEETS

December 31, 2012 and 2011
(Dollars in thousands, except per share data)

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 33,556 | \$ | 30,971 |
| Federal funds sold and other short-term investments |  | 192,802 |  | 212,071 |
| Cash and cash equivalents |  | 226,358 |  | 243,042 |
|  |  |  |  |  |
| Securities available for sale, at fair value |  | 123,497 |  | 54,746 |
| Securities held to maturity (fair value 2012-\$4,301, 2011-\$300) |  | 4,300 |  | 300 |
| Federal Home Loan Bank (FHLB) stock |  | 11,236 |  | 11,236 |
| Loans held for sale, at fair value |  | 8,130 |  | 1,026 |
| Total loans |  | 1,052,348 |  | 1,070,975 |
| Allowance for loan losses |  | $(23,739)$ |  | $(31,641)$ |
|  |  | 1,028,609 |  | 1,039,334 |
| Premises and equipment - net |  | 53,576 |  | 55,358 |
| Accrued interest receivable |  | 3,411 |  | 3,595 |
| Bank-owned life insurance |  | 26,804 |  | 25,957 |
| Other real estate owned |  | 51,582 |  | 66,438 |
| Net deferred tax asset |  | 18,780 |  | --- |
| Other assets |  | 4,435 |  | 6,635 |
|  |  |  |  |  |
| Total assets | \$ | 1,560,718 | \$ | 1,507,667 |
|  |  |  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Deposits |  |  |  |  |
| Noninterest-bearing | \$ | 339,520 | \$ | 324,253 |
| Interest-bearing |  | 946,741 |  | 891,036 |
| Total |  | 1,286,261 |  | 1,215,289 |
| Other borrowed funds |  | 91,822 |  | 148,603 |
| Long-term debt |  | 41,238 |  | 41,238 |
| Subordinated debt |  | 1,650 |  | 1,650 |
| Accrued expenses and other liabilities |  | 9,240 |  | 6,461 |
| Total liabilities |  | 1,430,211 |  | 1,413,241 |
|  |  |  |  |  |
| Commitments and contingent liabilities |  | --- |  | --- |
|  |  |  |  |  |
| Shareholders' equity |  |  |  |  |
| Preferred stock, no par value, 500,000 shares authorized; |  |  |  |  |
| Series A Noncumulative Convertible Perpetual Preferred Stock, liquidation value of \$1,000 per share, 31,290 shares issued and outstanding |  | 30,604 |  | 30,604 |
| Series B Noncumulative Convertible Perpetual Preferred Stock, liquidation value of $\$ 1,000$ per share, 2,600 shares issued and outstanding |  | 2,560 |  | 2,560 |
| Common stock, no par value, 200,000,000 shares authorized; 27,203,825 and 27,082,823 shares issued and outstanding at December 31, 2012 and 2011, respectively |  | 187,718 |  | 187,709 |
| Retained deficit |  | $(91,335)$ |  | $(126,825)$ |
| Accumulated other comprehensive income |  | 960 |  | 378 |
| Total shareholders' equity |  | 130,507 |  | 94,426 |
|  |  |  |  |  |
| Total liabilities and shareholders' equity | \$ | 1,560,718 | \$ | 1,507,667 |

See accompanying notes to consolidated financial statements.

MACATAWA BANK CORPORATION

## CONSOLIDATED STATEMENTS OF INCOME

Years ended December 31, 2012 and 2011
(Dollars in thousands, except per share data)

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |
| Loans, including fees | \$ | 54,549 | \$ | 59,334 |
| Securities |  |  |  |  |
| Taxable |  | 1,544 |  | 497 |
| Tax-exempt |  | 330 |  | 38 |
| FHLB stock |  | 351 |  | 294 |
| Federal funds sold and other short-term investments |  | 502 |  | 616 |
| Total interest income |  | 57,276 |  | 60,779 |
|  |  |  |  |  |
| Interest expense |  |  |  |  |
| Deposits |  | 5,721 |  | 9,273 |
| Other borrowings |  | 2,374 |  | 3,609 |
| Subordinated and long-term debt |  | 1,719 |  | 1,598 |
| Total interest expense |  | 9,814 |  | 14,480 |
|  |  |  |  |  |
| Net interest income |  | 47,462 |  | 46,299 |
| Provision for loan losses |  | $(7,100)$ |  | $(4,700)$ |
|  |  |  |  |  |
| Net interest income after provision for loan losses |  | 54,562 |  | 50,999 |
|  |  |  |  |  |
| Noninterest income |  |  |  |  |
| Service charges and fees |  | 3,323 |  | 3,692 |
| Net gains on mortgage loans |  | 2,882 |  | 1,728 |
| Trust fees |  | 2,389 |  | 2,543 |
| ATM and debit card fees |  | 4,130 |  | 3,963 |
| Gain on sales of securities |  | 73 |  | --- |
| Other |  | 2,831 |  | 2,966 |
| Total noninterest income |  | 15,628 |  | 14,892 |
|  |  |  |  |  |
| Noninterest expense |  |  |  |  |
| Salaries and benefits |  | 22,986 |  | 22,217 |
| Occupancy of premises |  | 3,815 |  | 3,949 |
| Furniture and equipment |  | 3,259 |  | 3,318 |
| Legal and professional |  | 664 |  | 971 |
| Marketing and promotion |  | 929 |  | 834 |
| Data processing |  | 1,268 |  | 1,284 |
| FDIC assessment |  | 2,196 |  | 3,472 |
| ATM and debit card processing |  | 1,222 |  | 1,206 |
| FHLB advance prepayment penalty |  | 322 |  | --- |
| Bond and D\&O insurance |  | 909 |  | 1,512 |
| Losses on repossessed and foreclosed properties |  | 5,295 |  | 8,371 |
| Administration and disposition of problem assets |  | 4,665 |  | 7,230 |
| Other |  | 5,753 |  | 5,698 |
| Total noninterest expenses |  | 53,283 |  | 60,062 |
|  |  |  |  |  |
| Income before income tax |  | 16,907 |  | 5,829 |
| Income tax expense (benefit) |  | $(18,583)$ |  | --- |
| Net income |  | 35,490 |  | 5,829 |
| Dividends declared on preferred shares |  | --- |  | --- |
| Net income available to common shares | \$ | 35,490 | \$ | 5,829 |
|  |  |  |  |  |
| Basic earnings per common share | \$ | 1.31 | \$ | . 26 |
| Diluted earnings per common share | \$ | 1.31 | \$ | . 26 |
| Cash dividends per common share | \$ | --- | \$ | --- |

## MACATAWA BANK CORPORATION

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Years ended December 31, 2012 and 2011
(unaudited)

|  |
| :--- |
| (dollars in thousands) |
|  |
| Net income |
| Other comprehensive income (loss), net of tax: |
| Net change in unrealized gains on securities available for sale, net of tax of $\$ 339-2012$ and $\$ 198-2011$ |
| Less: reclassification adjustment for gain recognized in earnings, net of tax of $\$ 26-2012$ |
| $\quad$ Other comprehensive income (loss), net of tax |
| Comprehensive income |

See accompanying notes to consolidated financial statements.

## MACATAWA BANK CORPORATION

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

Years ended December 31, 2012 and 2011
(Dollars in thousands, except per share data)


See accompanying notes to consolidated financial statements.

## MACATAWA BANK CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Years ended December 31, 2012 and 2011
(Dollars in thousands)

| Cash flows from operating activities | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Net income | \$ | 35,490 | \$ | 5,829 |
| Adjustments to reconcile net income to net cash from operating activities: |  |  |  |  |
| Depreciation and amortization |  | 2,970 |  | 3,117 |
| Stock compensation expense |  | 9 |  | 66 |
| Provision for loan losses |  | $(7,100)$ |  | $(4,700)$ |
| Deferred income tax expense (benefit) |  | $(18,858)$ |  | --- |
| Origination of loans for sale |  | $(140,151)$ |  | $(84,470)$ |
| Proceeds from sales of loans originated for sale |  | 135,929 |  | 87,709 |
| Net gains on mortgage loans |  | $(2,882)$ |  | $(1,728)$ |
| Gain on sales of securities |  | (73) |  | --- |
| Write-down of other real estate |  | 5,236 |  | 9,879 |
| Net (gain) loss on sale of other real estate |  | 59 |  | $(1,515)$ |
| Loss on disposal of fixed assets |  | 89 |  | --- |
| FHLB advance prepayment penalty |  | 322 |  | --- |
| Decrease (increase) in accrued interest receivable and other assets |  | 2,149 |  | $(1,980)$ |
| Earnings in bank-owned life insurance |  | (847) |  | (943) |
| Increase in accrued expenses and other liabilities |  | 1,153 |  | 889 |
| Net cash from operating activities |  | 13,495 |  | 12,153 |
|  |  |  |  |  |
| Cash flows from investing activities |  |  |  |  |
| Loan originations and payments, net |  | 8,657 |  | 96,778 |
| Purchases of securities available for sale |  | $(115,248)$ |  | $(72,944)$ |
| Purchases of securities held to maturity |  | $(4,000)$ |  | (300) |
| Proceeds from: |  |  |  |  |
| Maturities and calls of securities available for sale |  | 40,042 |  | 27,495 |
| Sales of securities available for sale |  | 4,595 |  | --- |
| Principal paydowns on securities |  | 3,884 |  | 273 |
| Redemption of FHLB stock |  | --- |  | 696 |
| Sales of other real estate |  | 18,729 |  | 21,540 |
| Additions to premises and equipment |  | (707) |  | $(1,031)$ |
| Net cash from investing activities |  | $(44,048)$ |  | 72,507 |
|  |  |  |  |  |
| Cash flows from financing activities |  |  |  |  |
| Net increase (decrease) in in-market deposits |  | 70,972 |  | $(13,159)$ |
| Decrease in brokered deposits |  | --- |  | $(48,172)$ |
| Proceeds from other borrowed funds |  | --- |  | 10,000 |
| Repayments of other borrowed funds |  | $(57,103)$ |  | $(46,733)$ |
| Proceeds from issuance of subordinated note |  | --- |  | 1,000 |
| Proceeds from sale of common stock, net |  | --- |  | 19,319 |
| Net cash from financing activities |  | 13,869 |  | $(77,745)$ |
|  |  |  |  |  |
| Net change in cash and cash equivalents |  | $(16,684)$ |  | 6,915 |
|  |  |  |  |  |
| Beginning cash and cash equivalents |  | 243,042 |  | 236,127 |
| Ending cash and cash equivalents |  |  |  |  |
|  |  |  |  |  |

See accompanying notes to consolidated financial statements.

## MACATAWA BANK CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)

Years Ended December 31, 2012 and 2011
(Dollars in thousands)

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Supplemental cash flow information: |  |  |  |  |
| Interest paid | \$ | 8,473 | \$ | 13,364 |
| Income taxes paid (refunded) |  | 275 |  | --- |
|  |  |  |  |  |
| Supplemental noncash disclosures: |  |  |  |  |
| Transfers from loans to other real estate |  | 9,168 |  | 38,358 |
| Securities purchased not settled |  | 1,626 |  | --- |
| Conversion of subordinated note to 491,830 shares of common stock |  | --- |  | 1,003 |

See accompanying notes to consolidated financial statements.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations and Principles of Consolidation: The accompanying consolidated financial statements include the accounts of Macatawa Bank Corporation ("Macatawa" or the "Company") and its wholly-owned subsidiary, Macatawa Bank (the "Bank"). All significant intercompany accounts and transactions have been eliminated in consolidation.

Macatawa Bank is a Michigan chartered bank with depository accounts insured by the Federal Deposit Insurance Corporation. The Bank operates 26 full service branch offices providing a full range of commercial and consumer banking and trust services in Kent County, Ottawa County, and northern Allegan County, Michigan.

The Company owns all of the common securities of Macatawa Statutory Trust I and Macatawa Statutory Trust II. These are grantor trusts that issued trust preferred securities and are discussed in a separate note. Under generally accepted accounting principles, these trusts are not consolidated into the financial statements of the Company.

## Regulatory Developments:

Termination of Consent Order with Macatawa Bank and its Regulators
On February 22, 2010, the Bank entered into a Consent Order with the Federal Deposit Insurance Corporation ("FDIC") and the Michigan Office of Financial and Insurance Regulation ("OFIR"), the primary banking regulators of the Bank. The Bank agreed to the terms of the negotiated Consent Order without admitting or denying any charges of unsafe or unsound banking practices. The Consent Order imposed no fines or penalties on the Bank. As a result of the improvement in our financial condition and results of operations, our implementation of additional corporate governance practices and disciplined business and banking principles, and our compliance with the Consent Order, upon completion of the Bank's 2011 joint examination by the FDIC and OFIR, the FDIC and OFIR terminated the Consent Order effective March 2, 2012.

In connection with the termination of the Consent Order, the Bank reached an understanding with the regulators in the form of a memorandum of understanding ("MOU"), which maintains many of the controls and procedures put in place by the Bank in response to the Consent Order, including: maintenance of a Tier 1 Leverage Capital Ratio of at least $8 \%$, formulating and submitting a written plan of action on each asset classified as Substandard in the Report of Examination ("ROE"), charge-off of all assets classified as "Loss" in the ROE, submission of a written Profit Plan, Board review of the adequacy of the allowance for loan losses each quarter and the receipt of prior written consent of the FDIC and OFIR before the Bank declares or pays any dividends. We believe the Bank was in compliance in all material respects with all of the provisions of the MOU as of December 31, 2012.

## Termination of Written Agreement with Macatawa and its Regulator

The Company formally entered into a Written Agreement with the Federal Reserve Bank of Chicago ("FRB"). The Written Agreement became effective on July 29, 2010. Effective October 26, 2012, the FRB terminated the Written Agreement due to the improvement in the Company. In connection with the termination of the Written Agreement, the Board of Directors adopted a resolution requiring the Company to obtain written approval from the FRB before declaring or paying any dividends, increasing holding company debt, or redeeming any capital stock.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Use of Estimates: To prepare financial statements in conformity with accounting principles generally accepted in the United States of America, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ. The allowance for loan losses, valuation of deferred tax assets, loss contingencies, fair value of other real estate owned and fair values of financial instruments are particularly subject to change.

Concentration of Credit Risk: Loans are granted to, and deposits are obtained from, customers primarily in the western Michigan area as described above. Substantially all loans are secured by specific items of collateral, including residential real estate, commercial real estate, commercial assets and consumer assets. Commercial real estate loans are the largest concentration, comprising $47 \%$ of total loans. Commercial and industrial loans total $25 \%$, while residential real estate and consumer loans make up the remaining $28 \%$. Other financial instruments, which potentially subject the Company to concentrations of credit risk, include deposit accounts in other financial institutions.

Cash Flow Reporting: Cash and cash equivalents include cash on hand, demand deposits with other financial institutions and short-term securities (securities with maturities equal to or less than 90 days and federal funds sold). Cash flows are reported net for customer loan and deposit transactions, interest-bearing time deposits with other financial institutions and short-term borrowings with maturities of 90 days or less.

Securities: Securities are classified as held to maturity and carried at amortized cost when management has the positive intent and ability to hold them to maturity. Securities available for sale consist of those securities which might be sold prior to maturity due to changes in interest rates, prepayment risks, yield and availability of alternative investments, liquidity needs or other factors. Securities classified as available for sale are reported at their fair value and the related unrealized holding gain or loss is reported in other comprehensive income, net of tax.

Interest income includes amortization of purchase premium or discount. Premiums and discounts on securities are amortized on the level yield method without anticipating prepayments. Gains and losses on sales are based on the amortized cost of the security sold.

Management evaluates securities for other-than-temporary impairment ("OTTI") at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. Investment securities classified as available for sale or held-to-maturity are generally evaluated for OTTI under ASC Topic 320, Investments - Debt and Equity Instruments .

In determining OTTI, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time. Management has determined that no OTTI charges were necessary during 2012 and 2011.

Federal Home Loan Bank (FHLB) Stock: The Bank is a member of the FHLB system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment. Because this stock is viewed as a long term investment, impairment is based on ultimate recovery of par value. Management has determined that there is no impairment of FHLB stock. Both cash and stock dividends are reported as income.

Loans Held for Sale: Mortgage loans originated and intended for sale in the secondary market are carried at fair value, as determined by outstanding commitments from investors. As of December 31, 2012 and 2011, these loans had a net unrealized gain of $\$ 195,000$ and $\$ 21,000$, respectively, which are reflected in their carrying value. Changes in fair value of loans held for sale are included in net gains on mortgage loans. Loans are sold servicing released; therefore no mortgage servicing right assets are established.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Loans: Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal balance outstanding, net of unearned interest, deferred loan fees and costs and an allowance for loan losses.

Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income over the respective term of the loan using the level-yield method without anticipating prepayments.

Interest income on mortgage and commercial loans is discontinued at the time the loan is 90 days delinquent unless the loan is well-secured and in process of collection. Consumer loans are typically charged off no later than 120 days past due. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. Nonaccrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

All interest accrued but not received for loans placed on nonaccrual is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Allowance for Loan Losses: The allowance for loan losses is a valuation allowance for probable incurred credit losses, increased by the provision for loan losses and recoveries, and decreased by charge-offs of loans. Management believed the estimated allowance for loan losses to be adequate based on known and inherent risks in the portfolio, past loan loss experience, information about specific borrower situations and estimated collateral values, economic conditions and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired. The general component covers non-classified loans and is based on historical loss experience adjusted for current qualitative environmental factors. The Company maintains a loss migration analysis that tracks loan losses and recoveries based on loan class as well as the loan risk grade assignment for commercial loans. At December 31, 2012, an 18 month (six quarter) annualized historical loss experience was used for commercial loans and a 12 month (four quarter) historical loss experience period was applied to residential mortgage and consumer loan portfolios. These historical loss percentages are adjusted (both upwards and downwards) for certain qualitative environmental factors, including economic trends, credit quality trends, valuation trends, concentration risk, quality of loan review, changes in personnel, external factors and other considerations.

A loan is impaired when, based on current information and events, it is believed to be probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans for which the terms have been modified and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings and classified as impaired.

Commercial and commercial real estate loans with relationship balances exceeding \$500,000 and an internal risk grading of 6 or worse are evaluated for impairment. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing interest rate or at the fair value of collateral, less estimated costs to sell, if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans are collectively evaluated for impairment and, accordingly, they are not separately identified for impairment disclosures.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Troubled debt restructurings are also considered impaired with impairment generally measured at the present value of estimated future cash flows using the loan's effective rate at inception or using the fair value of collateral, less estimated costs to sell, if repayment is expected solely from the collateral.

Transfers of Financial Assets: Transfers of financial assets are accounted for as sales, when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Company, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Foreclosed Assets: Assets acquired through or instead of loan foreclosure, primarily other real estate owned, are initially recorded at fair value less estimated costs to sell when acquired, establishing a new cost basis. If fair value declines, a valuation allowance is recorded through expense. Costs after acquisition are expensed unless they add value to the property.

Premises and Equipment: Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Buildings and related components are depreciated using the straight-line method with useful lives ranging from 5 to 40 years. Furniture, fixtures and equipment are depreciated using the straight-line method with useful lives ranging from 3 to 15 years. Maintenance, repairs and minor alterations are charged to current operations as expenditures occur and major improvements are capitalized.

Bank-Owned Life Insurance (BOLI): The Bank has purchased life insurance policies on certain officers. Bank-owned life insurance is recorded at its currently realizable cash surrender value. Changes in cash surrender value are recorded in other income.

Goodwill and Acquired Intangible Assets: Goodwill resulting from business combinations represents the excess of the purchase price over the fair value of the net assets of businesses acquired. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but tested for impairment at least annually. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. The Company had no goodwill at December 31, 2012 and 2011.

Acquired intangible assets consist of core deposit and customer relationship intangible assets arising from acquisitions. They are initially measured at fair value and then are amortized on an accelerated method over their estimated useful lives, which range from ten to sixteen years. The Company had a core deposit intangible asset with a balance of $\$ 64,000$ at December 31,2011 which was fully amortized at December 31, 2012.

Long-term Assets: Premises and equipment and other long-term assets are reviewed for impairment when events indicate their carrying amount may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value.

Loan Commitments and Related Financial Instruments: Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

Mortgage Banking Derivatives: Commitments to fund mortgage loans (interest rate locks) to be sold into the secondary market and forward commitments for the future delivery of these mortgage loans are accounted for as derivatives not qualifying for hedge accounting. Fair values of these mortgage derivatives are estimated based on changes in mortgage interest rates from the date the interest on the loan is locked. At times, the Company enters into forward commitments for the future delivery of mortgage loans when interest rate locks are entered into, in order to hedge the change in interest rates resulting from its commitments to fund the loans. During 2012 and 2011, the majority of the Company's mortgage sales used best efforts agreements.

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Changes in the fair values of these interest rate lock and forward commitment derivatives are included in net gains on mortgage loans. The net fair value of mortgage banking derivatives was approximately $\$ 15,000$ and $\$ 69,000$ at December 31, 2012 and 2011.

Income Taxes: Income tax expense is the sum of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax consequences of temporary differences between the carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

The Company recognizes a tax position as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

The Company recognizes interest and/or penalties related to income tax matters in income tax expense.

Earnings Per Common Share: Basic earnings per common share is net income divided by the weighted average number of common shares outstanding during the period. All outstanding unvested restricted stock awards that contain rights to nonforfeitable dividends are considered participating securities for this calculation. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable under stock options and the conversion of the Company's convertible preferred stock.

Comprehensive Income (Loss): Comprehensive income (loss) consists of net income and other comprehensive income (loss). Other comprehensive income (loss) includes unrealized gains and losses on securities available for sale.

Loss Contingencies: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated.

Restrictions on Cash: Cash on hand or on deposit with the Federal Reserve Bank of $\$ 4,534,000$ and $\$ 3,543,000$ at December 31,2012 and 2011, respectively, was required to meet regulatory reserve and clearing requirements.

Stock Splits and Dividends: Stock dividends in excess of $20 \%$ are reported by transferring the par value of the stock issued from retained earnings to common stock. Stock dividends for $20 \%$ or less are reported by transferring the fair value, as of the ex-dividend date, of the stock issued from retained earnings to common stock and additional paid-in capital. Fractional share amounts are paid in cash with a reduction in retained earnings. All share and per share amounts are retroactively adjusted for stock splits and dividends.

Dividend Restriction: Banking regulations and the Bank's MOU with its regulators require maintaining certain capital levels and impose limitations on dividends paid by the Bank to the Company and by the Company to shareholders. This is discussed further in this Note 1 under "Regulatory Developments" above and elsewhere in the Notes to the Consolidated Financial Statements. The Company is also restricted from paying dividends on common or preferred shares as long as the Company has deferred interest payments on its pooled trust preferred securities. This is discussed further in Note 9.

Fair Values of Financial Instruments: Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed separately. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates. The fair value estimates of existing on-and off-balance sheet financial instruments do not include the value of anticipated future business or the values of assets and liabilities not considered financial instruments.

MACATAWA BANK CORPORATION<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>December 31, 2012 and 2011

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Segment Reporting: The Company, through the branch network of the Bank, provides a broad range of financial services to individuals and companies in western Michigan. These services include demand, time and savings deposits; lending; ATM and debit card processing; cash management; and trust and brokerage services. While the Company's management team monitors the revenue streams of the various Company products and services, operations are managed and financial performance is evaluated on a Company-wide basis. Accordingly, all of the Company's banking operations are considered by management to be aggregated in one operating segment - commercial banking.

Reclassifications: Some items in the prior year financial statements were reclassified to conform to the current presentation.

## Adoption of New Accounting Standards

The FASB has issued ASU 2011-05, Comprehensive Income (Topic 220): Presentation of Comprehensive Income. This ASU amends accounting standards to allow an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in shareholders' equity. The amendments in the ASU do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. ASU 2011-05 should be applied retrospectively effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. We early adopted this standard with our 2011 annual financial statement by adding a statement of comprehensive income.

The FASB has issued ASU 2011-03, Transfers and Servicing (Topic 860): Reconsideration of Effective Control for Repurchase Agreements. The ASU is intended to improve financial reporting of repurchase agreements ("repos") and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. In a typical repo transaction, an entity transfers financial assets to a counterparty in exchange for cash with an agreement for the counterparty to return the same or equivalent financial assets for a fixed price in the future. Codification Topic 860, Transfers and Servicing, prescribes when an entity may or may not recognize a sale upon the transfer of financial assets subject to repo agreements. That determination is based, in part, on whether the entity has maintained effective control over the transferred financial assets. The amendments to the Codification in this ASU are intended to improve the accounting for these transactions by removing from the assessment of effective control the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets. The guidance in the ASU is effective for the first interim or annual period beginning on or after December 15,2011 . The guidance should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Adoption of this ASU did not have any effect as the Company does not currently hold any such repurchase agreements.

The FASB has issued ASU 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. This ASU represents the converged guidance of the FASB and the IASB (the Boards) on fair value measurement. The collective efforts of the Boards and their staffs, reflected in ASU 2011-04, have resulted in common requirements for measuring fair value and for disclosing information about fair value measurements, including a consistent meaning of the term "fair value." The Boards have concluded the common requirements will result in greater comparability of fair value measurements presented and disclosed in financial statements prepared in accordance with U.S. GAAP and IFRSs. The amendments to the Codification in this ASU are to be applied prospectively. For public entities, the amendments are effective during interim and annual periods beginning after December 15, 2011. Disclosure of the fair value levels of our financial assets and financial liabilities was added to Note 5 upon adoption of this standard in the first quarter of 2012.

## MACATAWA BANK CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2012 and 2011

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Newly Issued Not Yet Effective Standards:
 Income. This ASU is intended to improve the reporting of reclassifications out of accumulated other comprehensive income. The ASU requires an entity to report, either on the face of the statement where net income is presented or in the notes to the financial statements, the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income if the amount being reclassified is required under U.S. GAAP to be reclassified in their entirety to net income. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety to net income in the same reporting period, an entity is required to cross-reference other disclosures required under U.S. GAAP that provide additional detail about those amounts. The amendments in this ASU apply to all entities that issue financial statements that are presented in conformity with U.S. GAAP and that report items of other comprehensive income. For public entities, the amendments in this ASU are effective prospectively for reporting periods beginning after December 15, 2012. The impact of adoption of this ASU by the Company is not expected to be material.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 2 - SECURITIES

The amortized cost and fair value of securities at year-end were as follows (dollars in thousands):

|  | Amortized Cost |  | Gross <br> Unrealized Gains |  | Gross Unrealized Losses |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2012 |  |  |  |  |  |  |  |  |
| Available for Sale |  |  |  |  |  |  |  |  |
| U.S. Treasury and federal agency securities | \$ | 42,245 | \$ | 340 | \$ | (21) | \$ | 42,564 |
| U.S. Agency MBS and CMOs |  | 23,495 |  | 272 |  | (6) |  | 23,761 |
| Tax-exempt state and municipal bonds |  | 20,598 |  | 244 |  | (49) |  | 20,793 |
| Taxable state and municipal bonds |  | 26,726 |  | 619 |  | (49) |  | 27,296 |
| Corporate bonds |  | 7,456 |  | 77 |  | (7) |  | 7,526 |
| Other equity securities |  | 1,500 |  | 57 |  | --- |  | 1,557 |
|  |  |  |  |  |  |  |  |  |
|  | \$ | 122,020 | \$ | 1,609 | \$ | (132) | \$ | 123,497 |
| Held to Maturity |  |  |  |  |  |  |  |  |
| State and municipal bonds | \$ | 4,300 | \$ | 1 | \$ | --- | \$ | 4,301 |
|  |  |  |  |  |  |  |  |  |
| December 31, 2011 |  |  |  |  |  |  |  |  |
| Available for Sale |  |  |  |  |  |  |  |  |
| U.S. Treasury and federal agency securities | \$ | 27,408 | \$ | 205 | \$ | --- | \$ | 27,613 |
| U.S. Agency MBS and CMOs |  | 3,853 |  | 33 |  | --- |  | 3,886 |
| Tax-exempt state and municipal bonds |  | 4,292 |  | 116 |  | --- |  | 4,408 |
| Taxable state and municipal bonds |  | 16,531 |  | 239 |  | (54) |  | 16,716 |
| Corporate bonds |  | 1,081 |  | 1 |  | (1) |  | 1,081 |
| Other equity securities |  | 1,000 |  | 42 |  | --- |  | 1,042 |
|  |  |  |  |  |  |  |  |  |
|  | \$ | 54,165 | \$ | 636 | \$ | (55) | \$ | 54,746 |
| Held to Maturity |  |  |  |  |  |  |  |  |
| State and municipal bonds | \$ | 300 | \$ | -- | \$ | -- | \$ | $\stackrel{300}{ }$ |

Securities with unrealized losses at year-end 2012, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are as follows (dollars in thousands):

|  | Less than 12 Months |  |  |  | 12 Months or More |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | Unrealized Loss |  | Fair <br> Value |  | Unrealized Loss |  | Fair <br> Value |  | Unrealized Loss |  |
| December 31, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury and federal agency securities | \$ | 10,977 | \$ | (21) | \$ | --- | \$ | --- | \$ | 10,977 | \$ | (21) |
| U.S. Agency MBS and CMOs |  | 3,373 |  | (6) |  | --- |  | --- |  | 3,373 |  | (6) |
| Tax-exempt state and municipal bonds |  | 4,613 |  | (49) |  | --- |  | --- |  | 4,613 |  | (49) |
| Taxable state and municipal bonds |  | 4,661 |  | (49) |  | --- |  | --- |  | 4,661 |  | (49) |
| Corporate bonds |  | 3,945 |  | (7) |  | --- |  | --- |  | 3,945 |  | (7) |
| Other equity securities |  | --- |  | --- |  | --- |  | --- |  | --- |  | --- |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total temporarily impaired | \$ | 27,569 | \$ | (132) | \$ | --- | \$ | --- | \$ | 27,569 | \$ | (132) |

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2012 and 2011

## NOTE 2 - SECURITIES (Continued)

Securities with unrealized losses at year-end 2011, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are as follows (dollars in thousands):

|  | Less than 12 Months |  |  |  | 12 Months or More |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | Unrealized Loss |  | Fair <br> Value |  | Unrealized Loss |  | Fair <br> Value |  | Unrealized Loss |  |
| December 31, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury and federal agency securities | \$ | --- | \$ | --- | \$ | --- | \$ | --- | \$ | --- | \$ | --- |
| U.S. Agency MBS and CMOs |  | --- |  | --- |  | --- |  | --- |  | --- |  | --- |
| Tax-exempt state and municipal bonds |  | --- |  | --- |  | --- |  | --- |  | --- |  | --- |
| Taxable state and municipal bonds |  | 6,196 |  | (54) |  | --- |  | --- |  | 6,196 |  | (54) |
| Corporate bonds |  | 539 |  | (1) |  | --- |  | --- |  | 539 |  | (1) |
| Other equity securities |  | --- |  | --- |  | --- |  | --- |  | --- |  | --- |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total temporarily impaired | \$ | 6,735 | \$ | (55) | \$ | --- | \$ | --- | \$ | 6,735 | \$ | (55) |

Management evaluates securities for other-than-temporary impairment ("OTTI") at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. Management determined that no OTTI charges were necessary during 2012 and 2011.

Contractual maturities of debt securities at December 31, 2012 were as follows (dollars in thousands):

|  | Held-to-Maturity Securities |  |  |  | Available-for-Sale Securities |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Fair <br> Value |  | Amortized Cost |  | Fair <br> Value |  |
| Due in one year or less | \$ | 4,000 | \$ | 4,001 | \$ | 302 | \$ | 301 |
| Due from one to five years |  | --- |  | --- |  | 48,619 |  | 49,503 |
| Due from five to ten years |  | --- |  | --- |  | 37,128 |  | 37,376 |
| Due after ten years |  | 300 |  | 300 |  | 34,471 |  | 34,760 |
|  |  |  |  |  |  |  |  |  |
|  | \$ | 4,300 | \$ | 4,301 | \$ | 120,520 | \$ | 121,940 |

Proceeds from the sale of available for sale securities were $\$ 4.6$ million, resulting in gross gains of $\$ 73,000$ for the year ended December 31,2012 . There were no sales of securities in 2011.

At December 31, 2012 and 2011, securities with a carrying value of approximately $\$ 7.4$ million and $\$ 2.0$ million, respectively, were pledged as security for public deposits, letters of credit and for other purposes required or permitted by law.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2012 and 2011

## NOTE 3 - LOANS

Year-end portfolio loans were as follows (dollars in thousands):

|  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 264,690 | \$ | 227,051 |
| Commercial real estate: |  |  |  |  |
| Residential developed |  | 26,090 |  | 33,829 |
| Unsecured to residential developers |  | 557 |  | 5,937 |
| Vacant and unimproved |  | 56,525 |  | 66,046 |
| Commercial development |  | 1,799 |  | 4,586 |
| Residential improved |  | 75,813 |  | 82,337 |
| Commercial improved |  | 255,738 |  | 304,070 |
| Manufacturing and industrial |  | 81,447 |  | 71,462 |
| Total commercial real estate |  | 497,969 |  | 568,267 |
|  |  |  |  |  |
| Consumer: |  |  |  |  |
| Residential mortgage |  | 182,625 |  | 156,891 |
| Unsecured |  | 1,683 |  | 1,952 |
| Home equity |  | 92,764 |  | 101,074 |
| Other secured |  | 12,617 |  | 15,740 |
| Total consumer |  |  |  |  |
|  |  |  |  |  |
| Total loans |  | 1,052,348 |  | 1,070,975 |
| Allowance for loan losses |  | $(23,739)$ |  | $(31,641)$ |
|  |  |  |  |  |
|  | \$ | $\underline{\text { 1,028,609 }}$ | \$ | 1,039,334 |

The following tables present the activity in the allowance for loan losses by portfolio segment for the years ended December 31, 2012 and 2011 (dollars in thousands):

| December 31, 2012: | Commercial and Industrial |  | Commercial Real Estate |  | Consumer |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 6,313 | \$ | 20,475 | \$ | 4,821 | \$ | 32 | \$ | 31,641 |
| Charge-offs |  | $(1,245)$ |  | $(3,206)$ |  | $(3,045)$ |  | --- |  | $(7,496)$ |
| Recoveries |  | 547 |  | 5,840 |  | 307 |  | --- |  | 6,694 |
| Provision for loan losses |  | 844 |  | $(9,652)$ |  | 1,704 |  | 4 |  | $(7,100)$ |
| Ending balance | \$ | 6,459 | \$ | 13,457 | \$ | 3,787 | \$ | 36 | \$ | $\underline{\text { 23,739 }}$ |
| December 31, 2011: |  | ercial <br> d <br> strial | Commercial Real Estate |  | Consumer |  | Unallocated |  | Total |  |
| Beginning balance | \$ | 7,012 | \$ | 34,973 | \$ | 5,415 | \$ | 26 | \$ | 47,426 |
| Charge-offs |  | $(2,935)$ |  | $(10,981)$ |  | $(2,535)$ |  | --- |  | $(16,451)$ |
| Recoveries |  | 1,727 |  | 3,343 |  | 296 |  | --- |  | 5,366 |
| Provision for loan losses |  | 509 |  | $(6,860)$ |  | 1,645 |  | 6 |  | $(4,700)$ |
| Ending balance | \$ | 6,313 | \$ | 20,475 | \$ | 4,821 | \$ | 32 | \$ | 31,641 |

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2012 and 2011

## NOTE 3 - LOANS (Continued)

The following tables present the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2012 and 2011 (dollars in thousands):

| December 31, 2012 | Commercial and Industrial |  | Commercial Real Estate |  | Consumer |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |
| Ending allowance attributable to loans: |  |  |  |  |  |  |  |  |  |  |
| Individually reviewed for impairment | \$ | 2,920 | \$ | 2,418 | \$ | 716 | \$ | --- | \$ | 6,054 |
| Collectively evaluated for impairment |  | 3,539 |  | 11,039 |  | 3,071 |  | 36 |  | 17,685 |
| Total ending allowance balance | \$ | 6,459 | \$ | $\underline{13,457}$ | \$ | 3,787 | \$ | 36 | \$ | $\underline{ }$ 23,739 |
|  |  |  |  |  |  |  |  |  |  |  |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Individually reviewed for impairment | \$ | 14,390 | \$ | 54,831 | \$ | 14,086 | \$ | --- | \$ | 83,307 |
| Collectively evaluated for impairment |  | 250,300 |  | 443,138 |  | 275,603 |  | --- |  | 969,041 |
| Total ending loans balance | \$ | 264,690 | \$ | 497,969 | \$ | 289,689 | \$ | --- | \$ | 1,052,348 |
| December 31, 2011 |  | mercial <br> and <br> dustrial |  | mmercial <br> al Estate |  | nsumer |  |  |  | Total |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |
| Individually reviewed for impairment | \$ | 3,478 | \$ | 4,367 | \$ | 1,752 | \$ | --- | \$ | 9,597 |
| Collectively evaluated for impairment |  | 2,835 |  | 16,108 |  | 3,069 |  | 32 |  | 22,044 |
| Total ending allowance balance | \$ | 6,313 | \$ | 20,475 | \$ | 4,821 | \$ | 32 | \$ | 31,641 |
|  |  |  |  |  |  |  |  |  |  |  |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Individually reviewed for impairment | \$ | 17,331 | \$ | 52,195 | \$ | 15,085 | \$ | --- | \$ | 84,611 |
| Collectively evaluated for impairment |  | 209,720 |  | 516,072 |  | 260,572 |  | --- |  | 986,364 |
| Total ending loans balance | \$ | $\underline{227,051}$ | \$ | 568,267 | \$ | $\underline{\text { 275,657 }}$ | \$ | --- | \$ | $\underline{\text { 1,070,975 }}$ |

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 3 - LOANS (Continued)

The following table presents loans individually evaluated for impairment by class of loans as of December 31, 2012 (dollars in thousands):

|  | Unpaid Principal Balance |  | Recorded <br> Investment |  | Allowance Allocated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded: |  |  |  |  |  |  |
| Commercial and industrial | \$ | 2,515 | \$ | 2,512 | \$ | --- |
| Commercial real estate: |  |  |  |  |  |  |
| Residential developed |  | 7,136 |  | 6,283 |  | --- |
| Unsecured to residential developers |  | --- |  | --- |  | --- |
| Vacant and unimproved |  | 2,321 |  | 2,136 |  | --- |
| Commercial development |  | 213 |  | 213 |  | --- |
| Residential improved |  | 3,293 |  | 3,019 |  | --- |
| Commercial improved |  | 7,268 |  | 6,127 |  | --- |
| Manufacturing and industrial |  | 3,686 |  | 3,686 |  | --- |
|  |  | 23,917 |  | 21,464 |  | --- |
| Consumer: |  |  |  |  |  |  |
| Residential mortgage |  | 4,614 |  | 3,062 |  | --- |
| Unsecured |  | --- |  | --- |  | --- |
| Home equity |  | --- |  | --- |  | --- |
| Other secured |  | --- |  | --- |  | --- |
|  |  | 4,614 |  | 3,062 |  | --- |
|  | \$ | 31,046 | \$ | 27,038 | \$ | --- |
| With an allowance recorded: |  |  |  |  |  |  |
| Commercial and industrial | \$ | 11,878 | \$ | 11,878 | \$ | 2,920 |
|  |  |  |  |  |  |  |
| Commercial real estate: |  |  |  |  |  |  |
| Residential developed |  | 1,524 |  | 1,524 |  | 337 |
| Unsecured to residential developers |  | --- |  | --- |  | --- |
| Vacant and unimproved |  | 1,688 |  | 1,688 |  | 34 |
| Commercial development |  | --- |  | --- |  | --- |
| Residential improved |  | 10,063 |  | 10,063 |  | 842 |
| Commercial improved |  | 15,386 |  | 15,386 |  | 1,071 |
| Manufacturing and industrial |  | 4,706 |  | 4,706 |  | 134 |
|  |  | 33,367 |  | 33,367 |  | 2,418 |
| Consumer: |  |  |  |  |  |  |
| Residential mortgage |  | 10,220 |  | 10,220 |  | 664 |
| Unsecured |  | --- |  | --- |  | --- |
| Home equity |  | 804 |  | 804 |  | 52 |
| Other secured |  | --- |  | --- |  | --- |
|  |  | 11,024 |  | 11,024 |  | 716 |
|  | \$ | 56,269 | \$ | 56,269 | \$ | 6,054 |
|  |  |  |  |  |  |  |
| Total | \$ | 87,315 | \$ | 83,307 | \$ | 6,054 |

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2012 and 2011

## NOTE 3 - LOANS (Continued)

The following table presents loans individually evaluated for impairment by class of loans as of December 31, 2011 (dollars in thousands):

|  | Unpaid <br> Principal <br> Balance |  | Recorded <br> Investment |  | Allowance Allocated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded: |  |  |  |  |  |  |
| Commercial and industrial | \$ | 3,485 | \$ | 3,485 | \$ | --- |
| Commercial real estate: |  |  |  |  |  |  |
| Residential developed |  | 6,432 |  | 2,021 |  | --- |
| Unsecured to residential developers |  | --- |  | --- |  | --- |
| Vacant and unimproved |  | 5,226 |  | 4,265 |  | --- |
| Commercial development |  | --- |  | --- |  | --- |
| Residential improved |  | 1,943 |  | 1,858 |  | --- |
| Commercial improved |  | 5,428 |  | 5,162 |  | --- |
| Manufacturing and industrial |  | 3,997 |  | 3,997 |  | --- |
|  |  | 23,026 |  | 17,303 |  | --- |
| Consumer: |  |  |  |  |  |  |
| Residential mortgage |  | --- |  | --- |  | --- |
| Unsecured |  | --- |  | --- |  | --- |
| Home equity |  | 200 |  | 200 |  | --- |
| Other secured |  | --- |  | --- |  | --- |
|  |  | 200 |  | 200 |  | --- |
|  | \$ | 26,711 | \$ | 20,988 | \$ | --- |
|  |  |  |  |  |  |  |
| With an allowance recorded: |  |  |  |  |  |  |
| Commercial and industrial | \$ | 17,052 | \$ | 13,846 | \$ | 3,478 |
|  |  |  |  |  |  |  |
| Commercial real estate: |  |  |  |  |  |  |
| Residential developed |  | 4,941 |  | 4,941 |  | 1,960 |
| Unsecured to residential developers |  | --- |  | --- |  | --- |
| Vacant and unimproved |  | 3,378 |  | 2,462 |  | 154 |
| Commercial development |  | 220 |  | 220 |  | 17 |
| Residential improved |  | 12,312 |  | 11,809 |  | 1,176 |
| Commercial improved |  | 10,590 |  | 10,555 |  | 844 |
| Manufacturing and industrial |  | 4,905 |  | 4,905 |  | 216 |
|  |  | 36,346 |  | 34,892 |  | 4,367 |
| Consumer: |  |  |  |  |  |  |
| Residential mortgage |  | 14,235 |  | 14,114 |  | 1,713 |
| Unsecured |  | --- |  | --- |  | --- |
| Home equity |  | 771 |  | 771 |  | 39 |
| Other secured |  | --- |  | --- |  | --- |
|  |  | 15,006 |  | 14,885 |  | 1,752 |
|  | \$ | 68,404 | \$ | 63,623 | \$ | 9,597 |
| Total | \$ | 95,115 | \$ | 84,611 | \$ | 9,597 |

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## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 3 - LOANS (Continued)

The following table presents information regarding average balances of impaired loans and interest recognized on impaired loans for the years ended December 31, 2012 and 2011 (dollars in thousands):

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Average of impaired loans during the period: |  |  |  |  |
| Commercial and industrial | \$ | 14,928 | \$ | 7,622 |
|  |  |  |  |  |
| Commercial real estate: |  |  |  |  |
| Residential developed |  | 8,162 |  | 12,509 |
| Unsecured to residential developers |  | --- |  | 559 |
| Vacant and unimproved |  | 3,851 |  | 5,710 |
| Commercial development |  | 216 |  | 407 |
| Residential improved |  | 13,192 |  | 9,721 |
| Commercial improved |  | 17,975 |  | 18,195 |
| Manufacturing and industrial |  | 9,125 |  | 7,335 |
|  |  |  |  |  |
| Consumer |  | 15,857 |  | 12,433 |
|  |  |  |  |  |
| Interest income recognized during impairment: |  |  |  |  |
| Commercial and industrial |  | 1,291 |  | 464 |
| Commercial real estate |  | 2,736 |  | 2,039 |
| Consumer |  | 538 |  | 413 |
|  |  |  |  |  |
| Cash-basis interest income recognized |  |  |  |  |
| Commercial and industrial |  | 1,295 |  | 536 |
| Commercial real estate |  | 2,740 |  | 1,997 |
| Consumer |  | 550 |  | 406 |

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 3 - LOANS (Continued)

The following table presents the recorded investment of loans in nonaccrual and loans past due over 90 days still on accrual by class of loans as of December 31, 2012 and 2011:

|  | December 31, 2012 |  |  |  | December 31, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nonaccrual |  | Over 90 days <br> Accruing |  | Nonaccrual |  | Over 90 days <br> Accruing |  |
| Commercial and industrial | \$ | 7,657 | \$ | --- | \$ | 9,270 | \$ | 290 |
| Commercial real estate: |  |  |  |  |  |  |  |  |
| Residential developed |  | 3,024 |  | --- |  | 3,577 |  | 126 |
| Unsecured to residential developers |  | --- |  | --- |  | --- |  | --- |
| Vacant and unimproved |  | 706 |  | --- |  | 3,715 |  | --- |
| Commercial development |  | 2 |  | 196 |  | 49 |  | --- |
| Residential improved |  | 1,159 |  | --- |  | 5,144 |  | 286 |
| Commercial improved |  | 1,521 |  | 422 |  | 2,654 |  | 1,255 |
| Manufacturing and industrial |  | 225 |  | --- |  | 134 |  | --- |
|  |  | 6,637 |  | 618 |  | 15,273 |  | 1,667 |
| Consumer: |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 447 |  | --- |  | 1,777 |  | 111 |
| Unsecured |  | 19 |  | --- |  | 22 |  | --- |
| Home equity |  | 625 |  | --- |  | 534 |  | --- |
| Other secured |  | --- |  | --- |  | --- |  | 2 |
|  |  | 1,091 |  | --- |  | 2,333 |  | 113 |
|  |  |  |  |  |  |  |  |  |
| Total | \$ | 15,385 | \$ | 618 | \$ | 26,876 | \$ | 2,070 |

Nonaccrual loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 3 - LOANS (Continued)

The following table presents the aging of the recorded investment in past due loans as of December 31, 2012 by class of loans (dollars in thousands):

|  | $\begin{aligned} & 30-90 \\ & \text { Days } \\ & \hline \end{aligned}$ |  | Greater <br> Than 90 Days |  | Total <br> Past Due |  | Loans Not Past Due |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 395 | \$ | 219 | \$ | 614 | \$ | 264,076 | \$ | 264,690 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Residential developed |  | --- |  | 35 |  | 35 |  | 26,055 |  | 26,090 |
| Unsecured to residential developers |  | --- |  | --- |  | --- |  | 557 |  | 557 |
| Vacant and unimproved |  | 17 |  | 652 |  | 669 |  | 55,856 |  | 56,525 |
| Commercial development |  | --- |  | 199 |  | 199 |  | 1,600 |  | 1,799 |
| Residential improved |  | 520 |  | 192 |  | 712 |  | 75,101 |  | 75,813 |
| Commercial improved |  | 2,502 |  | 1,436 |  | 3,938 |  | 251,800 |  | 255,738 |
| Manufacturing and industrial |  | 200 |  | 25 |  | 225 |  | 81,222 |  | 81,447 |
|  |  | 3,239 |  | 2,539 |  | 5,778 |  | 492,191 |  | 497,969 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 647 |  | 110 |  | 757 |  | 181,868 |  | 182,625 |
| Unsecured |  | --- |  | --- |  | --- |  | 1,683 |  | 1,683 |
| Home equity |  | 415 |  | 264 |  | 679 |  | 92,085 |  | 92,764 |
| Other secured |  | 59 |  | --- |  | 59 |  | 12,558 |  | 12,617 |
|  |  | 1,121 |  | 374 |  | 1,495 |  | 288,194 |  | 289,689 |
| Total | \$ | 4,755 | \$ | 3,132 | \$ | 7,887 | \$ | 1,044,461 | \$ | 1,052,348 |

The following table presents the aging of the recorded investment in past due loans as of December 31, 2011 by class of loans (dollars in thousands):

|  | $\begin{aligned} & 30-90 \\ & \text { Days } \end{aligned}$ |  | Greater Than 90 Days |  | Total Past Due |  | Loans Not Past Due |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 218 | \$ | 1,230 | \$ | 1,448 | \$ | 225,603 | \$ | 227,051 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Residential developed |  | 472 |  | 613 |  | 1,085 |  | 32,744 |  | 33,829 |
| Unsecured to residential developers |  | --- |  | --- |  | --- |  | 5,937 |  | 5,937 |
| Vacant and unimproved |  | 442 |  | 388 |  | 830 |  | 65,216 |  | 66,046 |
| Commercial development |  | --- |  | 49 |  | 49 |  | 4,537 |  | 4,586 |
| Residential improved |  | 549 |  | 1,343 |  | 1,892 |  | 80,445 |  | 82,337 |
| Commercial improved |  | 1,355 |  | 3,266 |  | 4,621 |  | 299,449 |  | 304,070 |
| Manufacturing and industrial |  | --- |  | 134 |  | 134 |  | 71,328 |  | 71,462 |
|  |  | 2,818 |  | 5,793 |  | 8,611 |  | 559,656 |  | 568,267 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 313 |  | 1,517 |  | 1,830 |  | 155,061 |  | 156,891 |
| Unsecured |  | 35 |  | --- |  | 35 |  | 1,917 |  | 1,952 |
| Home equity |  | 663 |  | 498 |  | 1,161 |  | 99,913 |  | 101,074 |
| Other secured |  | 51 |  | 2 |  | 53 |  | 15,687 |  | 15,740 |
|  |  | 1,062 |  | 2,017 |  | 3,079 |  | 272,578 |  | 275,657 |
| Total | \$ | $\underline{4,098}$ | \$ | $\underline{9,040}$ | \$ | 13,138 | \$ | 1,057,837 | \$ | 1,070,975 |

## NOTE 3 - LOANS (Continued)

The Company had allocated $\$ 6,005,000$ and $\$ 6,905,000$ of specific reserves to customers whose loan terms have been modified in troubled debt restructurings ("TDRs") as of December 31, 2012 and 2011, respectively. These loans involved the restructuring of terms to allow customers to mitigate the risk of foreclosure by meeting a lower loan payment requirement based upon their current cash flow. These may also include loans that renewed at existing contractual rates, but below market rates for comparable credit. The Company has been active at utilizing these programs and working with its customers to reduce the risk of foreclosure. For commercial loans, these modifications typically include an interest only period and, in some cases, a lowering of the interest rate on the loan. In some cases, the modification will include separating the note into two notes with the first note structured to be supported by current cash flows and collateral, and the second note made for the remaining unsecured debt. The second note is charged off immediately and collected only after the first note is paid in full. This modification type is commonly referred to as an A-B note structure. For consumer mortgage loans, the restructuring typically includes a lowering of the interest rate to provide payment and cash flow relief. For each restructuring, a comprehensive credit underwriting analysis of the borrower's financial condition and prospects of repayment under the revised terms is performed to assess whether the structure can be successful and that cash flows will be sufficient to support the restructured debt. An analysis is also performed to determine whether the restructured loan should be on accrual status. Generally if the loan is on accrual at the time of restructure, it will remain on accrual after the restructuring. In some cases, a nonaccrual loan may be placed on accrual at restructuring if the loan's actual payment history demonstrates it would have cash flowed under the restructured terms. After six consecutive payments under the restructured terms, a nonaccrual restructured loan is reviewed for possible upgrade to accruing status.

Typically, once a loan is identified as a TDR, it will retain that designation until it is paid off, since the restructured loans generally are not at market rates at the time of restructuring. An exception to this would be a loan that is modified under an A-B note structure. If the remaining "A" note is at a market rate at the time of restructuring (taking into account the borrower's credit risk and prevailing market conditions), the loan can be removed from TDR designation in a subsequent calendar year after six months of performance in accordance with the new terms. The market rate relative to the borrower's credit risk is determined through analysis of market pricing information gathered from peers and use of a loan pricing model. The general objective of the model is to achieve a consistent return on equity from one credit to the next, taking into consideration their differences in credit risk. In the model, credits with higher risk receive a higher potential loss allocation, and therefore require a higher interest rate to achieve the target return on equity. In general, when a loan is removed from TDR status it would no longer be considered impaired. As a result, allowance allocations for loans removed from TDR status would be based on the historical based allocation for the applicable loan grade and loan class. During 2012 and 2011, no loans were removed from TDR status. Given the nature of the TDRs outstanding at December 31, 2012, management believes that it is unlikely that any such loans will be removed from TDR status in 2013.

As with other impaired loans, an allowance for loan loss is estimated for each TDR based on the most likely source of repayment for each loan. For impaired commercial real estate loans that are collateral dependent, the allowance is computed based on the fair value of the underlying collateral. For impaired commercial loans where repayment is expected from cash flows from business operations, the allowance is computed based on a discounted cash flow computation. Certain groups of TDRs, such as residential mortgages, have common characteristics and for them the allowance is computed based on a discounted cash flow computation on the change in weighted rate for the pool. The allowance allocations for commercial TDRs where we have reduced the contractual interest rate are computed by measuring cash flows using the new payment terms discounted at the original contractual rate.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2012 and 2011

## NOTE 3 - LOANS (Continued)

The following table presents information regarding troubled debt restructurings as of December 31, 2012 and 2011 (dollars in thousands):

|  | December 31, 2012 |  |  | December 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Outstanding Recorded Balance |  | Number of Loans | Outstanding <br> Recorded <br> Balance |  |
| Commercial and industrial | 58 | \$ | 14,485 | 98 | \$ | 15,395 |
| Commercial real estate | 142 |  | 49,936 | 120 |  | 46,414 |
| Consumer | 86 |  | 13,634 | 90 |  | 15,373 |
|  | 286 | \$ | $\underline{ } 78,055$ | 308 | \$ | $\underline{ } 77,182$ |

The following table presents information regarding troubled debt restructurings executed during the twelve months ended December 31, 2012 (dollars in thousands):

|  | Number of Loans | Pre-Modification Outstanding Recorded Balance |  | Principal Writedown upon Modification |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | 16 | \$ | 1,462 | \$ | 9 |
| Commercial real estate | 52 |  | 15,413 |  | 332 |
| Consumer | 10 |  | 1,518 |  | 261 |
|  | 78 | \$ | 18,393 | \$ | 602 |

The following table presents information regarding troubled debt restructurings executed during the twelve months ended December 31, 2011 (dollars in thousands):

|  | Number of Loans | Pre-Modification Outstanding Recorded Balance |  | Principal Writedown upon Modification |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | 95 | \$ | 9,726 | \$ | 570 |
| Commercial real estate | 106 |  | 44,122 |  | 961 |
| Consumer | 16 |  | 2,509 |  | --- |
|  | 217 | \$ | 56,357 | \$ | 1,531 |

According to the accounting standards, not all loan modifications are TDRs. TDRs are modifications or renewals where the Company has granted a concession to a borrower in financial distress. The Company reviews all modifications and renewals for determination of TDR status. In some situations a borrower may be experiencing financial distress, but the Company does not provide a concession. These modifications are not considered TDRs. In other cases, the Company might provide a concession, such as a reduction in interest rate, but the borrower is not experiencing financial distress. This could be the case if the Company is matching a competitor's interest rate. These modifications would also not be considered TDRs. Finally, any renewals at existing terms for borrowers not experiencing financial distress would not be considered TDRs. The following table presents information regarding modifications and renewals executed during the twelve months ended December 31, 2012 and 2011 that are not considered TDRs (dollars in thousands):

|  | 2012 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Outstanding <br> Recorded <br> Balance |  | Number of Loans | Outstanding Recorded Balance |  |
| Commercial and industrial | 557 | \$ | 138,174 | 584 | \$ | 88,196 |
| Commercial real estate | 384 |  | 141,715 | 436 |  | 129,002 |
| Consumer | 79 |  | 3,126 | 112 |  | 4,626 |
|  | 1,020 | \$ | 283,015 | 1,132 | \$ | $\underline{221,824}$ |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 3 - LOANS (Continued)

The table below presents by class, information regarding troubled debt restructured loans which had payment defaults during the twelve months ended December 31, 2012 and 2011 (dollars in thousands). Included are loans that became delinquent more than 90 days past due or transferred to nonaccrual within 12 months of restructuring.

|  | 2012 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Outstanding Recorded Balance |  | Number of Loans | Outstanding Recorded Balance |  |
| Commercial and industrial | 3 | \$ | 112 | 5 | \$ | 871 |
| Commercial real estate | 2 |  | 225 | 11 |  | 2,806 |
| Consumer | 2 |  | 184 | 2 |  | 402 |

Credit Quality Indicators: The Company categorizes loans into risk categories based on relevant information about the ability of the borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information and current economic trends, among other factors. The Company analyzes commercial loans individually and classifies these relationships by credit risk grading. The Company uses an eight point grading system, with grades 5 through 8 being considered classified, or watch, credits. All commercial loans are assigned a grade at origination, at each renewal or any amendment. When a credit is first downgraded to a watch credit (either through renewal, amendment, loan officer identification or the loan review process), an Administrative Loan Review ("ALR") is generated by credit and the loan officer. All watch credits have an ALR completed monthly which analyzes the collateral position and cash flow of the borrower and its guarantors. The loan officer is required to complete both a short term and long term plan to rehabilitate or exit the credit and to give monthly comments on the progress to these plans. Management meets quarterly with loan officers to discuss each of these credits in detail and to help formulate solutions where progress has stalled. When necessary, the loan officer proposes changes to the assigned loan grade as part of the ALR. Additionally, Loan Review reviews all loan grades upon origination, renewal or amendment and again as loans are selected though the loan review process. The credit will stay on the ALR until either its grade has improved to a 4 or the credit relationship is at a zero balance. The Company uses the following definitions for the risk grades:

1. Excellent - Loans supported by extremely strong financial condition or secured by the Bank's own deposits. Minimal risk to the Bank and the probability of serious rapid financial deterioration is extremely small.
2. Above Average - Loans supported by sound financial statements that indicate the ability to repay or borrowings secured (and margined properly) with marketable securities. Nominal risk to the Bank and probability of serious financial deterioration is highly unlikely. The overall quality of these credits is very high.
3. Good Quality - Loans supported by satisfactory asset quality and liquidity, good debt capacity coverage, and good management in all critical positions. Loans are secured by acceptable collateral with adequate margins. There is a slight risk of deterioration if adverse market conditions prevail.
4. Acceptable Risk - Loans carrying an acceptable risk to the Bank, which may be slightly below average quality. The borrower has limited financial strength with considerable leverage. There is some probability of deterioration if adverse market conditions prevail. These credits should be monitored closely by the Relationship Manager.
little liquidity with high leverage. There is inconsistent earning performance without the ability to sustain adverse market conditions. The primary source of repayment is questionable, but the secondary source of repayment still remains an option. Very close attention by the Relationship Manager and management is needed.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 3 - LOANS (Continued)

6. Substandard - Loans are inadequately protected by the net worth and paying capacity of the borrower or the collateral pledged. The primary and secondary sources of repayment are questionable. Heavy debt condition may be evident and volume and earnings deterioration may be underway. It is possible that the Bank will sustain some loss if the deficiencies are not immediately addressed and corrected.
7. Doubtful - Loans supported by weak or no financial statements, as well as the ability to repay the entire loan, are questionable. Loans in this category are normally characterized less than adequate collateral, insolvent, or extremely weak financial condition. A loan classified doubtful has all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses makes collection or liquidation in full highly questionable. The possibility of loss is extremely high, however, activity may be underway to minimize the loss or maximize the recovery
8. Loss - Loans are considered uncollectible and of little or no value as a bank asset.

As of December 31, 2012, the risk grade category of loans by class of loans is as follows (dollars in thousands):

|  | 1 |  | 2 |  | 3 |  | 4 |  | 5 |  | 6 |  | 7 |  | 8 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 1,349 | \$ | 20,630 | \$ | 72,723 | \$ | 146,415 | \$ | 12,027 | \$ | 3,884 | \$ | 7,662 | \$ | --- |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential developed |  | --- |  | --- |  | 715 |  | 6,240 |  | 9,772 |  | 6,339 |  | 3,024 |  | --- |
| Unsecured to residential developers |  | --- |  | --- |  | --- |  | 545 |  | 12 |  | --- |  | --- |  | --- |
| Vacant and unimproved |  | --- |  | --- |  | 12,532 |  | 29,654 |  | 12,412 |  | 1,221 |  | 706 |  | --- |
| Commercial development |  | --- |  | --- |  | --- |  | 482 |  | 1,102 |  | 213 |  | 2 |  | --- |
| Residential improved |  | --- |  | 115 |  | 9,973 |  | 41,578 |  | 14,471 |  | 8,517 |  | 1,159 |  | --- |
| Commercial improved |  | --- |  | 2,009 |  | 40,253 |  | 159,353 |  | 37,449 |  | 15,153 |  | 1,521 |  | --- |
| Manufacturing and industrial |  | --- |  | 2,087 |  | 17,795 |  | 48,061 |  | 9,592 |  | 3,687 |  | 225 |  | --- |
|  | \$ | 1,349 | \$ | $\underline{24,841}$ | \$ | $\underline{\text { 153,991 }}$ | \$ | $\underline{432,328}$ | \$ | $\underline{96,837}$ | \$ | $\underline{39,014}$ | \$ | $\underline{14,299}$ | \$ | --- |

As of December 31, 2011, the risk grade category of loans by class of loans is as follows (dollars in thousands):

|  | 1 |  | 2 |  | 3 |  | 4 |  | 5 |  | 6 |  | 7 |  | 8 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 595 | \$ | 8,447 | \$ | 56,457 | \$ | 117,015 | \$ | 27,674 | \$ | 7,593 | \$ | 9,270 | \$ | --- |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential developed |  | --- |  | --- |  | 283 |  | 9,688 |  | 11,410 |  | 8,725 |  | 3,723 |  | --- |
| Unsecured to residential developers |  | --- |  | --- |  | 4,773 |  | 647 |  | 177 |  | 340 |  | --- |  | --- |
| Vacant and unimproved |  | --- |  | --- |  | 14,707 |  | 24,344 |  | 21,362 |  | 1,918 |  | 3,715 |  | --- |
| Commercial development |  | --- |  | --- |  | 60 |  | 2,261 |  | 1,109 |  | 1,107 |  | 49 |  | --- |
| Residential improved |  | --- |  | 121 |  | 2,650 |  | 45,813 |  | 18,642 |  | 9,968 |  | 5,143 |  | --- |
| Commercial improved |  | --- |  | 5 |  | 62,510 |  | 173,697 |  | 43,493 |  | 21,712 |  | 2,653 |  | --- |
| Manufacturing and industrial |  | --- |  | 2,242 |  | 12,209 |  | 38,533 |  | 11,344 |  | 7,000 |  | 134 |  | --- |
|  | \$ | 595 | \$ | 10,815 | \$ | 153,649 | \$ | 411,998 | \$ | 135,211 | \$ | 58,363 | \$ | 24,687 | \$ | --- |

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2012 and 2011

## NOTE 3 - LOANS (Continued)

Commercial loans rated a 6 or worse per the Company's internal risk rating system are considered substandard, doubtful or loss. Commercial loans classified as substandard or worse were as follows at year-end (dollars in thousands):

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Not classified as impaired | \$ | 13,015 | \$ | 29,687 |
| Classified as impaired |  | 40,298 |  | 53,363 |
| Total commercial loans classified substandard or worse | \$ | 53,313 | \$ | $\stackrel{\text { 83,050 }}{ }$ |

The Company considers the performance of the loan portfolio and its impact on the allowance for loan losses. For consumer loan classes, the Company also evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following tables present the recorded investment in consumer loans based on payment activity as of December 31, 2012 and 2011 (dollars in thousands):

| December 31, 2012 | Residential Mortgage |  | Consumer <br> Unsecured |  | Home <br> Equity |  | Consumer Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Performing | \$ | 182,515 | \$ | 1,683 | \$ | 92,500 | \$ | 12,617 |
| Nonperforming |  | 110 |  | --- |  | 264 |  | --- |
| Total | \$ | 182,625 | \$ | 1,683 | \$ | 92,764 | \$ | $\underline{12,617}$ |
| December 31, 2011 |  | idential <br> ortgage |  |  |  | Home <br> quity |  | umer <br> her |
| Performing | \$ | 155,374 | \$ | 1,952 | \$ | 100,576 | \$ | 15,738 |
| Nonperforming |  | 1,517 |  | --- |  | 498 |  | 2 |
| Total | \$ | 156,891 | \$ | 1,952 | \$ | 101,074 | \$ | 15,740 |

## NOTE 4 - OTHER REAL ESTATE OWNED

Other real estate owned was as follows (dollars in thousands):

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 83,663 | \$ | 68,388 |
| Additions, transfers from loans |  | 9,168 |  | 38,358 |
| Proceeds from sales of other real estate owned |  | $(18,729)$ |  | $(21,540)$ |
| Valuation allowance reversal upon sale |  | $(4,300)$ |  | $(3,058)$ |
| Gain (loss) on sale of other real estate owned |  | (59) |  | 1,515 |
|  |  | 69,743 |  | 83,663 |
| Less: valuation allowance |  | $(18,161)$ |  | $(17,225)$ |
| Ending balance | \$ | 51,582 | \$ | 66,438 |

Activity in the valuation allowance was as follows:

| Beginning balance | 17,225 | $\$$ |
| :--- | :---: | :---: |
| Additions charged to expense | 10,404 |  |
| Reversals upon sale | 9,236 | 9,879 |
| Ending balance | $\underline{\$}$ | $18,300)$ |

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 5 - FAIR VALUE

ASC Topic 820, Fair Value Measurements and Disclosures, establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs that may be used to measure fair value include:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Investment Securities: The fair values of investment securities are determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). The fair values of certain securities held to maturity are determined by computing discounted cash flows using observable and unobservable market inputs (Level 3 inputs).

Loans Held for Sale: The fair value of loans held for sale is based upon binding quotes from third party investors (Level 2 inputs).
Impaired Loans: Loans identified as impaired are measured using one of three methods: the loan's observable market price, the fair value of collateral or the present value of expected future cash flows. For each period presented, no impaired loans were measured using the loan's observable market price. If an impaired loan has had a chargeoff or if the fair value of the collateral is less than the recorded investment in the loan, we establish a specific reserve and report the loan as nonrecurring Level 3. The fair value of collateral of impaired loans is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

Other Real Estate Owned: Other real estate owned (OREO) properties are initially recorded at fair value, less estimated costs to sell when acquired, establishing a new cost basis. Adjustments to OREO are measured at fair value, less costs to sell. Fair values are generally based on third party appraisals or realtor evaluations of the property. These appraisals and evaluations may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less estimated costs to sell, an impairment loss is recognized through a valuation allowance, and the property is reported as nonrecurring Level 3.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 5 - FAIR VALUE (Continued)

Assets measured at fair value on a recurring basis are summarized below (in thousands):

|  | Fair Value |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | $\qquad$ |  | Significant Unobservable Inputs (Level 3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2012 |  |  |  |  |  |  |  |  |
| U.S. Treasury and federal agency securities | \$ | 42,564 | \$ | --- | \$ | 42,564 | \$ | --- |
| U.S. Agency MBS and CMOs |  | 23,761 |  | --- |  | 23,761 |  | --- |
| Tax-exempt state and municipal bonds |  | 20,793 |  | --- |  | 20,793 |  | --- |
| Taxable state and municipal bonds |  | 27,296 |  | --- |  | 27,296 |  | --- |
| Corporate bonds |  | 7,526 |  | --- |  | 7,526 |  | --- |
| Other equity securities |  | 1,557 |  | --- |  | 1,557 |  | --- |
| Loans held for sale |  | 8,130 |  | --- |  | 8,130 |  | --- |
|  |  |  |  |  |  |  |  |  |
| December 31, 2011 |  |  |  |  |  |  |  |  |
| U.S. Treasury and federal agency securities | \$ | 27,613 | \$ | --- | \$ | 27,613 | \$ | --- |
| U.S. Agency MBS and CMOs |  | 3,886 |  | --- |  | 3,886 |  | --- |
| Tax-exempt state and municipal bonds |  | 4,408 |  | --- |  | 4,408 |  | --- |
| Taxable state and municipal bonds |  | 16,716 |  | --- |  | 16,716 |  | --- |
| Corporate bonds |  | 1,081 |  | --- |  | 1,081 |  | --- |
| Other equity securities |  | 1,042 |  | --- |  | 1,042 |  | --- |
| Loans held for sale |  | 1,026 |  | --- |  | 1,026 |  | --- |

Assets measured at fair value on a non-recurring basis are summarized below (in thousands):

|  | Fair Value |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2012 |  |  |  |  |  |  |  |  |
| Impaired loans | \$ | 34,668 | \$ | --- | \$ | --- | \$ | 34,668 |
| Other real estate owned |  | 41,594 |  | --- |  | --- |  | 41,594 |
|  |  |  |  |  | December 31, 2011 |  |  |  |
| Impaired loans | \$ | 22,525 | \$ | --- | \$ | --- | \$ | 22,525 |
| Other real estate owned |  | 39,730 |  | --- |  | --- |  | 39,730 |
|  |  | 8 - |  |  |  |  |  |  |

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2012 and 2011

## NOTE 5 - FAIR VALUE (Continued)

The carrying amounts and estimated fair values of financial instruments, not previously presented, were as follows at year end (dollars in thousands).

|  |  | 2012 |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value Hierarchy | Carrying Amount |  | Fair <br> Value |  | Carrying Amount |  | Fair <br> Value |  |
| Financial assets |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | Level 1 | \$ | 33,556 | \$ | 33,556 | \$ | 30,971 | \$ | 30,971 |
| Cash equivalents | Level 2 |  | 192,802 |  | 192,802 |  | 212,071 |  | 212,071 |
| Securities held to maturity | Level 2 |  | 4,300 |  | 4,301 |  | 300 |  | 300 |
| FHLB stock |  |  | 11,236 |  | NA |  | 11,236 |  | NA |
| Loans, net | Level 2 |  | 993,941 |  | 999,619 |  | 1,016,809 |  | 1,024,766 |
| Bank owned life insurance | Level 3 |  | 26,804 |  | 26,804 |  | 25,957 |  | 25,957 |
| Accrued interest receivable | Level 2 |  | 3,411 |  | 3,411 |  | 3,595 |  | 3,595 |
|  |  |  |  |  |  |  |  |  |  |
| Financial liabilities |  |  |  |  |  |  |  |  |  |
| Deposits | Level 2 |  | $(1,286,261)$ |  | $(1,285,819)$ |  | $(1,215,289)$ |  | $(1,216,452)$ |
| Other borrowed funds | Level 2 |  | $(91,822)$ |  | $(95,213)$ |  | $(148,603)$ |  | $(151,566)$ |
| Long-term debt | Level 2 |  | $(41,238)$ |  | $(30,463)$ |  | $(41,238)$ |  | $(34,820)$ |
| Subordinated debt | Level 2 |  | $(1,650)$ |  | $(1,650)$ |  | $(1,650)$ |  | $(1,650)$ |
| Accrued interest payable | Level 2 |  | $(4,858)$ |  | $(4,858)$ |  | $(3,517)$ |  | $(3,517)$ |
|  |  |  |  |  |  |  |  |  |  |
| Off-balance sheet credit-related items |  |  |  |  |  |  |  |  |  |
| Loan commitments |  |  | --- |  | --- |  | --- |  | --- |

The methods and assumptions used to estimate fair value are described as follows.

Carrying amount is the estimated fair value for cash and cash equivalents, bank owned life insurance, accrued interest receivable and payable, demand deposits, short-term borrowings and variable rate loans or deposits that reprice frequently and fully. Security fair values are determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities as discussed above. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk (including consideration of widening credit spreads). Fair value of debt is based on current rates for similar financing. It was not practicable to determine the fair value of FHLB stock due to restrictions placed on its transferability. The fair value of off-balance sheet credit-related items is not significant.

## NOTE 6 - PREMISES AND EQUIPMENT - NET

Year-end premises and equipment were as follows (dollars in thousands):

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Land | \$ | 18,236 | \$ | 18,236 |
| Building |  | 42,512 |  | 42,378 |
| Leasehold improvements |  | 779 |  | 779 |
| Furniture and equipment |  | 19,308 |  | 18,986 |
| Construction in progress |  | 604 |  | 547 |
|  |  | 81,439 |  | 80,926 |
| Less accumulated depreciation |  | $(27,863)$ |  | $(25,568)$ |
|  | \$ | 53,576 | \$ | 55,358 |

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 6 - PREMISES AND EQUIPMENT - NET (Continued)

Depreciation expense was \$2,400,000 and \$2,661,000 for 2012 and 2011.

The Bank leases certain office and branch premises and equipment under operating lease agreements. Total rental expense for all operating leases aggregated to $\$ 460,000$ and $\$ 481,000$ for 2012 and 2011, respectively. Future minimum rental expense under noncancelable operating leases as of December 31,2012 is as follows (dollars in thousands):

| 2013 | \$ | 128 |
| :---: | :---: | :---: |
| 2014 |  | 9 |
| 2015 |  | 9 |
| Thereafter |  | 9 |
|  | \$ | 155 |

## NOTE 7 - DEPOSITS

Deposits at year-end were as follows (dollars in thousands):

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Noninterest bearing demand | \$ | 339,520 | \$ | 324,253 |
| Interest bearing demand |  | 278,765 |  | 204,402 |
| Savings and money market accounts |  | 476,803 |  | 381,498 |
| Certificates of deposit |  | 191,173 |  | 305,136 |
|  | \$ | 1,286,261 | \$ | 1,215,289 |

The following table depicts the maturity distribution of certificates of deposit at December 31, 2012 (dollars in thousands):

| 2013 | \$ | 109,776 |
| :---: | :---: | :---: |
| 2014 |  | 37,843 |
| 2015 |  | 27,487 |
| 2016 |  | 11,051 |
| 2017 |  | 5,016 |
| After |  | --- |
|  | \$ | 191,173 |

Approximately $\$ 69,227,000$ and $\$ 106,304,000$ in certificates of deposit were in denominations of $\$ 100,000$ or more at December 31, 2012 and 2011, respectively.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2012 and 2011

## NOTE 8 - OTHER BORROWED FUNDS

Other borrowed funds include advances from the Federal Home Loan Bank, securities sold under agreements to repurchase and borrowings from the Federal Reserve Bank. The Company had no securities sold under agreements to repurchase and no borrowings from the Federal Reserve Bank at December 31, 2012 and 2011.

## Federal Home Loan Bank Advances

At year-end, advances from the Federal Home Loan Bank were as follows (dollars in thousands):

| Principal Terms | Advance <br> Amount |  | Weighted Average <br> Interest Rate |
| :--- | :--- | :--- | :--- |
|  |  |  | Range of Maturities |
| December 31, 2012 |  |  |  |
| Single maturity fixed rate advances | $\$$ | 80,000 | May 2015 to September 2016 |

$\left.\begin{array}{llll}\text { Principal Terms } & \begin{array}{c}\text { Advance } \\ \text { Amount }\end{array} & & \begin{array}{c}\text { Weighted Average } \\ \text { Interest Rate }\end{array} \\ & & & \\ \text { December 31, 2011 } & & & \\ \text { Range of Maturities }\end{array}\right]$

Each advance is subject to a prepayment fee if paid prior to its maturity date. Fixed rate advances are payable at maturity. Amortizable mortgage advances are fixed rate advances with scheduled repayments based upon amortization to maturity. These advances were collateralized by residential and commercial real estate loans totaling $\$ 413,482,000$ under a blanket lien arrangement at December 31, 2012 and $\$ 389,833,000$ under a physical loan collateral delivery arrangement at December 31, 2011.

During the third quarter of 2012, advances totaling $\$ 20.0$ million were paid off early, resulting in a prepayment fee of $\$ 322,000$, which is included in other expense for the year ended December 31, 2012.

During the third quarter of 2011, the Bank modified the terms of six of its existing FHLB advances (totaling $\$ 60.0$ million) having the effect of extending the weighted average maturity from 1.49 years to 4.76 years and decreasing the weighted average interest rate from $1.93 \%$ to $1.72 \%$. As the modification did not result in the terms being substantially different (as defined in ASC 470-50-40-10), the transaction was accounted for as a modification, not extinguishment of debt. Accordingly, the prepayment fees incurred are amortized as an adjustment of the yield over the remaining life of each advance.

Scheduled repayments of FHLB advances as of December 31, 2012 were as follows (in thousands):

| 2013 | $\$, 831$ |
| :--- | ---: | ---: |
| 2014 | 1,884 |
| 2015 | 21,938 |
| 2016 | 61,996 |
| 2017 | 2,055 |
| Thereafter | 2,118 |
|  | $\mathbf{\$} 91,822$ |

## NOTE 8 - OTHER BORROWED FUNDS (Continued)

Federal Reserve Bank borrowings

The Company has a financing arrangement with the Federal Reserve Bank. There were no borrowings outstanding at December 31, 2012 and 2011, and the Company had approximately $\$ 30.3$ million and $\$ 39.5$ million in unused borrowing capacity based on commercial and mortgage loans pledged to the Federal Reserve Bank totaling $\$ 37.2$ million and $\$ 55.9$ million at December 31, 2012 and 2011, respectively.

## NOTE 9 - LONG-TERM DEBT

The Company has issued $\$ 40.0$ million of pooled trust preferred securities ("Preferred Securities") through its wholly-owned subsidiary grantor trusts. Macatawa Statutory Trust I issued $\$ 619,000$ of common securities to the Company and $\$ 20.0$ million of Preferred Securities on July 15 , 2003 at a floating interest rate of three-month LIBOR plus $3.05 \%$. Macatawa Statutory Trust II issued $\$ 619,000$ of common securities and $\$ 20.0$ million of Preferred Securities on March 18, 2004 at a floating interest rate of three-month LIBOR plus 2.75\%.

The Company issued subordinated debentures ("Debentures") to each trust in exchange for ownership of all of the common securities of each trust and the $\$ 41,238,000$ in proceeds of the offerings, which Debentures represent the sole asset of each trust. The Preferred Securities represent an interest in the Company's Debentures, which have terms that are similar to the Preferred Securities. The Company is not considered the primary beneficiary of each trust (variable interest entity), therefore each trust is not consolidated in the Company's financial statements, but rather the Debentures are shown as a liability.

As provided in each trust's indenture, the Preferred Securities accrue and pay distributions quarterly at a specified rate and are subject to mandatory redemption upon the maturity of the Debentures, 30 years from the date of issuance, or upon earlier redemption. The Company has the right to redeem the Debentures in whole or in part beginning five years from the date of issuance at a redemption price specified in each trust's indenture. The Debentures are also redeemable in whole or in part from time to time, upon the occurrence of specific events defined within the trust indenture.

The Company has the option to defer interest payments on the Debentures from time to time for up to twenty consecutive quarterly payments, although interest continues to accrue on the outstanding balance. On December 4, 2009, the Board of Directors of the Company resolved that the Company will exercise its right to defer interest payments on the Debentures for each trust for twenty consecutive quarterly periods or until such earlier time as is determined by further action of the Board of Directors. The Company is not in default with respect to each trust's indenture and the deferral of interest does not constitute an event of default under the indentures. Upon expiration of the deferral, all accrued and unpaid interest is due and payable. During the deferral period, the Company may not declare or pay any dividends on the Company's common stock or preferred stock or make any payment on any outstanding debt obligations that rank equally with or junior to the Debentures. Accrued and unpaid interest that was included in accrued expenses and other liabilities totaled approximately $\$ 4.7$ million and $\$ 3.1$ million at December 31, 2012 and 2011, respectively.

At December 31, 2012 and 2011, the Debentures totaling $\$ 41,238,000$ are reported in liabilities as long-term debt, and the common securities of $\$ 1,238,000$ and unamortized debt issuance costs are included in other assets. The Preferred Securities may be included in Tier I capital (with certain limitations applicable) under current regulatory guidelines and interpretations. At December 31, 2012, approximately $\$ 37.7$ million of Preferred Securities issued qualified as Tier 1 capital for regulatory capital purposes. At December 31, 2011, approximately $\$ 31.3$ million of Preferred Securities issued qualified as Tier 1 capital for regulatory capital purposes.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 10 - RELATED PARTY TRANSACTIONS

Loans to principal officers, directors, and their affiliates were as follows (dollars in thousands).

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 1,370 | \$ | 868 |
| New loans and renewals |  | 10,222 |  | 3,937 |
| Repayments and renewals |  | $(5,947)$ |  | $(3,535)$ |
| Effect of changes in related parties |  | --- |  | 100 |
| Ending balance | \$ | 5,645 | \$ | 1,370 |

Deposits from principal officers, directors, and their affiliates at December 31, 2012 and 2011 were $\$ 154.8$ million and $\$ 149.4$ million, respectively. The majority of the deposit balances for each year are associated with institutional accounts of affiliated organizations of one of the Company's directors.

## NOTE 11 - STOCK-BASED COMPENSATION

The Company has stock-based compensation plans for its employees (the Employees' Plans) and directors (the Directors' Plans). The Employees' Plans permit the grant of stock options or the issuance of restricted stock for up to $1,917,210$ shares of common stock. The Directors' Plans permit the grant of stock options or the issuance of restricted stock for up to 473,278 shares of common stock. There were 462,932 shares under the Employees' Plans and 165,375 shares under the Directors' Plans available for future issuance as of December 31, 2012. The Company issues new shares under its stock-based compensation plans from its authorized but unissued shares.

## Stock Options

Option awards are granted with an exercise price equal to the market price at the date of grant. Option awards have vesting periods ranging from one to three years and have ten year contractual terms.

The fair value of each option award is estimated on the date of grant using a closed form option valuation (Black-Scholes) model. Expected volatilities are based on historical volatilities of the Company's common stock. The Company uses historical data to estimate option exercise and post-vesting termination behavior. The expected term of options granted is based on historical data and represents the period of time that options granted are expected to be outstanding, which takes into account that the options are not transferable. The Company expects that all options granted will vest and become exercisable. The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of the grant.

There were no options granted during 2012 and 2011.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 11 -STOCK-BASED COMPENSATION (Continued)

A summary of option activity in the plans is as follows (dollars in thousands, except per option data):

| Options | Number <br> Outstanding |  | ed- <br> ge Price | Weighted- <br> Average <br> Remaining <br> Contractual <br> Life in Years |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2012 | 634,427 | \$ | 15.11 |  |  |  |
| Forfeited | $(19,899)$ |  | 15.40 |  |  |  |
| Expired | $(141,809)$ |  | 10.64 |  |  |  |
| Outstanding at December 31, 2012 | 472,719 | \$ | 16.44 | 2.52 | \$ | --- |
| Exercisable at December 31, 2012 | 472,719 | \$ | 16.44 | 2.52 | \$ | --- |

Information related to stock options during each year follows (dollars in thousands):

|  | 2012 | 2011 |  |
| :--- | :---: | :---: | :---: |
|  |  |  |  |
| Intrinsic value of options exercised | $\mathbf{\$}$ | --- | $\mathbf{\$}$ |
| Cash received from option exercises | --- | --- |  |
| Tax benefit realized from option exercises | -- | -- |  |

There was no compensation cost for stock options in 2012 and 2011.
As of December 31, 2012, there was no unrecognized compensation cost related to nonvested stock options granted under the Company's stock-based compensation plans.

## Restricted Stock Awards

Restricted stock awards have vesting periods of up to four years. A summary of changes in the Company's nonvested restricted stock awards for the year follows:

| Nonvested Stock Awards | Shares | Weighted-Average Grant-Date Fair Value |  | Aggregate Intrinsic Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2012 | --- |  | --- |  | --- |
| Granted | 121,000 | \$ | 2.90 | \$ | 349,690 |
| Vested | --- |  | --- |  | --- |
| Forfeited | --- |  | --- |  | --- |
| Outstanding at December 31, 2012 | $\underline{121,000}$ | \$ | 2.90 | \$ | 349,690 |

Compensation cost related to restricted stock awards totaled $\$ 9,000$ and $\$ 66,000$ for 2012 and 2011, respectively.

As of December 31, 2012, there was $\$ 341,000$ of total remaining unrecognized compensation cost related to nonvested restricted stock awards granted under the Company's stock-based compensation plans. The cost is expected to be recognized over a weighted-average period of 1.97 years. There were no restricted stock awards that vested during 2012. The total fair value of restricted stock awards vested during 2011 was $\$ 192,000$.

## MACATAWA BANK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>December 31, 2012 and 2011

## NOTE 12 - EMPLOYEE BENEFITS

The Company sponsors a $401(\mathrm{k})$ plan which covers substantially all employees. Employees may elect to contribute to the plan up to the maximum percentage of compensation and dollar amount subject to statutory limitations. Effective January 1, 2010, the Company temporarily suspended its matching contribution. Beginning January 1, 2013, the Company reinstated its contribution using a matching formula of $100 \%$ of the first $3 \%$ of employee contributions and $50 \%$ of employee contributions in excess of $3 \%$, up to $5 \%$.

The Company sponsors an Employee Stock Purchase Plan which covers substantially all employees. Employees are allowed to direct the Company to withhold payroll dollars and purchase Company stock at market price on a payroll by payroll basis. The Company has reserved 210,000 shares of common stock to be issued under the plan. The plan allows for shares to be issued directly from the Company or purchased on the open market.

## NOTE 13 - EARNINGS PER COMMON SHARE

A reconciliation of the numerators and denominators of basic and diluted earnings per common share are as follows (dollars in thousands except per share data):

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$ | 35,490 | \$ | 5,829 |
| Dividends declared on preferred shares |  | --- |  | --- |
| Net income available to common shares | \$ | 35,490 | \$ | 5,829 |
|  |  |  |  |  |
| Weighted average shares outstanding, including restricted stock awards - Basic |  | 27,086,792 |  | 22,739,990 |
| Dilutive potential common shares: |  |  |  |  |
| Stock options |  | --- |  | --- |
| Conversion of preferred stock |  | --- |  | --- |
| Stock warrants |  | --- |  | --- |
| Weighted average shares outstanding - Diluted |  | $\underline{\text { 27,086,792 }}$ |  | 22,739,990 |
|  |  |  |  |  |
| Basic earnings per common share | \$ | 1.31 | \$ | . 26 |
| Diluted earnings per common share (1) |  | 1.31 |  | . 26 |

Stock options for 472,719 and 634,427 shares of common stock were not considered in computing diluted earnings per common share for 2012 and 2011, respectively, because they were antidilutive. Potential common shares associated with the convertible preferred stock were excluded from dilutive potential common shares for 2012 and 2011 as they were antidilutive. Potential common shares associated with stock warrants issued in 2009 were excluded from dilutive potential common shares for 2012 and 2011 as they were antidilutive.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2012 and 2011

## NOTE 14 - FEDERAL INCOME TAXES

Income tax expense (benefit) was as follows (dollars in thousands):

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Current | \$ | 275 | \$ | (198) |
| Deferred |  | --- |  | 198 |
| Valuation allowance - change in estimate |  | $(18,858)$ |  | --- |
|  |  |  |  |  |
| Tax expense (benefit) | \$ | $(18,583)$ | \$ | --- |

The difference between the financial statement tax expense (benefit) and amount computed by applying the statutory federal tax rate to pretax income was reconciled as follows (dollars in thousands):

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Statutory rate |  | 35\% |  | 35\% |
| Statutory rate applied to income before taxes | \$ | 5,917 | \$ | 2,040 |
| Add (deduct) |  |  |  |  |
| Change in valuation allowance |  | $(24,026)$ |  | $(1,624)$ |
| Tax-exempt interest income |  | (103) |  | (10) |
| Bank-owned life insurance |  | (297) |  | (330) |
| Other, net |  | (74) |  | (76) |
|  | \$ | $(18,583)$ | \$ | --- |

The realization of deferred tax assets (net of a recorded valuation allowance) is largely dependent upon future taxable income, future reversals of existing taxable temporary differences and the ability to carryback losses to available tax years. In assessing the need for a valuation allowance, we consider all positive and negative evidence, including taxable income in carry-back years, scheduled reversals of deferred tax liabilities, expected future taxable income and tax planning strategies.

We established an $\$ 18.0$ million valuation allowance on deferred tax assets in 2009 based primarily on our net operating losses for 2009 and 2008 . As a result of losses incurred in 2010, we increased the valuation allowance to $\$ 25.6$ million at December 31, 2010. At December 31, 2011, a valuation allowance of $\$ 24.0$ million was maintained.

Over the past several quarters, the positive evidence has been increasing, while the negative evidence has been decreasing. The most significant negative evidence at December 31, 2012 was the level of other real estate owned at $\$ 51.6$ million, which was down $\$ 14.8$ million from December 31, 2011. We achieved our $11^{\text {th }}$ consecutive quarter of profit as of December 31, 2012. With the positive results of the fourth quarter of 2012, we moved into a cumulative income position for the most recent three year period. In the first quarter of 2012, the FDIC and OFIR terminated the Bank's Consent Order and, in the fourth quarter of 2012, the FRB terminated its Written Agreement with the Company, reducing regulatory uncertainty. Based on this, sustained improvement in asset quality and our projected results, our analysis at December 31, 2012 concluded that it is "more likely than not" that we will continue to produce earnings and that the positive evidence outweighs the negative evidence regarding our ability to utilize our deferred tax assets. As such, the full valuation allowance of $\$ 18.9$ million was reversed to federal income tax expense at December 31, 2012.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2012 and 2011

## NOTE 14 - FEDERAL INCOME TAXES (Continued)

The net deferred tax asset recorded included the following amounts of deferred tax assets and liabilities (dollars in thousands):

|  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Deferred tax asset |  |  |  |  |
| Allowance for loan losses | \$ | 8,309 | \$ | 11,074 |
| Nonaccrual loan interest |  | 1,023 |  | 839 |
| Valuation allowance on other real estate owned |  | 6,356 |  | 6,029 |
| Net operating loss carryforward |  | 4,188 |  | 7,673 |
| Other |  | 1,794 |  | 1,137 |
| Gross deferred tax assets |  | 21,670 |  | 26,752 |
| Valuation allowance |  | --- |  | (24,026) |
| Total net deferred tax assets |  | 21,670 |  | 2,726 |
|  |  |  |  |  |
| Deferred tax liabilities |  |  |  |  |
| Depreciation |  | $(1,693)$ |  | $(1,758)$ |
| Purchase accounting adjustments |  | --- |  | (22) |
| Unrealized gain on securities available for sale |  | (517) |  | (204) |
| Prepaid expenses |  | (308) |  | (407) |
| Other |  | (372) |  | (335) |
| Gross deferred tax liabilities |  | (2,890) |  | $(2,726)$ |
|  |  |  |  |  |
| Net deferred tax asset | \$ | 18,780 | \$ | --- |

At December 31, 2012, we had federal net operating loss carryforwards of $\$ 12.0$ million that expire through 2030.
There were no unrecognized tax benefits at December 31, 2012 or 2011 and the Company does not expect the total amount of unrecognized tax benefits to significantly increase or decrease in the next twelve months. The Company is no longer subject to examination by the Internal Revenue Service for years before 2009.

## NOTE 15 - COMMITMENTS AND OFF-BALANCE-SHEET RISK

Some financial instruments are used to meet customer financing needs and to reduce exposure to interest rate changes. These financial instruments include commitments to extend credit and standby letters of credit. These involve, to varying degrees, credit and interest rate risk in excess of the amount reported in the financial statements.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the commitment, and generally have fixed expiration dates. Standby letters of credit are conditional commitments to guarantee a customer's performance to a third party. Exposure to credit loss if the other party does not perform is represented by the contractual amount for commitments to extend credit and standby letters of credit. Collateral or other security is normally not obtained for these financial instruments prior to their use and many of the commitments are expected to expire without being used.

## MACATAWA BANK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2012 and 2011

## NOTE 15 - COMMITMENTS AND OFF-BALANCE-SHEET RISK (Continued)

A summary of the contractual amounts of financial instruments with off-balance-sheet risk was as follows at year-end (dollars in thousands):

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Commitments to make loans | \$ | 75,319 | \$ | 60,890 |
| Letters of credit |  | 8,200 |  | 3,245 |
| Unused lines of credit |  | 276,620 |  | 230,674 |

The notional amount of commitments to fund mortgage loans to be sold into the secondary market was approximately $\$ 26.9$ million and $\$ 13.2$ million at December 31, 2012 and 2011, respectively.

At year-end 2012, approximately $44 \%$ of the Bank's commitments to make loans were at fixed rates, offered at current market rates. The remainder of the commitments to make loans was at variable rates tied to prime and generally expire within 30 days. The majority of the unused lines of credit were at variable rates tied to prime.

## NOTE 16 - CONTINGENCIES

The Company and its subsidiaries periodically become defendants in certain claims and legal actions arising in the ordinary course of business.

As of December 31, 2012, there were no material pending legal proceedings to which we or any of our subsidiaries are a party of or which any of our properties are the subject.

## NOTE 17 - SHAREHOLDERS' EQUITY

## Regulatory Capital

The Company and the Bank are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and prompt corrective action regulations involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weightings, and other factors, and the regulators can lower classifications in certain cases. Failure to meet various capital requirements would result in regulatory action that could have a direct material effect on the financial statements.

The prompt corrective action regulations provide five categories, including well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If the Bank is only adequately capitalized, regulatory approval is required to accept brokered deposits; and if the Bank is undercapitalized, capital distributions are limited, as is asset growth and expansion, and plans for capital restoration are required.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> December 31, 2012 and 2011

## NOTE 17 - SHAREHOLDERS' EQUITY (Continued)

Actual capital levels (dollars in thousands) and minimum required levels were as follows at year-end:

(1) The MOU is applicable to the December 31, 2012 information presented in these columns and the Consent Order is applicable to the December 31 , 2011 information presented in these columns.

Approximately $\$ 37.7$ million and $\$ 31.3$ million of trust preferred securities outstanding at December 31, 2012 and 2011, respectively, qualified as Tier 1 capital for regulatory capital purposes.

The Bank was categorized as "well capitalized" at December 31, 2012 and "adequately capitalized" at December 31, 2011 under applicable regulatory guidelines. The Bank's total regulatory capital ratios exceeded the levels ordinarily required to be categorized as "well capitalized" at December 31 , 2011. However, because the Bank was subject to the Consent Order at the time, the Bank could not be categorized as "well capitalized" regardless of actual capital levels. The Consent Order was terminated on March 2, 2012.

The MOU discussed in Note 1 prohibits the Bank from declaring or paying any cash dividend without the prior written consent of its regulators. The payment of future cash dividends by the Company is largely dependent upon dividends received from the Bank out of its earnings. Under Michigan law, the Bank is also restricted from paying dividends to the Company in excess of its retained earnings. In the fourth quarter of 2012 the Bank's retained earnings increased from a deficit balance to a positive $\$ 3.6$ million balance at December 31, 2012. Under the resolution adopted by the Board of Directors, the Company is required to obtain the prior approval of the FRB before declaring or paying any dividends. The Company is also restricted from paying dividends on common or preferred stock as long as the Company has deferred interest payments on its pooled trust preferred securities as discussed in Note 9.

Additional information about the termination of the Consent Order and the Bank's understanding with its regulators may be found in Note 1 under the heading "Regulatory Developments."

## MACATAWA BANK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2012 and 2011

## NOTE 17 - SHAREHOLDERS' EQUITY (Continued)

## Issuance of Capital

A summary of the capital instruments issued during recent years is as follows:

## Convertible Preferred Stock

In 2008, the Company completed a private offering of 31,290 shares of $12.0 \%$ Series A Noncumulative Convertible Perpetual Preferred Stock (Series A Preferred Stock) with a liquidation preference of $\$ 1,000$ per share, resulting in an aggregate liquidation preference of $\$ 31.3$ million. Proceeds of $\$ 30.6$ million from issuance were net of $\$ 686,000$ of costs.

Each share of the Series A Preferred Stock is non-voting and may be convertible at any time, at the option of the holder, into 111.73 shares of common stock of the Company, which represents an approximate initial conversion price of $\$ 8.95$ per share of common stock. On or after the third anniversary of the issue date, at the option of the Company, the Series A Preferred Stock is subject to mandatory conversion into common stock at the prevailing conversion rate, if the closing price of the Company's common stock exceeds $130 \%$ of the then applicable conversion price for 20 trading days during any 30 consecutive trading day period and the Company has paid full dividends on the Series A Preferred Stock for four consecutive quarters. The conversion rate and conversion price is subject to adjustments in certain circumstances.

In 2009, the Company issued 2,600 shares of $9.0 \%$ Series B Noncumulative Convertible Perpetual Preferred Stock (Series B Preferred Stock) with a liquidation preference of $\$ 1,000$ per share, resulting in an aggregate liquidation preference of $\$ 2.6$ million. Proceeds of $\$ 2.6$ million from issuance were net of $\$ 40,000$ of costs.

Each share of the Series B Preferred Stock is non-voting and may be convertible at any time, at the option of the holder, into 166.67 shares of common stock of the Company, which represents an approximate initial conversion price of $\$ 6.00$ per share of common stock. On or after the third anniversary of the issue date, at the option of the Company, the Series B Preferred Stock is subject to mandatory conversion into common stock at the prevailing conversion rate, if the closing price of the Company's common stock exceeds $120 \%$ of the then applicable conversion price for 20 trading days during any 30 consecutive trading day period and the Company has paid full dividends on the Series B Preferred Stock for four consecutive quarters. The conversion rate and conversion price is subject to adjustments in certain circumstances. The Series B Preferred Stock is subordinate to the Series A Preferred Stock. If all of the outstanding shares of the Series A and Series B Preferred Stock were converted into common stock, the shares of Series A and Series B Preferred Stock would convert into a total of approximately 3.9 million shares of common stock at December 31, 2012.

On December 4, 2009, the Board of Directors of the Company resolved that it will not declare or pay any cash dividends on the Series A or Series B Preferred Stock until further action by the Board of Directors. During the period that the Company does not declare and pay cash dividends on its Series A or Series B Preferred Stock, it may not declare or pay any cash dividends on the Company's common stock.

Both the Series A and Series B Preferred Stock qualify as Tier I capital for the Company.

## MACATAWA BANK CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2012 and 2011

## NOTE 17 - SHAREHOLDERS' EQUITY (Continued)

## Subordinated Notes

In 2009, the Company received proceeds of $\$ 1,650,000$ from the issuance of unsecured subordinated debt. The subordinated debt was in the form of $11 \%$ subordinated notes due in 2017 and redeemable three years after issuance. The subordinated notes are not convertible into common stock or preferred stock.

In order to temporarily replenish the Company's liquidity pending the Company's planned public offering of common stock, on April 21,2011 , the Company issued and sold a $2 \%$ Subordinated Note due in 2018 in the aggregate principal amount of $\$ 1,000,000$ to a director of the Company. The note had a maturity date of April 30, 2018. The note holder had a continuing right to convert the note in full into common stock with the stock to be valued at book value and the note to be valued at principal and interest accrued. On June 29, 2011, the director executed his right to convert the $2 \%$ Subordinated Note into 491,830 shares of common stock.

## Common Stock

In 2009, the Company issued 538,386 shares of common stock to accredited investors as part of the private offering. The shares were issued at an average price of $\$ 3.06$ per share resulting in total proceeds of $\$ 1.7$ million.

On June 7, 2011, the Company closed on a rights offering to existing shareholders, issuing 4,456,186 shares of common stock for $\$ 2.30$ per share. On June 29,2011 , the Company closed on its public offering, issuing $4,456,186$ shares of common stock for $\$ 2.30$ per share. As indicated above, on June 29 , 2011, the director discussed above executed his right to convert the $2 \%$ Subordinated Note into 491,830 shares of common stock. The net proceeds from the offerings and subordinated note conversion were $\$ 20.3$ million. The Company contributed $\$ 10.0$ million to the Bank on June 30,2011 and held the remaining proceeds at the holding company.

## Warrants

As previously disclosed, in 2009 the Company and Macatawa Bank entered into a Settlement and Release and Stock and Warrant Issuance Agreement in connection with legal precedings related to Trade Partners, Inc. In connection with the Settlement, the Company issued warrants to purchase a total of $1,478,811$ shares of common stock at an exercise price of $\$ 9.00$ per share. The fair value of the warrants issued was $\$ 806,000$ and was recorded in Common Stock based upon $\$ 0.54$ per warrant as determined using a Black-Scholes model. The warrants expire five years after issuance.

## MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 18 - CONDENSED FINANCIAL STATEMENTS (PARENT COMPANY ONLY)

Following are condensed parent company only financial statements (dollars in thousands):

## CONDENSED BALANCE SHEETS

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | \$ | 9,787 | \$ | 10,535 |
| Investment in Bank subsidiary |  | 164,127 |  | 128,231 |
| Investment in other subsidiaries |  | 1,654 |  | 1,620 |
| Other assets |  | 2,532 |  | 109 |
|  |  |  |  |  |
| Total assets | \$ | 178,100 | \$ | 140,495 |
|  |  |  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
|  |  |  |  |  |
| Subordinated debt | \$ | 1,650 | \$ | 1,650 |
| Long-term debt |  | 41,238 |  | 41,238 |
| Other liabilities |  | 4,705 |  | 3,181 |
| Total liabilities |  | 47,593 |  | 46,069 |
|  |  |  |  |  |
| Total shareholders' equity |  | 130,507 |  | 94,426 |
|  |  |  |  |  |
| Total liabilities and shareholders' equity | \$ | 178,100 | \$ | 140,495 |

## CONDENSED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Income |  |  |  |  |
| Dividends from subsidiaries | \$ | --- | \$ | --- |
| Other |  | --- |  | --- |
| Total income |  | --- |  | --- |
|  |  |  |  |  |
| Expense |  |  |  |  |
| Interest expense |  | 1,719 |  | 1,598 |
| Other expense |  | 555 |  | 588 |
| Total expense |  | 2,274 |  | 2,186 |
|  |  |  |  |  |
| Income (loss) before income tax and equity in undistributed earnings of subsidiaries |  | $(2,274)$ |  | $(2,186)$ |
| Equity in undistributed earnings of subsidiaries |  | 35,338 |  | 8,015 |
|  |  |  |  |  |
| Income before income tax |  | 33,064 |  | 5,829 |
| Income tax benefit |  | $(2,426)$ |  | --- |
|  |  |  |  |  |
| Net income |  | 35,490 |  | 5,829 |
| Dividends declared on preferred shares |  | --- |  | --- |
| Net income available to common stock | \$ | 35,490 | \$ | 5,829 |
| Comprehensive income | \$ | 36,072 | \$ | 6,196 |

MACATAWA BANK CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2012 and 2011

## NOTE 18 - CONDENSED FINANCIAL STATEMENTS (PARENT COMPANY ONLY) (Continued)

## CONDENSED STATEMENTS OF CASH FLOWS

|  | 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Net income | \$ | 35,490 | \$ | 5,829 |
| Adjustments to reconcile net income to net cash from operating activities: |  |  |  |  |
| Equity in undistributed earnings of subsidiaries |  | $(35,338)$ |  | $(8,015)$ |
| (Increase) decrease in other assets |  | $(2,424)$ |  | 428 |
| Increase in other liabilities |  | 1,524 |  | 1,395 |
| Net cash from operating activities |  | (748) |  | (363) |
|  |  |  |  |  |
| Cash flows from investing activities |  |  |  |  |
| Investment in subsidiaries |  | --- |  | $(10,000)$ |
| Net cash from investing activities |  | --- |  | $(10,000)$ |
|  |  |  |  |  |
| Cash flows from financing activities |  |  |  |  |
| Proceeds from issuance of subordinated note and conversion to common stock |  | --- |  | 1,000 |
| Proceeds from issuance of common stock |  | --- |  | 19,319 |
| Cash dividends paid |  | --- |  | --- |
| Net cash from financing activities |  | --- |  | 20,319 |
|  |  |  |  |  |
| Net change in cash and cash equivalents |  | (748) |  | 9,956 |
| Cash and cash equivalents at beginning of year |  | 10,535 |  | 579 |
| Cash and cash equivalents at end of year | \$ | 9,787 | \$ | $\underline{10,535}$ |
|  |  |  |  |  |
| Supplemental noncash disclosures: |  |  |  |  |
| Preferred stock dividends accrued, paid in subsequent quarter | \$ | --- | \$ | --- |

## NOTE 19 - QUARTERLY FINANCIAL DATA (Unaudited)

(Dollars in thousands except per share data)

| $\underline{2012}$ | Interest <br> Income |  | Net Interest Income |  | Provision for Loan Losses |  | Net Income |  | Earnings Per Common Share |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Basic | Fully Diluted |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First quarter | \$ | 14,099 | \$ | 11,281 |  |  | \$ | $(3,600)$ | \$ | 4,485 | \$ | . 17 | \$ | 17 |
| Second quarter |  | 13,900 |  | 11,322 |  | $(1,750)$ |  | 3,186 |  | . 12 |  | 12 |
| Third quarter |  | 16,269 |  | 13,892 |  | $(1,250)$ |  | 6,585 |  | . 24 |  | . 24 |
| Fourth quarter |  | 13,009 |  | 10,968 |  | (500) |  | 21,234 |  | . 78 |  | 78 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\underline{2011}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| First quarter | \$ | 15,853 | \$ | 11,598 | \$ | $(1,450)$ | \$ | 1,291 | \$ | . 07 | \$ | . 07 |
| Second quarter |  | 15,490 |  | 11,782 |  | $(2,000)$ |  | 2,401 |  | . 13 |  | . 13 |
| Third quarter |  | 14,900 |  | 11,501 |  | $(1,250)$ |  | 1,052 |  | . 04 |  | . 04 |
| Fourth quarter |  | 14,537 |  | 11,419 |  | --- |  | 1,085 |  | . 04 |  | . 04 |

During the first quarter of 2012, we collected $\$ 4.4$ million on a previously charged off loan, resulting in the large negative provision for loan losses. During the third quarter of 2012 , we collected a $\$ 2.8$ million prepayment penalty, positively impacting interest income, net interest income and net income. During the fourth quarter of 2012, we reversed our deferred tax asset valuation allowance, increasing net income by $\$ 18.9$ million.

## ITEM 9: Changes in and Disagreements With Accountants on Accounting and Financial Disclosure.

None.

## ITEM 9A: Controls and Procedures.

## (a) Evaluation of Disclosure Controls and Procedures.

Under the supervision of and with the participation of our management, including our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d15(e) of the Securities Exchange Act of 1934 (Exchange Act), as of December 31, 2012. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, as the Company's are designed to do, and management necessarily was required to apply its judgment in evaluating whether the benefits of the controls and procedures that the Company adopts outweigh their costs. Our management, including our CEO and CFO, after evaluating the effectiveness of the Company's disclosure controls and procedures, have concluded that, as of December 31, 2012, the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports that we file under the Exchange Act is recorded, processed, summarized and reported within time periods specified in the Commission's rules and forms.
(b) Changes in Internal Controls.

There were no changes in the Company's internal controls over financial reporting during the quarter ended December 31, 2012 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## (c) Management's Report on Internal Control over Financial Reporting.

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control system was designed by, or under the supervision of, our CEO and CFO and effected by our Board of Directors, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements and related notes for external purposes in accordance with generally accepted accounting principles in the United States of America.

An internal control system, no matter how well designed, has inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable, not absolute, assurance that the control system's objectives have been met. The inherent limitations include the realities that judgments in decisionmaking can be deficient and breakdowns can occur because of simple errors or mistakes.

Company management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2012. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal ControlIntegrated Framework. Based on this assessment, management concluded that the Company maintained effective internal control over financial reporting as of December 31, 2012 based on those criteria.

BDO USA, LLP, an independent registered certified public accounting firm that audited the consolidated financial statements included herein, has issued an attestation report on our internal control over financial reporting as of December 31, 2012, as stated in their report below.
(d) Report of Independent Registered Public Accounting Firm.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders
Macatawa Bank Corporation
Holland, Michigan

We have audited Macatawa Bank Corporation's internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Macatawa Bank Corporation's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Macatawa Bank Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Macatawa Bank Corporation as of December 31, 2012 and 2011, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for the years then ended, and our report dated February 21, 2013 expressed an unqualified opinion thereon.
/s/ BDO USA, LLP

February 21, 2013
Grand Rapids, Michigan

## ITEM 9B: Other Information.

None.

## PART III

## ITEM 10: Directors, Executive Officers and Corporate Governance.

The information under the headings "The Board of Directors - General, - Qualifications and Biographical Information, and - Board Committees - Audit Committee," "Executive Officers," "Section 16(a) Beneficial Ownership Reporting Compliance," "Corporate Governance - Code of Ethics" and "Shareholder Proposals" in our definitive Proxy Statement relating to our May 7, 2013 Annual Meeting of Shareholders is here incorporated by reference.

## ITEM 11: Executive Compensation.

Information under the heading "Executive Compensation" in our definitive Proxy Statement relating to our May 7, 2013 Annual Meeting of Shareholders is here incorporated by reference.

## ITEM 12: Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

Information under the heading "Ownership of Macatawa Stock" in our definitive Proxy Statement relating to our May 7, 2013 Annual Meeting of Shareholders is here incorporated by reference.

The following table sets forth certain information regarding the Company's equity compensation plans as of December 31, 2012. The following information has been adjusted to reflect the effect of all stock dividends and stock splits.

|  | Equity Compensation Plan Information |  |  |
| :--- | :---: | :---: | :---: |
| (b) | (a) | (c) <br> Number of securities remaining <br> (available for future issuance under <br> equity compensation plans <br> (excluding securities reflected in <br> column (a)) |  |
| Equity compensation plans approved by security holders <br> (1) | Number of securities to <br> be issued upon exercise <br> of outstanding options, <br> warrants and rights | Weighted-average <br> Exercise price of <br> outstanding options, <br> warrants and rights | ( <br> Equity compensation plans not approved by security <br> holders <br> Total |

(1) Consists of the Macatawa Bank Corporation Stock Compensation Plan, the Macatawa Bank Corporation 1998 Directors' Stock Compensation Plan, the Macatawa Bank Corporation 2006 Stock Compensation Plan and the Macatawa Bank Corporation 2006 Directors' Stock Compensation Plan. Stock options may no longer be issued under the Macatawa Bank Corporation Stock Compensation Plan or the Macatawa Bank Corporation 1998 Directors' Stock Compensation Plan. The number of shares reflected in column (c) above with respect to the Macatawa Bank Corporation 2006 Stock Compensation Plan ( 462,932 shares) and the Macatawa Bank Corporation 2006 Directors' Stock Compensation Plan (165,375 shares) represents shares that may be issued other than upon the exercise of an option, warrant or right. Each plan contains customary anti-dilution provisions that are applicable in the event of a stock split or certain other changes in capitalization.

The Company has no equity compensation plans not approved by shareholders.

## ITEM 13: Certain Relationships and Related Transactions, and Director Independence.

Information under the headings "Transactions with Related Persons" and "The Board of Directors - Board Committees" in our definitive Proxy Statement relating to our May 7, 2013 Annual Meeting of Shareholders is here incorporated by reference.

## ITEM 14: Principal Accountant Fees and Services.

Information under the headings "Independent Auditors - Fees and - Audit Committee Approval Policies" in our definitive Proxy Statement relating to our May 7, 2013 Annual Meeting of Shareholders is here incorporated by reference.

## PART IV

## ITEM 15: Exhibits and Financial Statement Schedules.

(a) 1. The following documents are filed as part of Item 8 of this report:

Report of Independent Registered Public Accounting Firm
Consolidated Balance Sheets as of December 31, 2012 and 2011
Consolidated Statements of Income for the years ended December 31, 2012 and 2011
Consolidated Statements of Comprehensive Income for the years ended December 31, 2012 and 2011
Consolidated Statements of Changes in Shareholders' Equity for the years ended December 31, 2012 and 2011 Consolidated Statements of Cash Flows for the years ended December 31, 2012 and 2011
Notes to Consolidated Financial Statements
(a) 2. Financial statement schedules are omitted because they are not required or because the information is set forth in the consolidated financial statements or related notes.
(a) 3. The following exhibits are filed as part of this report:

## Exhibit Number and Description

3.1 Restated Articles of Incorporation. Previously filed with the Commission on April 28, 2011 in Macatawa Bank Corporation's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2011, Exhibit 3.1. Here incorporated by reference.
3.2 Bylaws. Previously filed with the Commission on November 24, 2009 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 3.1. Here incorporated by reference.
3.3 Certificate of Designation of Series A Noncumulative Convertible Perpetual Preferred Stock. Previously filed with the Commission on November 5, 2008 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 4.1. Here incorporated by reference.
3.4 Certificate of Designation of Series B Noncumulative Convertible Perpetual Preferred Stock. Previously filed with the Commission on July 2, 2009 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 4.1. Here incorporated by reference.
4.1 Restated Articles of Incorporation. Exhibit 3.1 is here incorporated by reference.
4.2 Bylaws. Exhibit 3.2 is here incorporated by reference.
4.3 Certificate of Designation of Series A Noncumulative Convertible Perpetual Preferred Stock. Exhibit 3.3 is here incorporated by reference.
4.4 Certificate of Designation of Series B Noncumulative Convertible Perpetual Preferred Stock. Exhibit 3.4 is here incorporated by reference.
4.5 First Amended Settlement and Release and Warrant Issuance Agreement dated January 30, 2009. Previously filed with the Commission on January 30, 2009 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 10.1. Here incorporated by reference.
4.6 Second Amendment to Settlement and Release and Warrant Issuance Agreement dated April 30, 2009. Previously filed with the Commission on May 8, 2009 in Macatawa Bank Corporation's Quarterly Report on Form 10-Q, Exhibit 10.1. Here incorporated by reference.
4.7 Warrant Agreement between Macatawa Bank Corporation and Registrar and Transfer Company dated June 16, 2009. Previously filed with the Commission on June 19, 2009 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 4.1. Here incorporated by reference.
4.8 Warrant Agreement Addendum. Previously filed with the Commission on July 31, 2009 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 4.1. Here incorporated by reference.
4.9 Form of Warrant Certificate (first series). Previously filed with the Commission on June 19, 2009 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 4.2. Here incorporated by reference.
4.10 Form of Warrant Certificate (second series). Previously filed with the Commission on July 31, 2009 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 4.2. Here incorporated by reference.
4.11 Form of 11\% Subordinated Note Due 2017. Previously filed with the Commission on July 2, 2009 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 4.2. Here incorporated by reference.
4.12 Long-Term Debt. The registrant has outstanding long-term debt which at the time of this report does not exceed $10 \%$ of the registrant's total consolidated assets. The registrant agrees to furnish copies of the agreements defining the rights of holders of such long-term debt to the SEC upon request.
10.1* Macatawa Bank Corporation Stock Compensation Plan. Previously filed with the Commission on March 30, 2010 in Macatawa Bank Corporation's Annual Report on Form 10-K for the year ended December 31, 2009, Exhibit 10.1. Here incorporated by reference.
10.2* Macatawa Bank Corporation 1998 Directors' Stock Option Plan. Previously filed with the Commission on March 30, 2010 in Macatawa Bank Corporation's Annual Report on Form 10-K for the year ended December 31, 2009, Exhibit 10.2. Here incorporated by reference.
10.3* Macatawa Bank Corporation 2006 Stock Compensation Plan. Previously filed with the Commission on March 7, 2012 in Macatawa Bank Corporation's Annual Report on Form 10-K for the year ended December 31, 2011, Exhibit 10.3. Here incorporated by reference.
10.4* Macatawa Bank Corporation 2006 Directors' Stock Compensation Plan. Previously filed with the Commission on March 7, 2012 in Macatawa Bank Corporation's Annual Report on Form 10-K for the year ended December 31, 2011, Exhibit 10.4. Here incorporated by reference.
10.5 Form of Indemnity Agreement between Macatawa Bank Corporation and certain of its directors. Previously filed with the Commission on March 30, 2010 in Macatawa Bank Corporation's Annual Report on Form 10-K for the year ended December 31, 2009, Exhibit 10.7. Here incorporated by reference.
10.6* Form of Stock Option Agreement. Previously filed with the Commission on February 24, 2011 in Macatawa Bank Corporation's Annual Report on Form 10-K for the year ended December 31, 2010, Exhibit 10.8. Here incorporated by reference.
10.7* Form of Stock Option Agreement for non-qualified stock options. Previously filed with the Commission on March 7, 2012 in Macatawa Bank Corporation's Annual Report on Form 10-K for the year ended December 31, 2011, Exhibit 10.7. Here incorporated by reference.
10.8* Form of Stock Option Agreement for incentive stock options. Previously filed with the Commission on March 7, 2012 in Macatawa Bank Corporation's Annual Report on Form 10-K for the year ended December 31, 2011, Exhibit 10.8. Here incorporated by reference.
10.9* Form of Stock Option Agreement under the Directors' Stock Compensation Plan. Previously filed with the Commission on March 7, 2012 in Macatawa Bank Corporation's Annual Report on Form 10-K for the year ended December 31, 2011, Exhibit 10.9. Here incorporated by reference.
10.10* Form of Restricted Stock Agreement.
10.11 Board Representation Agreement dated November 5, 2008, between Macatawa Bank Corporation and White Bay Capital, LLC. Previously filed with the Commission on November 5, 2008 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 10.2. Here incorporated by reference.
10.12 Form of Subscription and Purchase Agreement between Macatawa Bank Corporation and purchasers of Series A Noncumulative Convertible Perpetual Preferred Stock. Previously filed with the Commission on November 5, 2008 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 10.1. Here incorporated by reference.
10.13 First Amended Settlement and Release and Warrant Issuance Agreement dated January 30, 2009. Exhibit 4.5 is here incorporated by reference.
10.14 Second Amendment to Settlement and Release and Warrant Issuance Agreement dated April 30, 2009. Exhibit 4.6 is here incorporated by reference.
10.15 Warrant Agreement between the Company and Registrar and Transfer Company dated June 16, 2009. Exhibit 4.7 is here incorporated by reference.
10.16 Warrant Agreement Addendum. Exhibit 4.8 is here incorporated by reference.
10.17 Form of $11 \%$ Subordinated Note Due 2017. Exhibit 4.11 is here incorporated by reference.
10.18 Form of Subscription and Purchase Agreement between Macatawa Bank Corporation and purchasers of Series B Noncumulative Convertible Perpetual Preferred Stock. Previously filed with the Commission on July 2, 2009 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 10.1. Here incorporated by reference.
10.19 Form of Subscription and Purchase Agreement for $11 \%$ Subordinated Notes Due 2017. Previously filed with the Commission on July 2, 2009 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 10.2. Here incorporated by reference.
10.20 Form of Subscription and Purchase Agreement for Common Stock. Previously filed with the Commission on July 2, 2009 in Macatawa Bank Corporation's Current Report on Form 8-K, Exhibit 10.3. Here incorporated by reference.
10.21 Form of Subscription Agreement for the Public Offering. Previously filed with the Commission on May 11, 2011 in Macatawa Bank Corporation's Amendment No. 2 to Form S-1 registration statement, Exhibit 99.5. Here incorporated by reference.

21 Subsidiaries of the Registrant. One or more subsidiaries were omitted from this exhibit in accordance with Item 601(b)(21)(ii) of Regulation S-K. Previously filed with the Commission on February 24, 2011 in Macatawa Bank Corporation's Annual Report on Form 10-K for the year ended December 31, 2010, Exhibit 21. Here incorporated by reference.
23.1 Consent of BDO USA, LLP, independent registered public accounting firm.

24 Powers of Attorney.
31.1 Certification of Chief Executive Officer.
31.2 Certification of Chief Financial Officer.
32.1 Certification pursuant to 18 U.S.C. § 1350.

* Management contract or compensatory plan.

The Registrant will furnish a copy of any exhibits listed on the Exhibit Index to any shareholder of the Registrant without charge upon written request to Chief Financial Officer, Macatawa Bank Corporation, 10753 Macatawa Drive, Holland, Michigan 49424.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, dated February 21, 2013.

## MACATAWA BANK CORPORATION

| /s/ Ronald L. Haan |
| :--- |
| Ronald L. Haan |
| Chief Executive Officer |
| (Principal Executive Officer) |
| $/ \mathrm{s} /$ Jon W. Swets |
| Jon W. Swets <br> Senior Vice President and Chief Financial Officer <br> (Principal Financial and Accounting Officer) |

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature |  |
| :---: | :---: |
| */s/ Richard L. Postma | February 21, 2013 |
| Richard L. Postma, Chairman of the Board |  |
| /s/Ronald L. Haan | February 21, 2013 |
| Ronald L. Haan, Chief Executive Officer |  |
| /s/ Jon W. Swets | February 21, 2013 |
| Jon W. Swets, Senior Vice President and Chief Financial Officer |  |
| */s/ Mark J. Bugge | February 21, 2013 |
| Mark J. Bugge, Director |  |
| */s/ Arend D. Lubbers | February 21, 2013 |
| Arend D. Lubbers, Director |  |
| */s/ Thomas J. Wesholski | February 21, 2013 |
| Thomas J. Wesholski, Director |  |
| */s/ Douglas B. Padnos | February 21, 2013 |
| Douglas B. Padnos, Director |  |
| */s/ Wayne J. Elhart | February 21, 2013 |
| Wayne J. Elhart, Director |  |
| */s/ Charles A. Geenen | February 21, 2013 |
| Charles A. Geenen, Director |  |
| */s/ Birgit M. Klohs | February 21, 2013 |
| Birgit M. Klohs, Director |  |
| */s/ Robert L. Herr | February 21, 2013 |
| Robert L. Herr, Director |  |
| */s/ Thomas P. Rosenbach | February 21, 2013 |
| Thomas P. Rosenbach, Director |  |
| *By: /s/ Jon W. Swets |  |
| Jon W. Swets <br> Attorney-in-Fact |  |

## EXHIBIT 10.10

Employee:
Number of Shares:
Date of Award:
Per share fair market value on grant date: $\qquad$
Restrictions lapse on the Dates and as to the number of shares set forth below:

| Date | Number of Shares |
| :--- | :---: |
| (first year date) | $-0-$ |
| (second year date) | $-0-$ |
| (third year date) | $-0-$ |

## RESTRICTED STOCK AGREEMENT

This Restricted Stock Agreement ("Agreement") is made as of the award date set forth above, between MACATAWA BANK CORPORATION, a Michigan corporation ("Macatawa" or the "Company"), and the employee named above ("Employee"). The Employee is employed by Macatawa Bank, a wholly-owned subsidiary of the Company.

The Macatawa Bank Corporation Stock Compensation Plan (the "Plan") is administered by the Compensation Committee of Macatawa Bank Corporation's Board of Directors (the "Committee"). The Committee has determined that Employee is eligible to participate in the Plan. The Committee has awarded restricted stock to Employee, subject to the terms and conditions contained in this Agreement and in the Plan.

Employee acknowledges receipt of a copy of the Plan and accepts this restricted stock award subject to all of the terms, conditions, and provisions of this Agreement and the Plan.

1. Award. Macatawa Bank Corporation hereby awards to Employee shares of Macatawa Bank Corporation's common stock, no par value, as set forth above, and subject to restrictions imposed under this Agreement and the Plan ("Restricted Stock").
2. Transferability. Until the restrictions lapse as to shares of Restricted Stocks at the dates set forth above, the Restricted Stock granted under this Agreement is not transferable by Employee except (a) to the Company in the event of Employee's death or disability, or (b) by will or according to the laws of descent and distribution. If during the Restricted Period Employee assigns, pledges, transfers, or otherwise disposes of the Restricted Stock, voluntarily or involuntarily, except as permitted by this Agreement or the Plan, Employee shall lose all rights to the Restricted Stock, and all Restricted Stock shall promptly be surrendered to the Company. Macatawa Bank Corporation shall place an appropriate legend upon any certificate representing shares of Restricted Stock awarded under this Agreement.
3. Lapsing of Restrictions. Except as otherwise provided in this Agreement, the restrictions imposed on the shares of Restricted Stock awarded pursuant to this Agreement shall lapse on the dates set forth above. The period during which the Restricted Stock is subject to restrictions imposed by the Plan and under this Agreement shall be known as the "Restricted Period."
4. Securities Laws. Employee hereby represents and warrants that Employee is acquiring the Restricted Stock award under this Agreement for Employee's own account and investment and without any intent to resell or distribute the Restricted Stock. Employee shall not resell or distribute the Restricted Stock after the Restricted Period except in compliance with such conditions as Macatawa Bank Corporation may reasonably specify to ensure compliance with federal and state securities laws.

## 5. Termination of Employment.

(a) General. Employee's right to the shares of Restricted Stock awarded under this Agreement as to which the restrictions have not lapsed shall cease and terminate immediately upon Employee's termination of employment with Macatawa Bank Corporation or any of its subsidiaries during the Restricted Period for any reason other than Employee's death or disability.
(b) Death or Disability. In the event Employee terminates employment during the Restricted Period because of death or disability, Employee's right to the Restricted Stock shall vest as of the termination date, and Employee may then transfer the shares free of restrictions under the Plan or this Agreement, except for restrictions specified by the Company to ensure compliance with federal and state securities laws.
6. Corporate Changes. In the event of any stock dividend, stock split, recapitalization, merger, consolidation, combination, or exchange of shares, the aggregate number and class of shares awarded under this Agreement are subject to adjustment as provided in the Plan. No fractional shares shall be issued, and any fractional shares resulting from adjustments shall be eliminated, with an appropriate cash adjustment. The Restricted Stock shall vest upon the occurrence of a Change in Control, and the shares may be transferred free of the restrictions under the Plan and this Agreement, except for restrictions that the Company may reasonably specify to ensure compliance with federal and state securities laws; provided, however, that if the vesting, when considered with all payments and benefits from the Company to Employee, constitutes a "parachute payment" under Section $280 \mathrm{G}(\mathrm{b})(2)$ of the Code, then Employee's rights to the Restricted Stock shall vest only to the extent that the aggregate present value of all payments and benefits in the nature of compensation to which Section 280G(b)(2) applies does not exceed two hundred ninety-nine percent of Employee's Average Annual Compensation.
7. Employment by Macatawa Bank Corporation. The award of Restricted Stock under this Agreement shall not interfere with or limit in any way the right of the Company or any of its subsidiaries to terminate Employee at any time or confer upon Employee any right to continue in the employ of the Company or any of its subsidiaries.
8. Shareholder Rights. During the Restricted Period, Employee shall have all rights of a shareholder with respect to the Restricted Stock, including (a) the right to vote any shares at shareholders' meetings, (b) the right to receive, without restriction, all cash dividends paid with respect to the Restricted Stock, and (c) the right to participate with respect to the Restricted Stock in any stock dividend, stock split, recapitalization, or other adjustment in the common stock of the Company or any merger, consolidation, or other reorganization involving an increase or decrease or adjustment in the Company's common stock. Any new, additional, or different shares or other security received by Employee pursuant to any stock dividend, stock split, recapitalization, or reorganization shall be subject to the same terms, conditions, and restrictions as those relating to the Restricted Stock for which such shares were received. After the Restricted Stock vests, Employee shall have all shareholder rights, including the right to transfer the shares, subject to such conditions as the Company may reasonably specify to ensure compliance with federal and state securities laws.
9. Withholding. The Company or a subsidiary shall make such provisions as it deems appropriate for the withholding of any taxes determined to be required to be withheld in connection with the award of Restricted Stock to Employee or the lapse of restrictions. Withholding may be satisfied by delivery to the Company of previously owned common stock.
10. Effective Date. This award of Restricted Stock shall be effective as of the date first set forth above.
11. Amendment. This Agreement shall not be modified except in a writing executed by the parties hereto.
12. Plan Controls. The Plan is incorporated in this Agreement by reference. Capitalized terms not defined in this Agreement shall have those meanings provided in the Plan. In the event of any conflict between the terms of this Agreement and the terms of the Plan, the provisions of the Plan shall control.

This Restricted Stock has been awarded by Macatawa Bank Corporation by authority of its Compensation Committee.

## MACATAWA BANK CORPORATION

By

## EMPLOYEE

Signature
Note to Employees: Important tax consequences are determined by whether the Employee receiving a Restricted Stock award files an election with the Internal Revenue Service pursuant to Section 83 of the Internal Revenue Code of 1986, as amended. By signing this Restricted Stock Agreement Employee agrees that he or she is not relying on the Company for any tax advice.

## EXHIBIT 23.1

## Consent of Independent Registered Public Accounting Firm

Board of Directors and Shareholders
Macatawa Bank Corporation
Holland, Michigan

We hereby consent to the incorporation by reference in the Registration Statements on Form S-3 (No. 333-165820) and Form S-8 (No. 333-88572, No. 33388574, No. 333-116914, No. 333-134502 and No. 333-141438) of Macatawa Bank Corporation of our reports dated February 21, 2013, relating to the consolidated financial statements and the effectiveness of Macatawa Bank Corporation's internal control over financial reporting, which appear in this Form $10-\mathrm{K}$.
/s/ BDO USA, LLP

Grand Rapids, Michigan
February 21, 2013

## EXHIBIT 24

## LIMITED POWER OF ATTORNEY

The undersigned, in his or her capacity as a director or officer, or both, of Macatawa Bank Corporation, does hereby appoint Richard L. Postma, Ronald L. Haan, and Jon W. Swets, or any one or more of them, his or her attorneys or attorney, with full power of substitution, to execute in his or her name an Annual Report of Macatawa Bank Corporation on Form 10-K for its fiscal year ended December 31, 2012, and any amendments to that report, and to file it with the Securities and Exchange Commission. Each attorney shall have power and authority to do and perform in the name and on behalf of the undersigned, in any and all capacities, every act to be done in the premises as fully and to all intents and purposes as the undersigned could do in person, and the undersigned hereby ratifies and approves the acts of such attorneys.

Dated: January 18, 2013
/s/ Richard L. Postma
(signature)
Richard L. Postma
(type or print name)

## LIMITED POWER OF ATTORNEY

The undersigned, in his or her capacity as a director or officer, or both, of Macatawa Bank Corporation, does hereby appoint Richard L. Postma, Ronald L. Haan, and Jon W. Swets, or any one or more of them, his or her attorneys or attorney, with full power of substitution, to execute in his or her name an Annual Report of Macatawa Bank Corporation on Form 10-K for its fiscal year ended December 31, 2012, and any amendments to that report, and to file it with the Securities and Exchange Commission. Each attorney shall have power and authority to do and perform in the name and on behalf of the undersigned, in any and all capacities, every act to be done in the premises as fully and to all intents and purposes as the undersigned could do in person, and the undersigned hereby ratifies and approves the acts of such attorneys.

Dated: January 31, 2013
/s/ Ronald L. Haan
(signature)
Ronald L. Haan
(type or print name)

## LIMITED POWER OF ATTORNEY

The undersigned, in his or her capacity as a director or officer, or both, of Macatawa Bank Corporation, does hereby appoint Richard L. Postma, Ronald L. Haan, and Jon W. Swets, or any one or more of them, his or her attorneys or attorney, with full power of substitution, to execute in his or her name an Annual Report of Macatawa Bank Corporation on Form 10-K for its fiscal year ended December 31, 2012, and any amendments to that report, and to file it with the Securities and Exchange Commission. Each attorney shall have power and authority to do and perform in the name and on behalf of the undersigned, in any and all capacities, every act to be done in the premises as fully and to all intents and purposes as the undersigned could do in person, and the undersigned hereby ratifies and approves the acts of such attorneys.

## (signature)

Jon W. Swets
(type or print name)

## LIMITED POWER OF ATTORNEY

The undersigned, in his or her capacity as a director or officer, or both, of Macatawa Bank Corporation, does hereby appoint Richard L. Postma, Ronald L. Haan, and Jon W. Swets, or any one or more of them, his or her attorneys or attorney, with full power of substitution, to execute in his or her name an Annual Report of Macatawa Bank Corporation on Form 10-K for its fiscal year ended December 31, 2012, and any amendments to that report, and to file it with the Securities and Exchange Commission. Each attorney shall have power and authority to do and perform in the name and on behalf of the undersigned, in any and all capacities, every act to be done in the premises as fully and to all intents and purposes as the undersigned could do in person, and the undersigned hereby ratifies and approves the acts of such attorneys.

## (signature)

Mark J. Bugge
(type or print name)

## LIMITED POWER OF ATTORNEY

The undersigned, in his or her capacity as a director or officer, or both, of Macatawa Bank Corporation, does hereby appoint Richard L. Postma, Ronald L. Haan, and Jon W. Swets, or any one or more of them, his or her attorneys or attorney, with full power of substitution, to execute in his or her name an Annual Report of Macatawa Bank Corporation on Form 10-K for its fiscal year ended December 31, 2012, and any amendments to that report, and to file it with the Securities and Exchange Commission. Each attorney shall have power and authority to do and perform in the name and on behalf of the undersigned, in any and all capacities, every act to be done in the premises as fully and to all intents and purposes as the undersigned could do in person, and the undersigned hereby ratifies and approves the acts of such attorneys.

## (signature)

Arend D. Lubbers
(type or print name)

## LIMITED POWER OF ATTORNEY

The undersigned, in his or her capacity as a director or officer, or both, of Macatawa Bank Corporation, does hereby appoint Richard L. Postma, Ronald L. Haan, and Jon W. Swets, or any one or more of them, his or her attorneys or attorney, with full power of substitution, to execute in his or her name an Annual Report of Macatawa Bank Corporation on Form 10-K for its fiscal year ended December 31, 2012, and any amendments to that report, and to file it with the Securities and Exchange Commission. Each attorney shall have power and authority to do and perform in the name and on behalf of the undersigned, in any and all capacities, every act to be done in the premises as fully and to all intents and purposes as the undersigned could do in person, and the undersigned hereby ratifies and approves the acts of such attorneys.

## LIMITED POWER OF ATTORNEY

The undersigned, in his or her capacity as a director or officer, or both, of Macatawa Bank Corporation, does hereby appoint Richard L. Postma, Ronald L. Haan, and Jon W. Swets, or any one or more of them, his or her attorneys or attorney, with full power of substitution, to execute in his or her name an Annual Report of Macatawa Bank Corporation on Form 10-K for its fiscal year ended December 31, 2012, and any amendments to that report, and to file it with the Securities and Exchange Commission. Each attorney shall have power and authority to do and perform in the name and on behalf of the undersigned, in any and all capacities, every act to be done in the premises as fully and to all intents and purposes as the undersigned could do in person, and the undersigned hereby ratifies and approves the acts of such attorneys.

## (signature)

Douglas B. Padnos
(type or print name)

## LIMITED POWER OF ATTORNEY

The undersigned, in his or her capacity as a director or officer, or both, of Macatawa Bank Corporation, does hereby appoint Richard L. Postma, Ronald L. Haan, and Jon W. Swets, or any one or more of them, his or her attorneys or attorney, with full power of substitution, to execute in his or her name an Annual Report of Macatawa Bank Corporation on Form 10-K for its fiscal year ended December 31, 2012, and any amendments to that report, and to file it with the Securities and Exchange Commission. Each attorney shall have power and authority to do and perform in the name and on behalf of the undersigned, in any and all capacities, every act to be done in the premises as fully and to all intents and purposes as the undersigned could do in person, and the undersigned hereby ratifies and approves the acts of such attorneys.

Dated: January 17, 2013
/s/ Wayne J. Elhart
(signature)
Wayne J. Elhart
(type or print name)

## LIMITED POWER OF ATTORNEY

The undersigned, in his or her capacity as a director or officer, or both, of Macatawa Bank Corporation, does hereby appoint Richard L. Postma, Ronald L. Haan, and Jon W. Swets, or any one or more of them, his or her attorneys or attorney, with full power of substitution, to execute in his or her name an Annual Report of Macatawa Bank Corporation on Form 10-K for its fiscal year ended December 31, 2012, and any amendments to that report, and to file it with the Securities and Exchange Commission. Each attorney shall have power and authority to do and perform in the name and on behalf of the undersigned, in any and all capacities, every act to be done in the premises as fully and to all intents and purposes as the undersigned could do in person, and the undersigned hereby ratifies and approves the acts of such attorneys.

## (signature)

Charles A. Geenen
(type or print name)

## LIMITED POWER OF ATTORNEY

The undersigned, in his or her capacity as a director or officer, or both, of Macatawa Bank Corporation, does hereby appoint Richard L. Postma, Ronald L. Haan, and Jon W. Swets, or any one or more of them, his or her attorneys or attorney, with full power of substitution, to execute in his or her name an Annual Report of Macatawa Bank Corporation on Form 10-K for its fiscal year ended December 31, 2012, and any amendments to that report, and to file it with the Securities and Exchange Commission. Each attorney shall have power and authority to do and perform in the name and on behalf of the undersigned, in any and all capacities, every act to be done in the premises as fully and to all intents and purposes as the undersigned could do in person, and the undersigned hereby ratifies and approves the acts of such attorneys.
(signature)
Birgit M. Klohs
(type or print name)

## LIMITED POWER OF ATTORNEY

The undersigned, in his or her capacity as a director or officer, or both, of Macatawa Bank Corporation, does hereby appoint Richard L. Postma, Ronald L. Haan, and Jon W. Swets, or any one or more of them, his or her attorneys or attorney, with full power of substitution, to execute in his or her name an Annual Report of Macatawa Bank Corporation on Form 10-K for its fiscal year ended December 31, 2012, and any amendments to that report, and to file it with the Securities and Exchange Commission. Each attorney shall have power and authority to do and perform in the name and on behalf of the undersigned, in any and all capacities, every act to be done in the premises as fully and to all intents and purposes as the undersigned could do in person, and the undersigned hereby ratifies and approves the acts of such attorneys.

Dated: January 22, 2013
/s/ Robert L. Herr
(signature)
Robert L. Herr
(type or print name)

## LIMITED POWER OF ATTORNEY

The undersigned, in his or her capacity as a director or officer, or both, of Macatawa Bank Corporation, does hereby appoint Richard L. Postma, Ronald L. Haan, and Jon W. Swets, or any one or more of them, his or her attorneys or attorney, with full power of substitution, to execute in his or her name an Annual Report of Macatawa Bank Corporation on Form 10-K for its fiscal year ended December 31, 2012, and any amendments to that report, and to file it with the Securities and Exchange Commission. Each attorney shall have power and authority to do and perform in the name and on behalf of the undersigned, in any and all capacities, every act to be done in the premises as fully and to all intents and purposes as the undersigned could do in person, and the undersigned hereby ratifies and approves the acts of such attorneys.

## EXHIBIT 31.1

## Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Ronald L. Haan, certify that:

1. I have reviewed this annual report on Form $10-\mathrm{K}$ of Macatawa Bank Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 21, 2013
/s/ Ronald L. Haan
Ronald L. Haan
Chief Executive Officer

## EXHIBIT 31.2

## Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Jon W. Swets, certify that:

1. I have reviewed this annual report on Form $10-\mathrm{K}$ of Macatawa Bank Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 21, 2013
/s/ Jon W. Swets
Jon W. Swets
Senior Vice President and Chief Financial Officer

## EXHIBIT 32.1

## Certification Pursuant to 18 U.S.C. Section 1350

Pursuant to 18 U.S.C. § 1350, each of the undersigned hereby certifies in his capacity as an officer of Macatawa Bank Corporation (the "Company") that the Annual Report of the Company on Form 10-K for the accounting period ended December 31, 2012 fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934 and that the information contained in such report fairly presents, in all material respects, the financial condition of the Company at the end of such period and the results of operations of the Company for such period.

Dated: February 21, 2013

| /s/ Ronald L. Haan |
| :--- |
| Ronald L. Haan <br> Chief Executive Officer <br> /s/ Jon W. Swets |
| Jon W. Swets <br> Senior Vice President and Chief Financial Officer |

